Insurance Counsel Journal

April, 1940

Vol. VII

No. 2

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1939-1940

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PURPOSE

The purpose of this Association shall be to bring into close contact by association and communication lawyers, barristers and solicitors who are residents of the United States of America, or any of its possessions, or of the Dominion of Canada, or of the Republic of Cuba, or of the Republic of Mexico, who are actively engaged wholly or in part in practice of that branch of the law pertaining to the business of insurance in any of its branches, and to Insurance Companies; for the purpose of becoming more efficient in that particular branch of the legal profession, and to better protect and promote the interests of Insurance Companies authorized to do business in the United States or Dominion of Canada or in the Republic of Cuba, or in the Republic of Mexico; to encourage cordial intercourse among such lawyers, barristers and solicitors, and between them and Insurance Companies generally.

President's Page

THE 1940 annual convention of the Association will be held at the Greenbrier, White Sulphur Springs, West Virginia, on Septemper 4, 5 and 6. This was decided upon at the Midwinter meeting of the Association's Executive Committee held at Belleair, Florida, on February 1 and 2, at which meeting all members were present, except the Secretary, Richard B. Montgomery, Jr., and Willis Smith, business engagements preventing their attendance. Mr. Montgomery's place was taken by Miss Opal Sutton, the Association's Assistant Secretary. The time and place was decided upon after giving consideration to many hotel sites and dates. The Committee members had previously canvassed a number of our members as to their preference for the convention site this year, and sentiment in the Association seems to indicate that its membership will enjoy a return to the Greenbrier. These dates will also permit those of our members, who wish, to conveniently attend the meeting of American Bar Association at Philadelphia the week of September 8. The July issue of this Journal will detail the usual Greenbrier rates, description of rooms, and the length of time the rates will be in effect.

The Executive Committee endorsed a proposal of the President that this year's meetings be one-session affairs commencing at 9:30 o'clock in the morning and continuing until 1:00 or 1:30 o'clock in the afternoon. The history of our meetings in the past several years has been that the morning meetings were well attended and the afternoon meetings were not. The gentlemen, who were fortunate enough to be on the morning programs, were favored with sizeable audiences, but it was otherwise in the afternoons. This condition of affairs has been deemed unfair to these latter speakers, so your Executive Committee has decided that the meetings of the 1940 convention will commence at 9:30 o'clock in the morning and will run to such time as will still enable the members and their guests to have ample time for luncheon, golf, tennis, hiking or other recreations prior to the evenings' festivities. The Committee hopes this plan will be well received.

While this year's convention dates are slightly later than usual, it should also be borne in mind that the weather conditions at the Greenbrier then should be ideal. We hope that our members will keep these dates in mind and plan their Summer vacations accordingly, and that we will have a larger attendance this year than ever before in the history of our Association.

GERALD P. HAYES. President.

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Insurance Counsel Journal

Published Quarterly by
International Association of
Insurance Counsel

GEORGE W. YANCEY, Editor and Manager MASSEY BUILDING, BIRMINGHAM, ALABAMA.

The Journal welcomes contributions from members and friends, and publishes as many as space will permit. The articles published represent the opinions of the contributors only. Where Committee Reports have received official approval of the Executive Committee it will be so noted.

Subscription price to members \$2,00 a year. To individuals not members \$4.00 a year. Single copy \$1.00.

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VOL. VII

APRIL, 1940

No. 2

ANNUAL MEETING

The Executive Committee at its annual meeting, after making a careful survey of available meeting places, selected the Greenbrier Hotel, White Sulphur Springs, West Virginia, for the annual meeting of the Association, and fixed the time of the meeting of the Association for September 4, 5 and 6, which will be Wednesday, Thursday and Friday. The annual meeting of the American Bar Association will be held the following week at Philadelphia, hence members desiring to attend the American Bar meeting may go directly from White Sulphur Springs to Philadelphia.

The Executive Committee, before selecting the Greenbrier, conferred at length with a representative of the hotel and received the assurance of the management of the Greenbrier that adequate room accommodations would be held in reserve for members attending and that service to members throughout the convention would be the best.

William O. (Bill) Reeder, of St. Louis, will be in charge of the entertainment. Those of you who have attended our meetings in the past few years know that Bill will provide varied and suitable entertainment which will be enjoyed by all. I am sure that it is not necessary to urge those of you who have

attended in the past to come to this meeting. I promise those of you who have never attended the annual meeting that if you attend this meeting it will not be necessary to urge you to come to our future meetings.

I suggest to all of you that you make a mental note of the time and place of our annual meeting now. It will be something pleasing to which to look forward.

EDITOR'S REPORT OF MID-WINTER MEETING OF EXECUTIVE COMMITTEE

Our President, Gerald P. Hayes, called the Executive Committee together for the first and second of February. All of the members of the Committee were present except two who were unavoidably prevented from attending. The Committee passed on a large number of applications for membership and discussed at length the procedure to be followed in passing upon and considering applications for membership.

The reports of the Treasurer and the Secretary were presented to the meeting, were discussed, examined and approved. An audit of the finances of the Association was presented to the meeting and after being considered by the Finance Committee of the Association was approved by the Finance Committee and also approved by the Executive Committee. The several items of expense of the 1939 meeting were checked item by item and a tentative budget for the 1940 meeting was made.

A number of suggestions were made by members of the Executive Committee in reference to the Journal. It was suggested that we should have more pictures of members of the Association appear in the Journal, that the personal accomplishments of members from time to time should be noted in the Journal, that a list of deaths of members should be published once a year in the Journal; in short, that an attempt should be made to give more of a personal touch to

the Journal. After a lengthy discussion action on these and other suggestions was deferred until the next meeting. The Editor would like here to suggest to the members that if they have suggestions for the improvement of the Journal that they write the Editor or President of the Association prior to the next annual meeting in order that these suggestions be submitted to the Executive Committee, which has the responsibility for the publication of the Journal, for consideration at their next meeting.

President Hayes outlined to the Committee the program for the 1940 convention and requested the Committee to make suggestions. Arrangement for the speakers, for discussions at the meeting and for the entertainment of members is under way.

COMMITTEE REPORTS

Committee reports to be presented at the September meeting of the Association will be published in the July issue of the Journal. These reports are published annually prior to the annual meeting in order that the Executive Committee and the membership may have an opportunity to study and consider these reports prior to the meeting and be in a position to pass thereon during the general meeting. The July issue of the Journal will feature these reports and convention program.

UNAUTHORIZED PRACTICE OF LAW

The Supreme Court of Alabama on March 28th, 1940, in the case of Birmingham Bar Association v. Phillips & Marsh, et als., 6 Div. 604 (October Term 1939-40) has again had before it litigation concerning what is and what is not the practice of law and whether or not insurance companies and lay adjusters are engaged in the unauthorized practice of law in Birmingham and Jefferson County, Alabama. The case went off on a procedural ground and the crux of the problem was not reached. However, because the case may be

indicative of the future attitude of the Supreme Court of the State, and because numerous requests have been received for a copy of the opinion, the entire opinion appears on page 6 of this issue of the Journal. This opinion is the result of a proceeding instituted by the Birmingham Bar Association in the Circuit Court of Jefferson County against a number of individuals, associations and incorporations alleging that each of them was engaged in the unlawful practice of law. Demurrers were interposed by the several defendants, the trial judge sustained the demurrers and an appeal was taken by the Bar Association because of the adverse ruling. The State Supreme Court held that there was a misjoinder of causes of action and a misjoiner of parties respondent and that therefore the trial court properly sustained the demurrers to the petition. In its opinion the Court held that a judge of the Circuit Court may direct action to be brought when he believes any person is violating the provisions of Section 9932 of the Code of Alabama, if in his opinion it is necessary for the public good. Further, that it is a policy of the laws of Alabama that the proper and appropriate procedure in cases of this character is by statutory action in the nature of quo warranto to which the State of Alabama is a party.

Unfortunately for all concerned the Birmingham Bar Association case in no wise settles or attempts to settle the controversy or define what is and what is not the unauthorized practice of law. It does decide that such action cannot be brought against a number of individuals and corporations in one proceeding and that in the event a person is accused of the unauthorized practice of law he is entitled to an individual trial in a proceeding either brought by the State of Alabama or in the name of the State of Alabama, a proceeding in the nature of quo warranto. It is to be regretted that the question appears to be no nearer settled now than it was a year or more ago and may result in further proceedings.

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APPLICATIONS FOR MEMBERSHIP

In inviting members of the Bar to become members of our Association we must keep in mind that a lawyer to be eligible to membership must devote a substantial portion of his time to that branch of the law pertaining to the business of insurance. Therefore, before extending an invitation or accepting an application to be transmitted to the Secretary the member should satisfy himself that the applicant or proposed applicant possesses the qualifications necessary to become a member. The by-laws require that an application for membership be signed by the applicant and by the member who nominates him, also certified by two other members of the

Association and sent to the Secretary of the Association, that he in turn make inquiry as to the extent of insurance practice or work done for an insurance company by the applicant, his general standing at the Bar and submit the application to the State Memmership Committee and thereafter furnish the Executive Committee a copy of the action of the State Membership Committee together with the application and copy of the report obtained by him, in order that the Executive Committee take final action on the application with all facts before them. Your cooperation in this connection will tend to facilitate the prompt handling of applications and preclude embarrassing situations.

Unauthorized Practice of Law

THE STATE OF ALABAMA
JUDICIAL DEPARTMENT

OCTOBER TERM, 1939-40

THE SUPREME COURT OF ALABAMA
6 Div. 604

BIRMINGHAM BAR ASSOCIATION VS.
PHILLIPS & MARSH, ET ALS.

APPEAL FROM JEFFERSON CIRCUIT COURT

Bouldin, Justice:

Birmingham Bar Association instituted a proceeding in the Circuit Court of Jefferson County with the ultimate purpose of putting an end to the alleged practice of law in Jefferson County by unlicensed individuals, associations and corporations connected with the insurance business.

Demurrers were sustained to the petition, complaint, or bill in equity as originally filed and as amended. Because of these adverse rulings a non-suit was taken. The appeal is to review such rulings. The initial pleading was filed on the law side, summons issued by the clerk and served on the several respondents.

The numerous parties respondent or defendant, omitting one designated as "Official Respondent," are divided into three classes:

- (1) "Claim Adjusting Respondents," corporations and individual, three one charged with engaging in the unlawful practice of law, separately and severally, through their officers, agents or employees, as set out in specifications, (a) (b) (c) (d) (e) (f) (g) (h) (i) which will appear in the report of the case. Specifications (J) (K) (L) and (M) added by the amended petition or complaint will also appear in the report of the case.
- (2) The second class of respondents is designated as "Individual Respondents," alleged to be the acting officers, employees, or agents of the "Claim Adjusting Respondents" through whom these adjustment companies or bureaus are engaged in the unlawful practice of law as specified.
- (3) "Accessory Respondents." These are numerous insurance companies doing business in Jefferson County, some in the fire insurance business and the like, and some in the various forms of casualty insurance. They are charged with aiding and abetting the unauthorized practice of law, separately and severally, in employing the "Claim Adjusting Respondents" and the "Individual Respondents, or one or more of them, to commit one or more of the aforesaid acts enumerated" in the specifications.

The amended prayer reads:

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"THE PREMISES CONSIDERED, Plaintiff prays that the defendants and each of them, separately and severally, be required to appear before this Court on such day and date as the Court may fix, then and there to show cause, if any, why they should not be adjudged guilty of unlawfully practicing law in the Tenth Judicial Circuit of Alabama, and upon being found guilty of such practice, why necessary and appropriate steps should not be taken to suppress said unlawful practice of law by the defendants in the Tenth Judicial Circuit of Alabama.

"And plaintiff prays that the Court will suppress the unlawful practice of law in the Tenth Judicial Circuit of Alabama by a declaratory judgment to the effect that the acts that the defendants are committing, which are enumerated in the specifications of this petition, constitute the unlawful practice of law; or that they be enjoined from committing the several acts enumerated in Specifications A to M, inclusive, in the petition as amended; or that they be adjudged in contempt of court and punished for committing said acts; or that an appropriate writ issue out of this Court ousting them from unlawfully practicing law in the Tenth Judicial Circuit of Alabama, and perpetually enjoining and restraining them from doing so, and from committing the acts and things enumerated in Specifications A to M, inclusive, of the petition as amended.

"And plaintiff prays for such other, further, general, special and appropriate relief as justified the Court in taking."

Since the amendment adopts all the averments of the original, changes and designation of parties "complainant" and "respondents" to "plaintiff" and "defendants," and recasts the prayer for relief, we treat it as a complete amended petition or complaint.

As begun, and in one aspect as amended, the proceeding is an adversary suit wherein the Bar Association, on behalf of members of the Bar charge Insurance Companies and certain agencies for the adjustment of claims arising under insurance contracts, with engaging in the practice of law, thus intruding into the field of the legal profession; prays an adjudication to that effect, and injunctive or other appropriate relief to prevent the further unauthorized practice of law by respondents. They are summoned into Court and called upon to plead, answer, or demur, etc. The present appeal, taken because of adverse rulings on demurrer, is bottomed on in-

jury resulting to plaintiff from such rulings. Whether viewed as a proceeding under the Uniform Declatory Judgment Act, as a bill or injunction in equity, or, as in substance and effect a proceeding in the nature of quo warranto, we are of opinion there is a misjoiner of causes of action and a misjoiner of parties respondent.

Many parties, Insurance Companies engaged in the many lines of insurance, other than life insurance; adjustment bureaus and adjustment agencies set up to handle that part of the insurance business; independent adjusters, offering their services to insurers for regular or special employment, are joined in one suit on averments that separately and severally they have engaged in the practice of law in one or more of many ways set up in the numerous specifications.

Accessory respondents, and individual respondents are charged with some relation to claim adjusting respondents, but the acts constituting the alleged practice of law, the cause of action as to each party brought into court, are alleged to have been done separately and severally; and each respondent is charged with one or more of a long series of acts set out in the specifications in general terms and alleged to be the practice of law.

Such joinder of separate and distinct causes of action against numerous parties, combining many suits into one, wherein one defendant is wholly unconcerned with the facts as to the others, is a misjoinder of parties and causes of action in any and all proceedings at law and renders a bill in equity multifarious. That such practice does not contribute to the administration of justice, but to delay, confusion, and oppression is the experience of jurists written into procedural law here and elsewhere. That the several defendants are charged with a violation of the same law, and are sought to be dealt with by remedial measures is not the test.-McMahen v. Western Union Telegraph Co., 209 Ala. 319, 96 So. 265; Junkins v. Lovelace, 72 Ala. 303; Ford v. Borders et al., 200 Ala. 70, 75 So. 398; Alabama Great Southern R. R. Co. v. Prouty, 149 Ala. 71, 43 So. 352; City of Mobile v. McCown Oil Co., 226 Ala. 688, 148 So. 402; Lee v. City of Birmingham, 223 Ala. 196, 135 So. 314.

Like rules obtain and for like reasons in proceedings under the Declaratory Judgment Law.—Manchester v. Townsend, 192 A. 22; Newsum v. Interstate Realty Co., 278 S. W. 56; Millard County v. Millard County Drain-

age Dist., 46 P. (2d) 423; Greek Catholic Union v. Malchany, 86 P. L. J. 519.

The consolidation statute applicable to Jefferson County (Acts 1935, p. 1010) has no application to the case in hand; nor does it express a policy justifying misjoinders as here presented.—Ex parte Ashton, 231 Ala. 497. 165 So. 773; Altman v. Barrett et al.,

234 Ala. 234, 174 So. 293.

Reverting to the first paragraph of the amended prayer above set out, which may be taken as a request that the complaint be treated as an information upon which the court, by virtue of its inherent powers to suppress the unlawful practice of law, should, as in contempt proceedings, require the respondents to show cause why they should not be adjudged guilty of the unlawful practice of law, and why appropriate steps be not taken by injunction or by punishment for contempt for such unlawful acts.

But the same prayer sought a declaratory judgment as in an adversary suit between private parties, and, upon sustaining demurrers to such proceeding, the case was put out of court by voluntary non-suit looking to a review by appeal.

It seems to be conceded in briefs that the trial court based his ruling on procedural grounds, misjoinder and the existence of an appropriate remedy by a proceeding in the nature of quo warranto.

We have held the demurrers for misjoinder were well taken. The ruling of the trial court may be sustained on that ground

But in view of the strong insistence upon the inherent power and duty of the courts to be active and vigilant in the suppression of the unlawful practice of law in view of the relation of members of the bar to the courts and to the public in the administration of

justice, we deal with these questions. It is widely held that in cases of clear flagrant practice of the law by corporations or unlicensed persons they may be summarily dealt with in contempt proceedings. subject is quite fully treated in Rhode Island Bar Association v. Automobile Service Association, (R. I.) 179 Atl. 139, 100 A. L. R. 226, with annotation page 236. But these same cases, for obviously sound reasons, disfavor this procedure except in manifest and extreme cases. Our statute, Acts 1931, page 606, declares such unlawful practice a misdemeanor to be prosecuted as other misdemeanors. We refer with approval to our holding in Ex Parte Thompson, 228 Ala. 113, 152 So. 229.

We are of opinion that no court should undertake through contempt proceedings to deal with these respondents en masse or separately on the basis of specifications here presented.

Elaborate briefs for appellant and for the several classes of alleged offenders present many legal questions sought to be applied in dealing with the unlawful practice of law charged in the specifications. Among them, briefly outlined, are these:

The right of insurers to conduct the insurance business in all forms and in every branch from the writing of their contracts to the adjustment and settlement of matured obligations under their contracts by investigation and negotiation through their own agencies or such agencies as they may wish to employ, looking to the legal profession for such legal advice as they may deem necessary and voluntarily engage. It may be said the law enters into and defines the obligation of every contract. All men are charged as matter of public policy with a knowledge of the law pertaining to their transactions. The legal profession, men learned in the law, licensed upon evidence of their attainments in a wide range of substantive and procedural law, and upon evidence of good character, are invested with a franchise granted by the State. One of the major functions of the lawyer is the giving of legal advice to the layman that he may conduct his business according to law. Wise men generally look to him to draft their difficult legal documents, or give needed advice as to their form and contents.

But, is this service only required when sought? Has the citizen the right to make his own lawful contracts, to put them in form, and employ such agents as he may choose with power to act as alter ego in connection with the employer's business committed to him?

These reflections bring further inquiries:

Is there a field for the independent adjuster? If so, when does he enter the field of the legal profession? Admittedly he may not engage in the business of giving advice to his employer, nor pose as attorney at law in dealing with the insured or beneficiary of the insurance. Is he engaged in the practice of law if he does more than investigate and report the facts, or may he be empow-

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-C T ered to do what his employer may do-adjust, settle and take releases?

These inquiries are complicated in the field of indemnity insurance, where the insurer undertakes to protect against legal liability and the like.

Other questions debated are:

Is defining the practice of law a judicial function or a legislative function or both? Is our statute, supra, defining the practice of law to be taken literally, or to be construed in some of its terms in a limited way in keeping with prior announcements on the subject? If not given effect according to its terms, is the statute void for uncertainty in one or more of its features? Is it void in that it denies to the citizen the right to engage in a lawful business without a license based upon qualifications having no reasonable relation to such business, and violative of the 14th Amendment to the Federal Constitution? Does the police power of the State enter this inquiry?

To deal with these inquiries in a case now out of court on other grounds and without error would be merely to write a treatise on abstract law, not the law applicable to the pending case, the proper scope of a judicial opinion.

Our recital of these inquiries is to give emphasis to our view that no summary procedure is to be pursued, but a procedure appropriate to this particular class of cases having the proper parties, and with all the incidents of due process of law. Such an appropriate remedy is expressly provided by our statutory action in the nature of quo warranto, a proceeding to which the State is a party.

Quo Warranto was a very ancient prerogative writ directed against him who usurped an office or franchise to inquire by what authority he exercised such franchise, &c—51 C. J. 309, Sec. 2.

This writ was early succeeded by an information in the nature of *quo warranto*, likewise prerogative, in character, and having the same objectives.—51 C. J. 310, Sec. 3.

Our statute, of long standing, is modeled upon this common law proceeding, and is now expressly extended to cases of intrusion into the legal profession, the exercise of the franchise granted by the State exclusively to those duly licensed upon evidence of their qualifications to engage in the practice of law.—Code, Section 9932.

This remedy "looks to the sovereign power

of the state with respect to the use or abuse of franchises—which are special privileges created by its authority, and which must be a principle of fundamental public policy, remain subject to its sovereign action in so far as the interests of the public, or any part of the public, are affected by their usurpation or abuse.—State v. Des Moines City Ry. Co., 135 Iowa, 694, 109 N. W. 867, 872; State v. Street Ry. Co., 140 Mo. 539, 41 S. W. 955, 38 L. R. A. 218, 62 Am. St. Rep. 742, 748; State v. B'ham W. W. Co., 164 Ala. 586, 51 South. 354, 27 L. R. A. (N. S.) 674, 137 Am. St. Rep. 69, 20 Ann. Cas. 951."-State ex rel. Weatherly, et al. v. Birmingham Watcr Works Co. 185 Ala. 388, 64 So. 23.

Our statute has extended the right to institute such proceeding to a person giving security for costs of the action. But, in such case, the action is still prerogative in character, brought in the name of the State, on the relation of such person, who becomes a joint party with the State. The giving of security for the costs of the action is the condition upon which the relator is permitted to sue in the name of the State. Without such security, he usurps the authority of the State.—Ex Parte Talley, 192 So. 271.

But this is not the only method of invoking the authority of the State in the protection of franchises it has granted in the interest of the public.

"The judge of the Circuit Court may direct such action to be brought when he believes that any of the acts specified in the preceding section can be proved, and it is necessary for the public good." Code, Section 9933.

Thus is committed to the judicial department the institution of such proceedings, the same authority said to have the inherent power and duty to suppress the unlawful practice of law for the public good. Circuit Judges, in the exercise of their discretion under this section, should have in mind this duty. Members of the Bar and Bar Associations are entirely within their rights in bringing to the attention of the Circuit Judges specific acts of corporations or individuals which constitute the unlawful practice of the law. The direction to bring such action is to the Solicitor as in Sec. 9930.

The proceeding in the instant case is not to punish for past acts of the accused, but to adjudicate that they are engaging in the practice of law, thus intruding into the field

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of the legal profession usurping a franchise granted to those duly licensed, seeks to suppress such wrong, and restrain respondents by injunction from further engaging in such unlawful practice of the law.

This is the precise objective of proceedings in the nature of quo warranto.

The judgment in such case is first an ascertainment that the respondent is engaged and purposes to continue in the unauthorized practice of law, followed by a judgment of exclusion and prohibition to further engage therein.—Robinson v. State ex rel. James, 212 Ala. 459, 102 So. 693.

As indicated it is the policy of the law of Alabama that such proceedings should be had in the name of the State, and instituted in the manner designated by statute.

To sanction a private action *inter partes* with the same objective would operate a virtual repeal of the *quo warranto* statute.

We need not elaborate upon the reasons behind the public policy of requiring such proceedings by or in the name of the State. It is easy to visualize that no good could come to the legal profession or to the insurance world by private litigation wherein one party charges the other with invading his exclusive field of service, and the other counters with a charge of an attempt to invade and oust him from his lawful field of private enterprise.

The Declaratory Judgment Law was never intended to strike down the public policy involved. Hence, there is no occasion to rely upon our line of cases denying its application where other adequate remedy is available.

We have not overlooked Frost v. Corporations, 271 U. S. 515, 49 S. C. 235, and cases of like import, to the effect that a franchise conferring a special privilege to engage in a business in which the public interest is involved, confers a property right to the licensee, which equity will protect by injunction in the absence of an adequate remedy at law. The decision is based on the fact that no adequate remedy at law was available.

We are dealing with the policy of this State to render adequate relief by prerogative writ in the nature of *quo warranto*. The weight of authority is to the effect that such remedy is exclusive, since it awards relief of like character to that sought by injunction. 51 C. J. 313, Sec. 8; 21 C. J. 57, Sec. 40; 19 Am. Jur. 120, Sec. 118.

Affirmed.

All the Justices concur.

Is The Term "Insurability" as Used in the Standard Reinstatement Clause Synonymous With "Good Health"*

By Daniel P. Cavanaugh, Attorney Aetna Life Insurance Company Hartford, Conn.

FTER reviewing the many papers dealing with the reinstatement clause which have been read before various associations of life insurance representatives since Mr. Bates read his paper before this Association in 1921, I had quite a time selecting an original title for my remarks. In fact, I wondered at times whether I was succeeding in

adding more than a mere new title to the

You have heard about the studious fellow who was writing a book of his own original thoughts on a much discussed problem of philosophy. He had nearly finished his task when he took a few days off, and by way of diversion read a little of Plato. On resuming his philosophical essay, reluctantly he wrote, "At this point I am surprised to find that Plato has anticipated me."

I am unlike the chap in the story in that I would not be surprised to find that what I have to offer has been anticipated by those of you who are located at the home offices of insurance companies. You have had to give the problem a great deal of thought, and

^{*}Mr. Cavanaugh recently furnished your Editor with a copy of an address read by him before a meeting of the Association of Life Insurance Counsel several years ago at White Sulphur Springs, West Virginia, to be used in connection with a case now pending in Birmingham, Ala. At the request of the Editor Mr. Cavanaugh has permitted publication of the article in this issue. It will be found from a review of recent cases that the cases cited by Mr. Cavanaugh have been followed.

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it is not likely that anything of importance has been overlooked by you. On the other hand, this paper may come into the hands of trial counsel who are considering the question for the first time. To them it will make little difference whether what I have to say has been said before, so long as they find something here which might otherwise have been missed.

Two reported decisions are generally mentioned in support of the view that insurability is synonymous with good health. Sussex v. Aetna Life (Ontario Supreme Court, 1917), 38 Ont. Law 65; and Missouri State Life v. Hearne (Texas Court of Civil Appeals, 1920), 226 S. W. 789. Recently there is the case of Kallman vs. Equitable Life (Supreme Court, New York County, Jan. 27, 1936), not yet reported.

So much has been said about these cases that one might be led to believe all the courts are definitely committed to the view that insurability and good health are synonymous. The fact is that each of these cases involved unusual circumstances, and when the decisions are read in the light of the peculiar facts involved, they have little, if any, bearing on the interpretation of the term "insurability." For an excellent discussion of the Sussex and Hearne cases see paper prepared by J. M. Laird and B. M. Anderson, of the Connecticut General Life Insurance Company, read before the Actuarial Society of America in May, 1934, entitled "Reinstatement Clause."

The Sussex policy contained a provision that it was unrestricted as to "service in the militia, army or navy in time of war or in time of peace." The Company admitted the policyholder was insurable provided he would permit an amendment to the contract including a war clause calling for an extra premium for war service. The Court was not required to say what factors, other than the war hazard, were included within the term "insurability," for no other objection was made to the applicant's insurability. crux of the decision was that the original policy, by its provision that it was unrestricted as to military service in time of war, made it clear that military service was not a factor of non-insurability insofar as this particular policy was concerned. Even the remarks of the Court to the effect that insurability meant no more than good health and insurable interest were expressly limited in their application to the facts of the case in hand, and were not stated or intended as a general definition of the term.

Judge Walsh had this to say about the Sussex decision in the course of his opinion in the Kallman case: "The case of Sussex vs. Aetna Life * * * I consider not in point. In that case the policy itself tacitly declared that liability of military service or actual military service was not 'non-insurability.' There was no difference in rate to the civilian or soldier. When the reinstatement was requested it was declined except for a higher soldier rate. Insurability at some rate was conceded."

In Missouri State Life v. Hearne, the policy had actually been reinstated. Apparently no question was raised as to the insurability of the policyholder. Upon reinstatement the company had incorporated a condition in the policy that only the reserve would be paid in the case of suicide within a year from the date of reinstatement. The Court concluded that the company had no right to require the applicant to agree to the suicide clause as a condition to reinstatement, and, therefore, declared the clause invalid. Court's comment that the word "insurability" does not have a more comprehensive meaning than that of good health and insurable interest was not called for by any issue in the case. It was pure dictum, and, in my opinion, contrary to the views expressed by decisions of other higher courts in Texas.

A point of significance in the Sussex and Hearne cases is that both polices required that the evidence of insurability be "satisfactory to the company." Yet neither Court gave even a passing comment to these vital words. It is inconceivable that attorneys for the companies would have failed to plead and call attention of the Courts to these words, or that the Courts would have disregarded them, if the meaning of the term "insurability" had really been a substantial issue.

The case of Kallman v. Equitable Life seems to be largely based upon the fact that the insurance company had issued certain documents to its agents defining insurability as meaning good health. This was considered as "evidence of the intent of the party." The ruling in the Kallman case was the result of a motion for summary judgment. I understand that an appeal has been taken, but on the facts as stated by the Trial Court, I doubt whether any decision rendered in that case will have much bearing on the meaning of

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the term "insurability" where an insurance company has not, by its reinstatement application, or letters to the policyholder, indicated that only good health is contemplated.

Aside from the statements in these three cases which were either dicta or limited in application to the peculiar facts of the cases. I don't find that any Court has defined insurability as being synonymous with good health. To the contrary it can be shown by many reported decisions, and under recognized principles of construction of contracts, that the term "insurability" in the reinstatement clause contemplates any factor which materially affects the acceptance of the risk or the hazard assumed by the insurance company.

Someone made the observation that "Everyone is presumed to know the law, except the Court." The Court-as they say in Missouri-has to be shown. In some case sometime in the future, when the reinstatement clause is under scrutiny, I hope the Court is shown those of the following propositions which may be applicable, and I also hope that counsel in that future case will be able to develop those propositions more artfully than I have. I claim no skill in presentation, but I do have a deep conviction that the ideas stated here, which are not by any means all original with me, can be developed into a sound defense of the interpretation which reputable life insurance companies place upon the reinstatement clause.

In many states the language of the reinstatement clause is prescribed by statute. If the policy is issued in one of those there is authority to support the view that the usual rules for construing insurance policies do not apply. Mick v. Corporation of Royal Exchange, 87 N. J. Law 607, p. 611; Nelson v. Traders Ins. Co., 181 N. Y. 472, p. 475; Temple v. Niagara Fire Ins. Co., 109 Wisc. 372, p. 376; Rosenthal v. Ins. Co. of No. America, 158 Wisc. 550, p. 553; Frozine v. St. Paul F. & M. Insurance Co., 195 Wisc. 494, p. 496; Mulchy v. Travelers Ins. Co., 261 Mass. 245, pp. 248 and 250. But see Matthews v. American Cent. Ins. Co., 154 N. Y. 449; Ruffino v. Queen Ins. Co., 33 Pac. (2nd) 26.

Whatever merit there may be in the claim that a policy provision prescribed by statute is subject to different rules of construction from one voluntarily agreed upon by the contracting parties, I think there is no need to rely very heavily on any such distinction here.

It is a familiar rule of construction that every part of an insurance contract should be considered in arriving at an interpretation thereof, and no part of the words of a policy should be rejected as insensible or inoperative, if a rational and intelligible meaning can be given to them, consistent with the general design and object of the whole instrument. Cooley's Briefs, Second Edition, page 963.

Life insurance policies usually state in the application, and also in the policy, that the insurance will not be effective until the first premium is paid during the good health of the insured. In the reinstatement clause the term "insurability," not "good health," is used. It is not to be supposed that these terms were used synonymously and that the parties intended a mere variety of expression of the same thing. This would indicate that whatever the meaning of insurability may be, it was not intended by the parties to be synonymous with good health.

Another rule of construction, especially applicable here, is that insurance contracts are to be construed with reference to the intention of the parties, to be ascertained from the terms and conditions of the contract and from all the circumstances accompanying the transaction. Cooley's Briefs, page 965; Restatement of the Law of Contracts, Sec. 235.

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The policy, with application attached. shows not only that good health and insurability are not synonymous but that the latter, while including the former, also embraces many other factors. Look, for example, at the questions, answers and other representations in the original application for the pol-These show that when the policy was issued both parties understood and agreed that insurability depended upon many factors, such as: total amount of insurance in force, claims made in the past for insurance benefits, rejections by other companies, occupation, age, family history, travel, use of alcoholic beverages, aeronautic interests, etc. There is no reason to suppose that the term "insurability," which had such a comprehensive meaning when the policy was issued, has a different meaning at the time of application for reinstatement. Neither is it to be supposed that the questions in the origi-

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nal application, which were not related to the good health of the applicant, were there for some purpose other than to determine the insurability of the applicant.

To say that insurability means the same thing when reinstatement is applied for as it did when the policy was originally issued does not lead to the conclusion that the reinstatement clause confers no substantial right on the insured or that it gives the company the right to arbitrarily or capriciously reject a reinstatement application. Proof of insurability, like proof of any other fact, involves (1) a determination of what evidence is material and relevant, and (2) whether the material and relevant evidence introduced is sufficient to prove the fact as-The first relates to admissibility of evidence; the second to the weight of evidence. To say that insurability includes the same factors on reinstatement as it did on original issue simply means that the company may take the same kind of evidence into consideration, but it does not follow that the company may exercise the same discretion in arriving at a decision based on that The company may arbitrarily or evidence. capriciously reject a new application, even though satisfied with the evidence of insurability, but a reinstatement application may not be rejected if the evidence of insurability is satisfactory to the company. Just how much latitude the words "satisfactory to the company" allows, will be considered later.

In the Hearne case the Court apparently took judicial notice of what the man in the street thinks insurability means. In fact, it seems the Court even went to the trouble of singling out a man in the street who knew nothing about insurance. But, be that as it may, the fact remains that there is no cause for going into the street to find out what insurability means when Courts generally have agreed on the meaning.

Courts generally, and statutes in many states, have declared that any misrepresentations which materially affect the acceptance of a risk or the hazard assumed by a life insurance company will invalidate the policy. It seems to me we have in this rule the basis for determining what factors other than good health are included in insurability. The Court cannot consistently say that insurability when used in a clause in the policy intended to set up a standard for determining whether an applicant is insurable for reinstatement

means only good health, whereas the same policy would be voidable if the applicant had obtained it on a false representation relating to matters other than his health.

Where the materiality of a misrepresentation in a life insurance application is challenged, the Court is not guided by what men in the street, unfamiliar with insurance, may think. The challenge is tested by the testimony of insurance experts familiar with the rules, practices and procedure of reputable life insurance companies generally. That likewise would seem to be the sensible test for determining whether a given factor such as finances, habits, occupation, etc., affects insurability and is included in the meaning of that term.

Any factor which is held by the Court to materially affect the acceptance of a life insurance risk must necessarily affect the applicant's insurability. That is a truism. And any factor which affects the insurability of a life insurance applicant must be embraced in the meaning of the term "insurability." That too is evident.

In Cooley's Briefs on Insurance, or any other good encyclopedia of insurance law, will be found citations of numerous decisions holding that such factors as occupation, use of alcoholic stimulants, rejections of prior applications, other existing insurance, and family history, are as a matter of law material to the acceptance of a risk by an insurance company. If insurability as understood by the Courts generally, contemplates only good health, how are these cases to be explained?

Where a policy has been reinstated and the company asserts that reinstatement is invalid because obtained by false representations, the rule followed in every decision I have found is this: "A material false statement in an application for reinstatement will as effectually avoid a policy of insurance as a similar statement in the original application itself." Schrader vs. John Hancock Mutual Life (1931), 251 N. Y. S. 169; Baxter v. New York Life (Pa. 1934), 175 A. 899; Phillips v. New York Life (Ga. 1931), 159 S. E. 696; Robbins v. New York Life (Minn. 1935), 262 N. W. 210; New York Life v. Buchberg (Mich. 1935), 228 N. W. 770; Metropolitan Life v. Huston (Ky. 1934), 69 S. W. (2nd) 742; Perkins v. Prudential (C. C. A. 1934), 69 Fed. (2nd) 218.

In Texas we find the case of State Mutual Life v. Rosenberry, 213 S. W. 242, decided by

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the Commission of Appeals of Texas (the highest Court of Appeals in Texas, whereas the Hearne case was decided by one of the intermediate Appellate Courts). In that case false representation in a reinstatement application that the applicant had not applied for insurance in any other company was ruled to be untrue and material, and invalidated the reinstatement. The Court held: "The representation found by the Court of Civil Appeals to have been untrue, is, we think, as a matter of law material to the risk, and the uncontroverted evidence shows that it was relied on by the insurance company, and that but for representation the reinstatement of the policy would not have been granted. Such a representation is held material as a matter of law by practically all the courts of the country.

These decisions indicate that the Courts have looked upon representations in a reinstatement application the same as representations in the original application, and that in determining whether a given representation in the reinstatement application will avoid the policy, the test has been whether the representation materially affected the acceptance of the risk, or the hazard assumed, by the insurance company

by the insurance company.

If the company has no right to refuse reinstatement because of some condition other than the health of the applicant, then it necessarily would follow that the company would have no right to contest a reinstatement which was made because of false statements in regard to such matters. Conversely, if the company is allowed to contest a reinstatement where false statements have been made as to occupation, habits, and other matters other than health, which materially affect the acceptance of a life insurance risk, then it should be allowed to refuse reinstatement on the same grounds.

Up to this point I have ignored the words "satisfactory to the company." Whatever doubts there may be as to the meaning of the terms "insurability," the qualifying phrase "satisfactory to the company" clears up that doubt as plainly as the English language can do it. It is because a difference of opinion might arise as to what constitutes insurability that the policy (and statutes in many states) makes the company the judge, not only of what evidence is relevant to proof of insurability, but whether the evidence offered and accepted establishes insurability.

Under a contract allowing reinstatement upon furnishing the company with "evidence of insurability satisfactory to the company," the company cannot be compelled to reinstate the policy if, in the honest opinion of the officers of the company, the evidence of insurability is not satisfactory to the company. The company has no right to act capriciously or arbitrarily on the evidence of insurability but in the absence of proof that the company did act arbitrarily and capriciously, the Court or the jury, cannot say that the company should have been satisfied with the evidence of insurability when the company says it is not satisfied. That, I submit, is the accepted rule in every reported decision in which the clause "satisfactory to the company" has been considered.

Equitable Life v. Pettid (Sup. Ct. Ariz. 1932), 11 Pac. (2nd) 833):

"It was * * * necessary that insured produce evidence of insurability satisfactory to defendant. There is no evidence whatever that the insured ever complied with this provision, and, since the burden was upon him to do so, we must presume, as a matter of law, that he did not * * *.

"It is urged by plaintiff, and apparently the trial court gave some weight to her contention, that, since there was evidence in the record showing that the insured was in good health at the time of his death, the furnishing of the certificate of health was immaterial. The answer is that the condition of the policy in regard to reinstatement was not merely that insured should be in good health but, as a condition precedent to reinstatement, that he should furnish evidence, not merely of good health, but of insurability to the satisfaction of defendant, a matter involving other elements than personal good health." (Italics supplied.)

Conway v. Minnesota Mutual Life Ins. Co. (Sup. Ct., Washington 1911), 112 Pac. 1106: "The policy provided for reinstatement in the discretion of the officers of this association, upon his furnishing them satisfactory evidence that he is in good health, etc.'" Court ruled: "Neither can we eliminate from this contract the fact that this medical examination upon application for reinstatement must disclose a condition of good health, satisfactory not to the applicant nor to the physician conducting the medical exam-

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ination, but to the officers of this company in whom by his contract the applicant had placed the judgment and discretion to decide, a decision they must arrive at 'according to the dictates of their own judgment and conscience, and which cannot be controlled or directed by the judgment or conscience of others.' To hold otherwise would be to destroy that element of individuality and personal judgment which must enter into any decision, and to substitute for the discretion and satisfaction of one body the discretion and satisfaction of other bodies, strangers to the contract and not within its contemplation * * * *."

I consider it unimportant that the policy in this case used the words "good health" instead of "insurability." Good health like insurability is a matter of opinion. The important thing is that the Court held it was the opinion of the company that controlled.

Prudential Ins. Co. v. Union Trust Co. (App. Ct., Ind. 1914), 105 N. E. 505: Insured died before application to reinstate was received by the company. Apparently he was a satisfactory risk at date of application. While holding the company was obliged to judge insurability as of the date of application, and on the facts of the instant case the company was obliged to pay, the Court said: "The insured had the right to have the policies fully revived upon his paying the arrears of the premiums and furnishing evidence of his insurability satisfactory to appellant. * * * When such conditions were complied with by the insured * * * it was not within the power of appellant, under its contract, to arbitrarily refuse to renew or revive such insurance. It is true the contract required the insured to furnish * * * evidence of his insurability satisfactory to appellant * * * but such provisions furnished no ground for arbitrary refusal to revive when the conditions of the policy had been fully and completely complied with. If * * * the insured had failed in any substantial particular to comply with the conditions of the contract, or if any valid objection then existed to the form or substance of the application to revive, or if the proof of insurability as then furnished did not meet the requirements of such contract or was false, or for any other reason was subject to valid objection, appellant's contract permitted it to reject such application * * *."

Kennedy v. Grand Fraternity (Sup. Ct., Montana 1907), 92 Pac. 971: Where a discretion is vested in an officer of a mutual benefit society as to the approval of an application for reinstatement of a member, if there is any doubt in the mind of the officer having to pass on the sufficiency of the evidence of the good health of the member, then the officer may exercise his judgment, and if a decision is reached adverse to the applicant he cannot complain.

Reibel v. Prudential (Superior Ct., Pa. 1935), 179 A. 447: Held Court could not overlook the fact that the statute as well as the contract requires that "the evidence of insurability of the insured must be satisfactory to the company."

Broughton v. Equitable Life (5th C. C. A. Florida 1934), 71 Fed. (2d) 821: Insured submitted health certificate on company form and paid the premium. Company notified him medical examination would be required. Insured died, apparently without furnishing the examination and after company had declined and had returned his premium check. Claimed company had, through its letters, led insured to believe policy would be reinstated if he would merely send in completed reinstatement application with premium: Held: "Until evidence of insurability was furnished and accepted the policy was not reinstated * * * there was nothing * * * that could lead a reasonable man to believe that the provisions of the policy requiring that the evidence of insurability should be satisfactory to the company would be waived. * * * The burden was on plaintiff to prove that everything necessary to reinstate the policy had been done by the insured * * * This included proof that the health certificate furnished had been accepted as satisfactory evidence of insurability * * *."

Rome Industrial Ins. Co. v. Edison (Sup. Ct., Ga., 1912), 75 S. E. 657: Policy allowed reinstatement on furnishing "evidence satisfactory to the company of the sound health of the insured." Held the trial judge was in error when he charged 'To make the attempt to revive effectual, it must be shown to you that evidence of the sound health of the insured was presented to the company, and, if presented, it ought to have been strong enough to have been satisfactory to the company, or sufficient to have been satisfactory to a reasonable man' * * * Where the company reserved to itself the question of satisfaction, it would be changing the contract to hold that what would satisfy a reasonable man would answer the terms of the

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policy. Doubtless the company must act honestly and in good faith in passing upon the question. But, if it does so, the test applied by the trial court was erroneous ***."

Lane v. Fidelity Mutual (Sup. Ct. N. C. 1906), 54 S. E. 854: "In the absence of any showing that the approval of the officers has been fraudulently withheld, and that their denial of the application is purely arbitrary, we do not see why their refusal to reinstate the plaintiff is not fatal to his right of recovery in this action."

International Life Ins. Co. v. Mowbray (7th C. C. A. Ill.), 2 Fed. (2d) 952: "True, the insured might apply for reinstatement at at time, but his right to reinstatement was dependent upon defendant's satisfaction with his health. Assured could not have brought suit in equity to compel the specific performance of his contract, if defendant in good faith denied his application for reinstatement * * *."

Exchange Trust Co. v. Capital Life Ins. Co. (Dist. Ct. Okla. 1930), 40 Fed. (2nd) 687: "Courts have no right to control the discretion of officers of the insurance company in refusing to reinstate a policy that has lapsed for non-payment of premium, unless the inference arises from a consideration of the evidence that the company acted dishonestly."

Rothschild v. N. V. Life (Superior Ct. Pa. 1932), 162 A. 463: "The insurer cannot be arbitrary or capricious in considering the evidence of insurability submitted under such reinstatement provisions."

Rocky Mount Savings & Trust Co. v. Aetna Life (Sup. Ct. N. C. 1930), 154 S. E. 743: "Of course, it was the duty of the company to pass upon the insurability in the exercise of ordinary care and not to decline the application of the plaintiff for reinstatement upon any arbitrary ground not founded on reason or the exercise of reasonable prudence and diligence * * *."

Kansas City Life Ins. Co. v. Phillips (Sup. Ct. Ariz. 1926), 250 Pac. 882: "Insurer has a right to satisfy itself as to the character of the risk and whether it has been changed or become more hazardous than when the policy was issued.

Nelson v. Mutual Life (Sup. Ct. Mont. 1920), 190 Pac. 927: "The parties were not restored to their status quo ante until the insurability of Nelson had been proven to the satisfaction of the company * * *."

New York Life v. Duff's Adm'r (Ct of

App. Ky. 1925), 270 S. W. 51: "By the plain terms of the policy, the application for reinstatement, the note, and the receipt given therefor, the company was given the right to say whether or not it considered the applicant insurable before accepting the note."

In Thompson v. Postal Life Ins. Co. (Ct. of App. N. Y. 1919), 226 N. Y. 363, the company refused reinstatement because "the insured did not furnish satisfactory evidence of his insurability." Plaintiff's evidence at the trial indicated the insured had fully complied with the conditions of the reinstatement clause as qualified by certain letters sent by the company to the insured. The company at no time gave the insured any reason for rejecting his application. Even at the trial the only evidence offered by the company in support of its action was the testimony of the medical director that he rejected the application in the exercise of his discretion. He gave no reason for his dissatisfaction. Court held: "In these circumstances the insured must be held to have satisfied the condition upon which waiver was dependent. It is no answer to say that the evidence of his condition was not satisfactory to the insurer. The agreement did not contemplate the exercise of the insurer's taste or fancy or caprice (Crawford v. Mail & Ex. Pub. Co., 163 N. Y. 404). 'It could not be unsatisfied with the certificate, capriciously. That which the law will say a contracting party ought in reason to be satisfied with, that the law will say he is satisfied with' (Miesell v. Globe Mutual Life Ins. Co., 76 N. Y. 115, 119) * * * The insurer had agreed to reinstate and waive if satisfactory evidence of insurability was supplied. Evidence that ought to have satisfied was supplied, and thereupon, without further act of the insured or the insurer, the policy was revived * * *." It is clear from the facts of this case, as shown in the record, that the Court was justified in finding the company did act arbitrarily and capriciously.

In Miesell v. Globe Mutual Life Ins. Co. (Ct. of App. N. Y. 1879), 76 N. Y. 115, the company offered to waive the lapse of a policy if the insured would send a certificate from a physician and pay the arrears of premiums. The insured furnished the health certificate and paid the premium, but the company refused to accept the same on the ground that the insured had not complied with the conditions of the company's offer within the time allowed. The Court held

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that the insured had paid the premium and furnished the health certificate within a reasonable time. At the trial of the case, apparently the company defended solely on the ground that the health certificate and premiums had not been tendered within the time allowed, but on appeal, apparently it was argued that "inasmuch as the certificate was referred to the Medical Board of the company, and was rejected by that Board, that such rejection must have been for the reason that it did not declare a good state of health of the insured." No evidence was offered at the trial and no reason was given to the insured at the time why the health certificate was not satisfactory. The Court held, that if the company was not satisfied with the health certificate, it was needful for the company to show that its dissatisfaction was taken with reason. "It could not be unsatisfied with the certificate capriciously. That which the law will say a contracting party ought in reason to be satisfied with, that the law will say he is satisfied with."

In Dennis v. M. B. Assoc. (Ct. of App. N. Y. 1890), 120 N. Y. 496, the policy provided for reinstatement if lapse resulted from "valid reasons to the officers of the association." The insured was prevented from paying the premium by sudden illness depriving him of consciousness. The officers of the association refused to accept that as a valid reason for failure to pay the premium on time. The Court ruled: "It could not be urged that an act of God which instantly prostrates a man both physically and mentally does not constitute a legal excuse for the omission to do an act, when the making and acceptance of a valid excuse therefor is distinctly contracted for."

I wish to emphasize that in each of these three cases—Thompson v. Postal Life, Miesell v. Globe Mutual Life, and Dennis v. M. B. Assoc.—the evidence was clear beyond dispute that there was no valid reason for the decision of the company to decline reinstatement. The Court, therefore, properly held as a matter of law that the decision was arrived at capriciously and arbitrarily. These cases do not in any way conflict with the rule stated at the head of the list of cases now being discussed.

The last case I have included in this heading is Lane v. New York Life (Sup. Ct. S. C. 1928), 145 S. E. 196. A careful reading of this decision will show that the Court was groping for some broad, illusive, equitable

principle on which it could excuse the lapse of the policy. After indicating that the policy had not been rightfully lapsed the Court went on to discuss the application of the reinstatement clause to the facts of this particular case. In that connection the following language was used:

"The only * * * inquiry is, did the insured furnish 'evidence of insurability, satisfactory to the company * * *'. principal question to be determined * * * is, has the company the right to exercise its discretion in granting or refusing the application for reinstatement, or must the papers be considered on their merit? According to our view, the provision in the policy for reinstatement is a substantial contractual right which the insured has under his policy, and that this right cannot be destroyed at the will of the com-To hold that the company could pany. within its discretion refuse to allow a reinstatement of the policy when application is duly made, would be equivalent to striking the reinstatement provision from the policy. In our opinion the requirement of evidence 'satisfactory to the company' does not clothe the company with power to act within its discretion in passing upon the application for reinstatement but that the application, together with the supporting evidence, must be considered in the light of common sense and reason, and not under the influence of some whimsical or fanciful idea, or arbitrarily * * *. It is thus seen that the inquiry devolving upon the court at this juncture is, did the insured make a reasonable compliance with the requirement stipulated in the policy for reinstatement? Would men of common sense and reason be expected to reach a conclusion that Mr. Lane did make a reasonable compliance? If so, the court should require a reinstatement of the policy."

After reviewing the evidence of insurability in the record, which included a history of stomach ulcer, the Court concluded, as a matter of law, that the evidence of insurability should have been satisfactory to the company.

No serious fault can be found in the rule advanced by the Court for testing whether the company acted capriciously or arbitrarily. But it is difficult to see how the Court, even under the rule announced, could have arrived at the conclusion it did. This paragraph from the dissenting opinion filed by Justice Cochran explains what I mean:

"There is nothing in the complaint which indicated an intention to insist upon the right of reinstatement of the policy. The contention is, that it has never been forfeited. Of course, there can be no reinstatement except after a lapse or forfeiture of the policy. No such right was considered by the Circuit Judge, and I find in the brief of counsel for the respondent not a suggestion of it.

"The unfairness to the company in sustaining the decree upon such a ground under such circumstances is apparent when it is considered that it has had no opportunity of meeting the position with either evidence or argument. It might be shown, as doubtless was the fact, that the condition of the insured had existed for some time; that he had consulted and been treated by a physician for a while before he went to Baltimore; and that his condition after he returned was such as to justify the conclusion by the company as to his insurability."

These cases from many jurisdictions comprise a compendium of judicial opinion over a period of half a century. They make it clear that the company's decision on evidence of insurability can be challenged only on allegation and proof that the decision is based on some arbitrary ground not founded on reason or the exercise of reasonable prudence and diligence.

This brings me to the final point of this paper. That is, what evidence should be presented at the trial to show that the company's decision was a reasonable one and not founded on whim, fancy, or caprice? The answer is evident. The company should be prepared with evidence of the same kind which is required to show that a representation in a life insurance application materially affects the acceptance of a risk by a life insurance company. This is shown by the testimony of insurance experts familiar with the rules, practices, and procedure of reputable life insurance companies generally. The company is not bound to accept the verdict of a jury found upon non-expert testimony as to insurability. Such is not the satisfactory proof contemplated by the contract. Muckler v. Guarantee Fund Life (S. D. 1926) 208 N. W. 787; see also Sec. 265 Restatement of Law of Contracts. If the company's decision is not unreasonable when judged by recognized standard underwriting practices, and the testimony of insurance experts to prove that fact is adduced at the trial a verdict for the compny may reasonably be expected. Graneson v. Cincinnati Life Ass'n, 6 Ohio Circuit Decisions, 327, p. 329, Aff'd. 56 Ohio St. 725; B. & O. RR. Co. v. Brydon, 61 Md. 198, 9 Atl, 126.

In my opinion, many of these decisions against the companies may be explained by the fact that, insofar as the records indicate, the companies made no attempt to show that the decision on the evidence of insurability was not unreasonable or arbitrary when judged by the underwriting practices, and procedure of reputable companies generally, or in other words, that the company's decision was not unreasonable when judged by the usual conduct of a reasonable person in the company's position.

Of course, before insurance experts can testify whether the company's decision was reasonable there must be proof of the evidence on which the company made its decision. It has been held in *Leonard v. Prudential* (Supreme Court, Wisconsin 1906) 107 N. W. 646, that the company has no right to act upon information secretly obtained without opportunity for the insured to meet it.

Many companies follow the practice of not giving reasons for declining a reinstatement application unless the policyholder objects and insists that reasons be given. When the policyholder objects to the company's decision, the specific reasons for rejection should be given if it does not involve a breach of confidence. In some cases rejection is founded wholly or in part on information of a confidential nature which cannot, for obvious reasons, be given to the policyholder. In these cases the objections of the policyholder are generally silenced by a diplomatic statement of the various factors which the company considers in determining insurability. If the confidential information of the company is correct, the policyholder will generally not press for details after he has been given a general statement indicating that the company may know more about his private life than he has anticipated. Where the policyholder's financial situation alone is the reason for declination, it is often times advisable to tell the policyholder frankly and allow him to file a financial statement. If this is not done, the company may find itself barred gen tim It of t

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in a suit to compel reinstatement, from introducing evidence to show the basis of its declination.

I have found nothing more suitable with which to close this paper than a paragraph from Justice Cochran's dissenting opinion in the case of Lane v. New York Life Ins. Co.,

in which he said: "It seems to me that the charge that an insurance company, whose business it is to insure people, to make money out of the premiums collected, would arbitrarily, capriciously and unreasonably turn down an application of a perfectly insurable risk, is itself unfounded and unreasonable."

Present Day Extra Legal Activities Demanded of Insurance Counsel

By P. E. Horan, Counsel

Mutual Benefit Health & Accident Association

Omaha, Nebraska

THE legal profession specializing in the insurance field has not escaped a very general American trait. It has devoted its time too exclusively to its particular field. It has created a world apart. Now, the rest of the world, jealous of this place apart, seeks not only to destroy it but the business which has made it possible, as well. If this is really not to happen, it is time that insurance counsel should take stock of the situation and try to create a harmonious coalescence.

In the United States there has been an excessive separation of business from government. The average business man does not see his business and the state as an inescapable whole—an indivisible entity. He thinks, acts and speaks of the manifestation of government as a thing apart, a thing that may incidentally harm or help his world, a thing he may buy or manipulate—but not a thing of which he is an integral part, not a body of which he is only one of many vital organs.

Government is good if it accords him privileges or does not interfere with his individual He does not personally concern himself with the welfare, the habits or the trends of the great masses who are not an intimate part of his own business. He does not concern himself with local political movements and rarely with national movements, except when they threaten to lessen or completely obliterate the function he has been performing. He does not know what fundamental ideas are being taught to the outside world or even to his own children. For more than a generation, the average college has been shouting for his destruction and he has not heard a whisper.

Men engaged in conducting the insurance business have followed the same pattern. Lawyers engaged in representing and counselling insurance executives have either not tried or have failed to alter this pattern. Rarely, if ever, are insurance executives active in local or national political parties. Equally rarely do they lend their time or ability to create or to guide plans for either local or general betterment. Participation by employees in general political, educational, social or economic movement is frowned upon. The presence of insurance executives or specialists in local or national legislative and executive offices is unknown.

Insurance counsel have not only failed to see that this condition is corrected but they have carried it into their own subdivision of the general field. Most of our profession who have obtained enough insurance business to supply a livelihood have sought to be disassociated from politics, from criminal law, from mass movements, and particularly from actual hand to hand contact with those who are financially or socially threadbare.

It seems to the writer this situation demands correction if business in general and our business, in particular, are to survive. The idea of a specialist is fine. But a specialist who has not a broad, general knowledge development and viewpoint perfectly fits the present day concept of a "New-Dealer." America is full of "New-Dealers" in many fields besides government. Our American concept of education is fitted to produce nothing else. We are so anxious to reach our objective in the shortest possible time that we fail properly to reconnoiter the route before we start our rush.

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The insurance business exists because it supplies a universal hunger-security for the individual-security for those he loves and to whom he is obligated. Changing economic conditions have made the average individual more acutely dependent for satisfaction of that hunger on insurance companies than ever before. As a result, insurance is easier to sell, but by the same token, the public has become more critical of what is obtained. The hunger has become greater than the ability to satisfy. Down among the millions from whom we have separated ourselves, there remains a tremendous want for our product that is not being filled. Our failure to satisfy it, plus our failure to show that we are doing a better job of satisfying it than could be done otherwise, has produced the mass movement that is forcing government into assuming functions properly belonging to us.

This movement cannot be stopped by a continuation of present methods. It is not enough to expound learnedly the Constitution and its past interpretations. It is not enough to write, wire or talk to legislators. It is not enough to point with pride to what we have accomplished in the past. It is not enough to stand on the side lines and tell those carrying the ball that they are running in the wrong direction. We have to get into the game ourselves. We must become a part of the movement. We must, ourselves, do some of the ball carrying. We must get a new point of view in the masses.

We must also create for ourselves a new viewpoint. We must get a less selfish idea of the wants of those we serve. We must quit insisting that the public buy what we want to sell. We must offer for sale what the public wants. Equally important, we must make the price bear a proper proportion to the service sold. The immediate result of selling a contract that will not adequately satisfy the need may be profitable to an individual company; but every contract that disappoints the purchaser, every unnecessary cost or excessive profit or wasted asset, lends strength to the movement for governmental absorption of the insurance business. If we do not find out what the public wants, and give it to them at a fair price, they will inevitably have the state furnish it.

Furthermore, we must not only set our own house in order, but we must also be our brother's keeper. We stand or fall because of our actions as a whole. Insurance is technical. The average man does not know how properly to weigh its component parts. Those who juggle these component parts to their selfish advantage are wrecking the entire structure. Active political participation in making and enforcing legislation by reputable and capable insurance men is needed to prevent this. We must be seen, known and trusted in the general gatherings as well as in those of our own following.

Insurance counsel particularly must tackle this problem in a new way. Individual cases must not be presented to the courts where the immediate result sought clashes with the popular concept of the service the public expects. Insurance counsel must not only be specialists but humanists. They must, in counselling individual clients, have in mind their individual profit but also the welfare of the business as a whole. They must be as constantly alert to needs of those their clients serve as to the needs of their clients. Finally, they must not seek to set themselves apart, but more and more make the rest of the bar as well as the general public feel at home with them and have complete confidence that they have assumed and are cheerfully carrying their portion of the common burden.

This proposed change of method will not appeal to many, doubtless, because results will naturally accrue very slowly. It will not appeal to others because they feel that the trend toward paternalism in general and the absorption of the insurance business in particular is ephemeral and is to be attributed to the activity of a very few individuals. Unless insurance counsel can look more deeply into present conditions, the future is not hopeful. Present conditions have their roots in the long past, they have been nourished by theorists which business has nurtured in our educational system and they were already well toward maturity when seized upon by alert political opportunists. Their complete eradication can be accomplished only by a comprehensive and continued campaign that will reach into every strata of our population. Other measures of a temporary character are necessary and are being taken, but permanent success can be achieved only by the best efforts of every individual continuously applied.

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Suggestions Concerning the Development of Casualty Cases

BY JOE G. SWEET San Francisco, Calif.

T is difficult to generalize about litigation of any kind. However, tort actions referred to attorneys by casualty companies are, in the main, similar enough to justify some generalization. While it is recognized that each case is a problem in itself, it must also be recognized that each presents certain characteristics and problems common to all. The individual case is usually one of a considerable number of cases referred to the office of defense counsel. Because of the number of cases that are handled by casualty defense offices a systematic scheme of development must be followed if we are to avoid having a large portion of cases insufficiently developed when the trial day ar-

Also it must be kept constantly in mind that Home Office counsel, who usually make the final determination as to whether a case is to be tried or settled, and the amount of the settlement, if one is made, are a long way from the scene of action. The trial counsel must of necessity act as the eyes and ears of the Home Office, if the Home Office is to have adequate information.

Within the last few years, there has undoubtedly been a general improvement in methods followed for the development of negligence cases. In earlier days many trial counsel would acknowledge receipt of the company file, cheerfully inform the Home Office that the plaintiff's case was without merit, and then do little more until a day or so before trial, when a wire would be sent advising the company to make settlement in a substantial sum. Obviously such methods led to unwise settlements and badly tried cases.

If an individual, or a firm, is to handle any considerable number of negligence cases, it is suggested that a systematic plan of development should be established and routinely followed. This is particularly necessary where more than one person in a law office works on a case.

It is a good plan to have special case folders prepared for use in negligence litigation. These are two-page folders opening like a book. On the inside of the first sheet of the folder is printed an outline of the steps to be followed in the development of the case. At the top, the office number, company number, and court number of a case appear. After this the twelve steps indicating what is to be done, whether or not it has been done, and if it has been done, when it was done, are printed. The steps are as follows:

1. MAKE FILE

Calendared and Indexed by on This means the case has been entered in

the office index and that it has been placed upon the time calendar so that no default will be taken. This is done as soon as the file is received from the company.

2. FIRST LETTERS

To Company by on by—on— To Assured

In the Company letter, receipt of the case is acknowledged, copies of the complaint transmitted and the company is informed that the attorney has written to the assured. In the letter to the assured, he is informed that the defense is to be subject to all the terms and conditions of the policy and without waiver thereof. He is cautioned not to discuss the matter with unauthorized persons. Also matters of excess limits are called to the attention of the assured and he is informed of his right to associate his own counsel if he so desires.

3. REVIEW SHEET

Preparedby—on—

This is the attorney's own preliminary work sheet. It outlines the facts briefly and highlights special problems. It enables anyone to get a general outline of the case within a few moments. This work is done as soon as the suit comes in.

4. PRELIMINARY REVIEW TO COM-PANY

Preparedbv---

This is sent to the company shortly after the receipt of the file. The present appearance of the case is discussed. Suggestions for further development are made, frequently after conference with the local claims man.

5. DEMURRER AND/OR MOTION

Preparedby—on—

This explains itself.

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6. ANSWER Prepared by--on-Transmitted by-7. QUESTION AND ANSWER STATE-

MENT Taken by-

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This question and answer statement is really an informal deposition taken from assured by his own counsel. It is particularly desirable to take it, sometimes under oath, where there is reason to doubt the good faith, or cooperative spirit, of the assured. It is particularly useful where an assured later attempts to change his story. Of course, it is not taken in all cases.

8.	DEPOSITION	OF	PLAI	NTIFF	
Taker	1		by-	on	_
Trans	mitted		.by	on	

9. DEPOSITION OF DEFENDANT

10. MEDICAL Transmitted by----on-

Transmitted

11. TRIAL DATE NOTIFICATION To Company by on-To Assured by-

12. TRIAL REVIEW TO COMPANY Prepared by—

This review should be prepared by the person who is to try the case and should reach the company as soon as possible after the case has been given a trial date.

It is plain to be seen that when these steps have all been completed the case is necessarily in pretty good shape for trial. It is not necessary to run through a long file to see what has been accomplished. A minute's glance tells the story. Furthermore, the folder has acted as a guide book and has kept forgetful workers from overlooking essentials.

Too much emphasis cannot be placed upon the desirability of a medical examination by a physician who is at once a first class physician and a first class witness. best is none too good. If the plaintiff has real injuries, it is essential that they be known well in advance of trial. If he is malingering, it is equally important to know what the prospects of establishing this fact are. The medical witness should first be able to determine what is, or is not, wrong with the plaintiff, and then be able to tell what he knows in language that can be understood by the layman. Without adequate medical examination wise settlements, or successful trials, are simply impossible. Frequently the mere standing of the medical examiner and his abilities as a witness frighten plaintiff's counsel into a reasonable settlement. Biased, or insincere, medical testimony may help to win a bad case but, in the long run, it does not help the cause of the defendant at all. Honest testimony is the best testimony. In those states where the court has power to grant a new trial unless the plaintiff consents to a reduction in the amount of the verdict, the reputation of the doctor in the community is obviously a matter of gravest importance. It is probably best to avoid calling the same doctor as a witness in too many cases. Courts and juries get the impression that there is too much team work.

The trial review, the last of the twelve steps, serves to clear the mind of the person preparing it and to give the Home Office a reasonably brief and adequate last minute picture of the case. This review opens with a presentation of the facts. The general nature and locality of the accident are stated. The appearance and demeanor of plaintiff and defendant and their probable ability as witnesses are discussed. The probable testimony of all known witnesses is also set forth. All relevant facts are covered as briefly and as clearly as possible. This is followed by a discussion of the medical, particular care being taken to point out the nature of the injuries and the possibilities offered for exaggeration. This, in turn is followed by a discussion of the case. In this discussion, any legal problems presented by the case are outlined and, where necessary, appropriate cases from the trial jurisdiction are cited. The tendencies of the jury panel on duty, the attitude of the judge who may be secured, the abilities of opposing counsel and every fact bearing on the possible outcome of the case is considered. Settlement demands that have been made by plaintiff's counsel are then discussed and the opinion of the writer concerning the probable settlement value of the case is given. When this review is complete. Home Office and trial counsel have the same picture of the case and, barring very unforeseen developments, can cover the matter intelligently by telegraph during the

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What Is Automobile "Theft" Insurance?

By M. L. Landis, Counsel

The Central Manufacturers' Mutual Insurance Company
The Ohio Underwriters Mutual Fire Insurance Company, Van Wert, Ohio

THIS question might be discussed as being a mere academic speculation were it not for the fact that some seventy courts of last resort, during the past thirty years, have been unable to agree upon it, and also that automobile policy forms have been and continue to be revised.

Automobile insurance is said to be slightly over thirty-seven years old. The first policy of this kind, issued to cover the fire hazard only was dated June 2, 1902.

At present there are two "property coverage" policies in common use. For convenience one shall be called the "stock conference" form; the other, the "mutual standard" form. For reference purposes later on the "theft" coverage provision of each is quoted:

STOCK CONFERENCE FORM—Definition of Perils: "Theft, robbery and pilferage, excepting by any person or persons in the Assured's household or in the Assured's service or employment, whether the theft, robbery or pilferage occurs during the hours of such service or employment or not, and excepting by any person, or agent thereof, or by the agent of any firm or corporation to which person, firm or corporation the Assured, or any one acting under express or implied authority of the Assured, voluntarily parts with title and/or possession, whether or not induced so to do by any fraudulent scheme, trick, device or false pretense;

"This policy does not insure against the wrongful conversion, embezzlement or secretion by a mortgagor, vendee, lessee or other person in lawful possession of the insured property under a mortgage, conditional sale, lease or other contract or agreement, whether written or verbal."

MUTUAL STANDARD FORM—Insuring Agreement: "Theft, robbery, pilferage and conversion: To pay for loss of or damage to the automobile caused by theft, robbery, pilferage or wrongful conversion, or attempt thereat.

"This policy does not apply: To loss or damage caused by theft, wrongful conversion, embezzlement or secretion, by any person in lawful possession or by any person having custody of the automobile under any contract or agreement;"

A close reading of these quotations will show that many of the exceptions in the "stock conference" form are omitted from the "mutual standard" contract; that the "mutual standard" contract contains two words in its insuring agreement (Wrongful Conversion) that are not present in the "stock conference" Definition of Perils.

These two words are used in the exceptions of both forms but only in a sequence of words which, when read together (Wrongful Conversion, Embezzlement and Secretion) constitute the "name" of a separate and distinct form of automobile insurance written exclusively for automobile finance organizations.

This point is important here because, as will be shown later on, several courts have seized upon these words of exclusion as a basis for reading into the contracts inclusion of losses which we do not believe the insurer intended to cover.

Furthermore, since this special form of coverage is written for a limited class of insureds and by a limited number of agents and insurers, the import of these words is not fully comprehended either by courts, insureds or agents. Herein lie some seeds of ambiguity.

These further questions are, therefore, in order: (1) What is "Wrongful Conversion"? (2) Does the "mutual standard" insuring agreement provide a coverage not contained in the "stock conference" form? (3) What is the import of the "mutual standard" exclusion? The problem is not a simple one, nor can it be resolved completely without considerable detail.

At the risk of being considered too elementary or too technical, some of the terms involved must be defined. In fact, the rather loose and careless use of terminology both by the drafters of our contracts and by the

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courts which have construed them is one of the causes of this inquiry.

An insurance policy is a contract, and as such, is subject to certain well established principles of construction: (a) What was the *intent* of the parties; (b) The *language* used is to be taken, if possible, in its comprehensive and *common* sense; (c) The whole is to be considered with relation to the meaning of any of its parts; and especiall, (d) If there is any doubt as to the intention of the parties to an *insurance* contract, or if there is any ambiguity in its language, such doubts and ambiguities must be resolved in favor of the insured.

From the quotations above, a reasonable deduction seems to be that the insurer *intends* to provide indemnity against loss due to *criminal* offences against the property insured.

Crime is conduct of such character that society recognizes it as injurious to the public, and, therefore, punishes the wrongdoer in its organized name. If the conduct is of considerable gravity, the crime is a felony. If insufficient to constitute a felony, it is a misdemeanor. Today, crimes are defined largely by the federal and state statutes. Earlier, of course, this was done by the common law. However, even now, when a statute fails to define the elements of a crime, it is still the province of the common law to do so. Criminals are responsible for their wrongful acts in two ways: (1) to organized society; and (2) to the individual harmed. Satisfaction by the wrongdoer of either responsibility does not cancel the other.

The criminal acts named in the contracts are not restricted to crimes as defined either by common law or statute and therein lies a reason for confusion in interpreting the contracts

Common law recognized, among others, the offenses of larceny, obtaining property by false pretense, and embezzlement. These crimes have been retained in most of our state statutes and some few others have been added. For example, many states have made any use of an automobile without the owner's consent punishable as a crime. Observe, however, that the common law recognized no such crime as "theft" or "wrongful conversion."

So, one of the tasks imposed upon our courts was to define the word "theft" as used in an automobile insurance policy.

This job began in 1910 in a Missouri case, styled, Bigus v. Pacific Coast Casualty Com-

pany, 129 S. W. 982. In this case, the car was owned by the wife. The husband sold it on a mortgage basis without telling her about it. When they quarreled sometime later, she learned about the sale and consulted her attorney. In the meanwhile, the purchaser had insured the car. The wife was advised to take possession of the car, which she did. Bigus, the purchaser, claimed it was "theft" under the policy. The court held, however, that:

"The insurance contract only covered a felonious asportation, and it is manifest that the taking shown was, at most, a *trespass*, against which there was no insurance."

This case is reviewed for two reasons: first, because it is the earliest published one dealing with the problem, and second, because the court defined the type of loss suffered, even though not covered by the policy in question. We shall return to this case again when we come to discuss whether or not mere trespass losses are within the Comprehensive policy now also in common use.

Hartford Fire Insurance Company v. Wimbish, 75 So. 265 (Georgia 1913), is really the first case wherein the court attempted to define "theft." Mrs. Wimbish employed Harris to clean the muffler of her car. After having completed the job but before time for delivery to insured, Harris and three others went for a "joy-ride" and on the way back to Savannah wrecked the car. The court said:

"'Theft' has a well defined meaning. It it merely a popular name for larceny. It is apparent, therefore, that the word 'theft' should be given the same meaning as larceny, unless there is something in the contract which requires a different construction."

Larceny is defined by the common law as the wrongful and fraudulent taking and carrying away of the personal property of another, with the intent to convert it to the taker's own use and thus permanently deprive the owner thereof. Embezzlement is distinguished from larceny by the manner in which the possession is obtained. In obtaining property under false pretense, a preconceived scheme, trick, artifice or device is used by the criminal to get possession of the property. Larceny, therefore, among other things, is also a stealthy act.

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In Valley Mercantile Company v. St. Paul Fire & Marine Insurance Company, 143 Pac. 559 (Montana 1914), where an employee of a painter, at whose shop the automobile damaged was temporarily stored, took it for a "joy-ride" intending to bring it back, it was held that the evidence did not show that the taking, though wrongful, was larceny within the terms of the policy. While the insured was only required to prove "theft" by a preponderance of the evidence, in order to recover at all, he had the burden of proving all the elements of the crime. Here, you see, we have confusion in the minds of the litigants due to their failure to distinguish between "civil" and "criminal" responsibility for a wrongful act.

In Stuht v. Maryland Motor Car Insurance Company, 156 Pac. 557 (Washington 1916), where an employee of a garage, with the intention of delivering the car to the insured, went out of his way to his own home, on the trip to the insured's house, and wrecked the car while so doing, the court in denying recovery said that "theft" is not a broad enough term to mean all kinds of wrongful taking.

In Gunn v. Globe & Rutgers Fire Insurance Company, 101 S. E. 691, (Georgia 1919), the court said that:

"The true and manifest intent and spirit of the contract should not be so technically (?) construed as to require that it partake of the nature of a blanket fidelity bond guaranteeing the integrity of all such persons as may be entrusted by the owner with the possessions and control of the article covered by the policy of insurance."

We believe that a more exact meaning could have been conveyed by the court if it had said that the contract should not be so "liberally" construed, etc.

The decisions thus far reviewed and cited in the footnote have held to a narrow and technical legal definition of "theft": If any of the essential elements of the common law crime of larceny have been absent, recovery has been denied. Now, however, we come upon some cases which extend the earlier definition.

In Hill v. North River Insurance Company, 207 Pac. 205 (Kansas 1922), one Ben Cole had his union card and blank check book stolen. The thief, M., pretended to an automobile dealer that he was Cole and that he wished to buy a car. The dealer delivered the car and accepted certain cash and a time payment contract. M. absconded with the car. The dealer claimed a theft loss under the policy. The company denied liability on the theory that M.'s act was not within the Kansas Crimes Act. The court permitted recovery by holding that the act of the swindler was a "species" of theft for which the insurer was liable; that the policy was not drawn to fit the narrow limitations of the Kansas Crimes Act. Bouvier's definition of "theft" was cited:

"Theft" is a popular term for larceny. It is wider than larceny and includes other forms of wrongful deprivation of another's property. Acts constituting embezzlement and swindling may be properly so-called."

In the same year, 1922, an Alabama court voiced the Kansas definition but denied recovery on another ground, namely, that where an owner intends to transfer *title* as well as

³(Kans. 1922) Overland-Reno Co. v. International Indemnity Co., 208 Pac. 548.

⁽Colo. 1924) James v. Phoenix Assurance Co., 225 Pac. 213.

⁽N. Y 1924) Ludwig v. Pacific Fire Ins. Co., 204 N. Y. Supp. 465.

⁽Ill. 1921) Miller v. Phoenix Assurance Co., 221 Ill. App. 75.

⁽Md. 1921) Ledvinka v. Home Ins. Co., 115 Atl.

⁽Iowa 1922) Weir v. Central National Fire Ins. Co., 189 N. W. 794.

⁽Minn. 1930) Repp v. American Farmers Mut. Ins. Co., 228 N. W. 605.

⁽Wisc. 1930) LaMotte v. Retail Hdwe. Mut. Fire Ins. Co., 233 N. W. 566.

⁽Pa. 1932) Seiter v. Pa. Mfgrs.' Ass'n. Casualty Ins. Co., 159 Atl. 53.

⁽Tenn. 1932) Bowling v. Hamblen County Motor Co., 66 S. W. (2nd) 229.

⁽Minn. 1934) Kovero v. Hudson River Ins. Co. of N. Y., 225 N. W. 93.

⁽W. Va. 1934) Shelton v. National Fire Ins. Co., 174 S. E. 887.

⁽Ala. 1935) Home Ins. Co. v. Trammell, 160 So. 897.

⁽La. 1937) Laird v. Home Ins. Co. of N. Y., 177 So. 603.

⁽La. 1938) Standard Chevrolet Co. v. Fed. Hdwe. & Impl. Mutuals, 178 So. 642.

^{&#}x27;(Ind. 1914) Michigan Commercial Ins. Co., v. Wills, 106 N. E. 725.

⁽N. Y. 1914) Rush v. Boston Ins. Co., 150 N. Y. Supp. 457.

⁽Fla. 1917) Phoenix Assurance Co. v. Eppstein, 75 So. 537.

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possession, and does so, even though induced thereto by fraud, the taking and carrying away does not constitute theft and larceny. An owner cannot steal from himself.*

We commence to note also that the litigants inject the local criminal statutes into the proceedings. 'In view of this trend, a leading New York case is worthy of review.

In the case of Van Vechten v. American Eagle Fire Insurance Company, 146 N. E. 432 (New York 1925), the plaintiff left his auto at a garage for specific repairs. The garage proprietor took the car on a trip for his own use and on the way home ran into a telegraph pole. The question presented was whether this act constituted theft within the meaning of the policy. The trial court held that it did, upon reading a recent Penal Statute into the policy word "theft." Judge Cardozo, however, in reversing this decision, said that:

"Larceny under the Statute was something different from theft under the contract even before larceny had been extended to include mis-use of motor vehicles. We have no reason to believe that the statutory definition, if inapplicable before, has become applicable now. On the other hand, we do not say that theft is to be limited to what was larceny at common law. Theft under this contract is theft

as common thought and common speech would now imagine and describe it. One other consideration emphasizes the need for uniformity of meaning. The policy does not limit its protection to casualties suffered while the car is in New York. This, without more, is sufficient to forbid a reading that would cause the risks to vary with the accident of local laws. Neither insured nor insurer can have believed that the same act would be theft within the purview of the contract if committed in New York and a mere trespass or conversion if committed in Massachusetts or New Jersey."

Texas and some other states stand apart in holding that if the act of the wrongdoer does not fall within the Criminal Statute of the state, the loss is not covered by the policy. "The disappointing consequences of this position are pointedly shown by Judge Cardozo and in addition thereto, a new rule for the construction of contracts is announced.

The most painstaking judicial effort and perhaps the most scholarly opinion on this whole matter is recorded in Fiske v. Niagara Fire Insurance Company of New York, 266 Pac. 853 (California 1928). Judge Thompson, in rendering the majority opinion, said:

"The sole question to be solved is whether it was the intent of the parties to the insurance policy by using the words 'theft, robbery, and pilferage' to insure against larceny by trick and device, by one of the parties named as a beneficiary under it, the trick and device having been made use of prior to the issuance of the policy. In other words, we are to inquire: 'What did the parties contemplate when they used the term "theft," under all the circumstances surrounding the making of the contract?"

Only after a careful review of many of the decisions herein cited, together with an exhaustive study of the word "theft" does the court conclude:

"We are of the opinion from our investigation of the meaning of the word 'theft' that it signifies, in its ordinary acceptation, as distinguished from its legal definition, the secret, furtive act of feloniously appropriating to one's own use the

⁸(Ala. 1922) Illinois Auto Ins. Exchange v. Southern Motor Sales, 92 So. 429.

⁽N. Y. 1924) Stewart v. Home Fire & Marine of Cal., 124 Atl. 773.

⁽Ohio 1925) Royal Ins. Co. v. Jack, 148 N. E. 923.

⁴⁽Texas 1921) Security Ins. Co. v Sellers-Sammons-Signor Motor Co., 235 S. W. 617.

⁽Texas 1924) Automobile Underwriters Co., v. Rhinehold, 255 S. W. 1116.

⁽Texas 1924) Fidelity Phoenix Fire Ins. Co. v. Oldsmobile Sales Co., 261 S. W. 492.

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²⁶⁶ S. W. 804. (Texas 1925) Continental Ins. Co. v. Dillon, 273

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⁽R. I. 1926) Brady v. Norwich Union Fire Ins. Co., 133 Atl. 799.

⁽Wash. 1927) Gandy v. North Carolina Home Ins. Co., 260 Pac. 257.

⁽Colo. 1931) Union Ins. Co. v. Robertson, 298 Pac. 1064.

⁽N. Y. 1932) Delong v. Mass. Fire & Marine Ins. Co., 256 N. Y. Supp. 300.

⁽Ore. 1932) Nugent v. Union Automobile Ins. Co., 13 Pac. (2nd) 343.

⁽Tenn. 1932) Globe & Rutgers Fire Ins. Co. v. House, 45 S. W. (2nd) 55.

See (4) Supra.

property of another under the cover of darkness or some scheme designed to escape detection. Or, to phrase it differently, the word, to the ordinary layman, conveys the mental picture of one who secretly takes and carries away another's property, rather than one who deals with cheats and swindles, tricks, artifices, or devices.

"That it was the intention of the parties to the contract to employ the word in its ordinary sense is strongly suggested by the fact that they are not satisfied to use it in an all-inclusive sense, but also employed the word 'robbery' to indicate the loss occurring by the use of violence or fear and 'pilferage' to indicate petty thievery."

In denying recovery, Judge Thompson further said:

"While we recognize the rule that where the provisions of a policy are reasonably susceptible of two constructions consistent with the object of the obligation, one of them favorable to the insurer and the other favorable to the insured, that one favorable to the insured will be adopted, we cannot extend this doctrine to the point where it does violence to the English language or fails to properly interpret the minds of the parties."

Justice Stephens delivered a comprehensive dissenting opinion. We had previously had differences of opinion as between different courts, as will be shown presently, but this is the first time there was disagreement within the same court. Hence, it is significant that in 1929 the "stock conference" added to their policy the so-called "fraudulent scheme, trick and device" clause.

There are additional cases covering the meaning of the word "theft." We can now, however, summarize the majority rule by saying that the earliest cases defined "theft" in a legalistic, restricted sense, and that this definition was gradually extended to include

other forms of wrongful acts but which were nevertheless within the contemplation of "larceny" as a common law crime.

We must now retrace our steps and study the minority rule. It begins in 1915 with the case of Federal Insurance Company v. Hiter, 176 S. W. 210 (Kentucky 1915). Here a discharged garage employee borrowed an automobile from his former employer for the specified purpose of going from Louisville to Indianapolis to get another job but there tried to sell the car and then took it to Missouri where he abandoned it in a badly damaged condition. In permitting the insured to recover under an ordinary theft policy, the court held that the wrongdoer converted the car to his own use. The insurer claimed there was no conversion because the borrower did not sell the car. The court said that under such an argument the employee might have retained the car indefinitely and still not be guilty of a conversion.

It is suggested that the court and the litigants in this case either purposely or unconsciously ignored all consideration of the meaning of the word "theft" and argued the case on a term neither included nor excluded from the contract-Conversion. Furthermore, a later case in the same state, McKenzie v. Travelers Fire Insurance Company, 39 S. W. (2nd) 239, (Kentucky 1931), attempted to distinguish its decision from the precedent of the Hiter case by a simple but dogmatic statement that the two holdings were not in The problem was dismissed with superficial comment, and denial of recovery was based upon an arbitrary definition of theft, which was that:

"To constitute 'theft,' there must be taking without consent and with intent to deprive the owner of his property."

However, in the latest Kentucky case, Fidelity & Guaranty Fire Corporation v. Ratterman, 90 S. W. (2nd) 679 (Kentucky 1936,) the same court gave considerably greater attention to the question involved and made this significant statement:

"It will be observed that this clause does not insure Ratterman against a wrongful conversion by a person in lawful possession of the automobile. In other words, its coverage is limited to the loss of the property in the rightful or wrongful possession of a third party, only where such con-

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⁶(Okla. 1927) Home Ins. Co. v. Paul, 261 Pac. 927. (La. 1928) Gulf Finance & Securities Co. v. Nat'l. Fire Ins. Co., 7 La. App. 8.

⁽N. J. 1928) Champion v. Chicago Fire & Marine

Ins. Co., 141 Atl. 794.

⁽La. 1929) Beene v. Southern Casualty Co., 121 So. 876.

⁽La. 1929) Miller v. Newark Fire Ins. Co., 125 So. 150.

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stitutes theft in the usual and ordinary meaning of this term."

It is suggested that this opinion is an attempt by the Kentucky court to get back into line with the majority rule and that it over-rules the Hiter case.

These observations are important because we are presently going to define Conversion and attempt to state its meaning in the "mutual standard" policy.

It remained for a judge of the Ohio Appellate Court to give the minority rule its most vehement statement. In The Great American Mutual Indemnity Company v. Meyer, 18 O. App. 97 (Ohio 1924), the son of the defendant in error and one Stenson worked together in Cleveland. Young Meyer had the insured automobile. When called to his home in Cincinnati, Meyer directed Stenson to drive him to the railroad depot and then return the car to its usual parking place at their rooming house. Upon Meyer's return to Cleveland, he found neither the automobile nor Stenson. In permitting recovery under the theft provision in the policy the court observed that the great weight of authority sustained the view that the term "theft" is limited in its application to cases of larceny but also said that that view had no complete monopoly of authority. Said the court:

"The holder of an insurance policy is not familiar with the more or less artifical classification of crimes by any Codification Commission or with the definition of theft by Blackstone, on the one hand, nor the more liberal definition of Bouvier, on the The man in the street makes no moral or other distinction between the larcerner and the embezzler. To him, the man who steals a horse is a thief; the cashier who appropriates the bank's funds is a thief; and the treasurer who converts the public money to his own use is a thief. Theft, as the word is commonly used, is a good strong word, big enough to cover a variety of rascalities. The best that can be said of it is that when this policy was issued, although a numerical majority of the authorities held it to mean larceny, others held it to include embezzlement and obtaining property under false pretenses. And all the litigation and discussion thereof demonstrated its ambiguity and its unfitness to clearly delimit the rights of the assured and the liability of the insurer.

"The insurance company has, therefore, deliberately used a word of uncertain import. The company using this language in this state did so with the knowledge that it had but to substitute the definite word 'larceny' for the indefinite word 'theft' to clearly express the meaning now contended for.

"Another factor in the construction of the instrument in question is the exception therein embodied. After providing for liability against 'theft, robbery and pilferage,' there is, among other exceptions, one reading, 'excepting also the wrongful conversion or secretion by a mortgagor or vendee in possession under a mortgage, conditional sale or lease agreement.'

"If the term 'theft' is limited to larcenous taking, there is no occasion to employ the exception. The wrongful conversion or secretion by a mortgagor of his machine, insured for the benefit of the mortgagee, could not in any way be construed to be larceny. The phrase quoted would be serviceable if, and only if, liability were to arise upon the embezzlement of the insured machine. The term of exclusion thus used indicates the sense in which the term fixing the liability was employed."

The last sentence above quoted is quite potent and the reasoning could have been seized upon by other courts, had they chosen to do so. In fact, a few of them did.

The most recent decision expressing the minority rule is Allen v. Berkshire Mutual Fire Insurance Company, 168 Atl. 698 (Vermont 1933). In this case, a person who had been permitted to take an automobile on trial, with a view to purchase, surrendered the keys to the car upon demand being made for the purchase price or the car, but subsequently agreed to drive it to the owner's garage three days later, before which time he decamped with it. The case turned on whether or not the owner had "voluntarily parted with possession" within the meaning of the policy. The court permitted recovery and stated the rule to be that:

^τ(Calif. 1920) Buxton v. International Indemnity Co., 191 Pac. 84.

⁽Calif. 1930) Granger v. New Jersey Ins. Co. 291 Pac. 698.

⁽Colo. 1930) Employers Fire Ins. Co. v. Bartee, 285 Pac. 756.

⁽Ky. 1936) Fidelity & Guaranty Fire Corp. v. Ratterman, 90 S. W. (2nd) 679.

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"'Theft' is a wider term than 'larceny,' including other forms of wrongful deprivation of the property of another and acts constituting embezzlement may properly be so called. Larceny by a bailee or a fiduciary would be 'theft' within the policy, though at common law it would be classified under the heading of embezzlement. This distinction, now largely obsolete, did never correspond to any essential difference in the character of the acts or in their effect upon the victim. The crimes are one today in the common speech of men as they are in moral quality."

What more pertinent comment could be made upon the review of the decision to date than the following excerpts from Justice Holmes' popular book "The Common Law." Says Justice Holmes:

"The life of the law has not been logic: it has been experience. The felt necessities of the time, the prevalent moral and political theories, intuitions of public policy, avowed or unconscious, even the prejudices which judges share with their fellowmen, have had a good deal more to do than the syllogism in determining the rules by which men should be governed."

And again:

"The history well illustrates the paradox of form and substance in the development of law. In form its growth is logical. The official theory is that each new decision follows syllogistically from existing precedents—The result of following them must often be failure and confusion from the merely logical point of view.

"On the other hand, in substance the growth of the law is legislative-The very considerations which judges most rarely mention, and always with an apology, are the secret root from which the law draws all the juices of life. I mean, of course, considerations of what is expedient for the community concerned. Every important principle which is developed by litigation is in fact and at bottom the result of more or less definitely understood views of public policy; most generally, to be sure, under our practice and traditions, the unconscious result of instinctive preferences and inarticulate convictions, but none the less traceable to views of public policy in the last analysis. And as the law is administered by able and experienced men, who know too much to sacrifice good sense to a syllogism, it will be found that, when ancient rules maintain themselves in the way that has been and will be shown, new reasons more fitted to the time have been found for them, and that they gradually receive a new content, and at last a new form, from the grounds to which they have been transplanted."

We turn now to a consideration of Wrongful Conversion. As has previously been remarked, it was not recognized at common law as a crime. It is not recognized by statute as a crime by that name. Originally, it was a tort. It consisted of such a change in or destruction of another's property that the property itself could not be recovered in specie.

The remedy was a civil one in trover for the recovery of the value of the property. By what circumstance, then, has the act of legal (not equitable) conversion become a crime? We know of none. True, these words have found their way into some of our criminal statutes as a part of or as a method by which a named and familiar crime is committed, namely, embezzlement. But, is that to say that wrongful conversion and embezzlement are synonymous? We think not. How, then, shall it be recognized?

Conversion is any distinct act of dominion wrongfully exerted over another's personal property in denial of, or inconsistent with, his rights therein. The fact that possession of property allegedly converted was acquired in a lawful manner does not preclude an action for conversion.¹⁰

Conversion is the unauthorized assumption and exercise of right of ownership over another's goods to the exclusion of the owner's rights, permanently or for an indefinite time."

The wrongful taking of possession of personalty, either by force or fraud, generally amounts to a conversion.¹²

The hope of expectation of restoring the wrongfully appropriated goods of another does not affect the degree of the offender's guilt. This is the way most persons feel

^{&#}x27;Ibid, supra, Page 35.

¹⁰Pugh-Bishop Chevrolet Co. v. Duncan, 55 Pac. (2nd) 1003.

[&]quot;Coleman v. Francis, 129 Atl. 718.

¹²Roehrich v. Holt Motor Co., 277 N. W. 274.

⁸⁴The Common Law' by Oliver Wendell Holmes, Jr., Little, Brown and Company, Boston, Page 1.

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who wrongfully appropriate the goods of another. They expect to restore the property and escape the consequences.18

Conversions are of two classes: (1) where possession is originally wrongful, as by wrongful taking, illegal assumption of ownership, illegal uses or mis-use; and (2) where possession originally rightful becomes wrongful by wrongful detention."

Any unlawful interference, however slight, with the enjoyment by another of his personal property is a trespass; and the appropriation of another's property to one's own use is not allowed even for a temporary purpose.11

A highly reputed authority says:

"A conversion may be committed by: (a) intentionally dispossessing another of a chattel. (b) intentionally destroying or altering a chattel in the actor's possession, (c) using a chattel in the actor's possession without authority so to use it, (d) receiving a chattel pursuant to a sale, lease, pledge, gift or other transaction, intending to acquire for himself or for another a proprietary interest in it, (e) disposing of a chattel by a sale, lease, pledge, gift or other transaction, intending to transfer a proprietary interest in it, (f) misdelivery of chattel, or (g) refusing to surrender a chattel on demand."18

The great variety of circumstances under which one may become liable to another for conversion exceed the bounds of this discussion. It is sufficient to point out that whenever the act results in liability to another, the conversion is obviously wrongful.

We can say, then, with confidence that the inclusion of the words "wrongful conversion" in the insuring agreement of the "mutual standard" policy constitute a new coverageindemnity for a wrong which is remedial at civil law only-indemnity for a wrong which is not based upon the common law of crime but rather upon the common law of tort.

If it is contended that this result was not contemplated by the drafters of the "mutual standard" contract, it can only be said that the error lies in the choice of words. If it was intended only to provide indemnity against losses due to criminal acts, we are not wanting for words with which to express such an intent.

Without making any assumption as to either intent, is it not in order to suggest that the decision has been made through the introduction of an entirely new kind of contract, which in fact preceded the "mutual standard" draft, I refer, of course, to the Comprehensive Pol-

The insuring clause in the Comprehensive contract in essence agrees to indemnify the insured for loss of or damage to the automobile due to "any cause" excepting only certain well-known uninsurable maintenance and depreciation factors.

It is contended that Comprehensive coverage goes further than mere wrongful conversion and covers also loss or damage due to actionable trespass."

There remains, then, but one final consideration. Does the exclusion in the "mutual standard" contract nullify the insuring agree-We think not, because the choice ment? of words used in the exclusion is indefinite, uncertain, ambiguous and, hence, open to what one court called "a nice distinction or artificial refinement in the use of words."18

It is practically impossible to imagine a circumstance wherein it could not be claimed, upon purely legalistic grounds, that the wrongdoer was in "possession or custody" under some sort of "contract or agreement." We feel quite certain that any defense of a claim under such an exclusion would be met with the old and salutary rule of ambiguity which requires resolution in favor of the insured.

In order to avoid misunderstanding and litigation, words of limitation and restriction need to be inserted to qualify the "contract or agreement" intended to work on exclusion of liability.

Recalling the fact that the sequence of words, "wrongful conversion, embezzlement and secretion," constitutes the name of a special type of policy sold to automobile finance organizations to protect their equity in financed cars, we believe that the words "time payment purchase plan contract or agree-

¹⁸State v. Rogers, 275 N. W. 910.

¹⁴Moore v. Waterbury, etc., 199 Atl. 97.

¹⁵Harrison v. Berkley, 1 Strob. L. (S. C.) 525

The Restatement of the Law of Torts, American Law Institute, Sections 216 to 251 inclusive.

^{17 (}Mo. 1910) Bigus v. Pac. Coast Casualty Co., 129 S. W. 982. (N. Y. 1925) Van Vechten v. American Eagle

Fire Ins. Co., 146 N. E. 432.

⁽Cal. 1930) Granger v. New Jersey Fire Ins. Co., 291 Pac. 698.

ment" constitute a term of limitation sufficient to give the contract clarity.

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Looking back over the facts in the majority rule decisions, we have many examples of the type of conduct which constitutes an act of wrongful conversion which would be covered under the policy language suggested.

It is the responsibility of insurance executives to study and discover the need for protection and therefrom design policies which provide proper and complete coverage. If it is contended that the present premiums are inadequate for the extended coverage, actuarial science is quite capable of making the necessary adjustments. The constant bickering and litigation between policyholders and companies is neither complimentary to nor healthy for the private business of insurance.

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 Morrison, Nugent, Berger, Byer & Johns
 Bryant Building
- BUCKINGHAM, LISLE M.—Akron, Ohio
 Rockwell, Grant, Doolittle, Thomas & Buckingham
- Second National Building Buist, George L.—Charleston, S. C. Buist & Buist
- 30 Broad Street
 BUNGE, GEORGE C.—Chicago, Ill.
 Cassels, Potter & Bentley
- The Rookery
 BUNTIN, T. E.—Dothan, Ala.
- Baker Building
 BUNTING, CHARLES T.—Philadelphia, Pa.
 Pennsylvania Indemnity Corporation
 511 Walnut Street
- BURCHELL, CHARLES J., K. C.—Halifax, N. S., Can. Burchell, Smith, Parker & Fogo Chronicle Building
- BURKE, GIBBONS—New Orleans, La. Rosen, Kammer, Wolff & Farrar Hibernia Building
- BURKE, PATRICK F.—Philadelphia, Pa.
 Vice President, Indemnity Insurance Company
 of North America
 1600 Arch Street
- BURLING, ALBERT E.—Camden, N. J. West Jersey Trust Building
- West Jersey Trust Building BURNETT, C. A.—Pittsburg, Kansas National Bank Building
- Burns, Edward J., Jr.—Utica, N. Y. Kernan & Kernan Devereux Block

- Burns, George—Rochester, N. Y. Burns & Burns Wilder Building
- Burns, Richard F.—Houston, Tex. Andrews, Kelley, Kurth & Campbell Gulf Building
- Burr, Borden—Birmingham, Ala.
 Benners, Burr, McKamy & Forman
 Brown-Marx Building
- Burrow, Lawrence B.—Little Rock, Ark. Moore, Gray, Burrow & Chowning Boyle Building
- Burtness, O. B.—Grand Forks, N. D. McIntyre, Burtness & Shaft Security Building
- Bussey, James S.—Augusta, Ga. Bussey & Fulcher
- Southern Finance Building
 BUTLER, JAMES A.—Cleveland, Ohio
 Bulkley & Butler
- Bulkley Building Butler, John F.—Oklahoma City, Okla. Butler, Brown & Rinehart
- Ramsey Tower
 BUTLER, WILLIAM, New York City
 United States Casualty Co.
 60 John Street
- BYNUM, FRED W.—Rockingham, N. C.

C

- CABANISS, JELKS H.—Birmingham, Ala. Cabaniss & Johnston Frank Nelson Building
- Cable, C. M.—Lima, Ohio Cable & Cable Masonic Building
- CAIN, PINCKNEY L.—Columbia, S. C. Thomas, Lumpkin & Cain Central Union Building
- CAMPBELL, RAYMOND N.—Yuma, Ariz. P. O. Box 70
- CAMPBELL, Wm. T.—Philadelphia, Pa. Swartz, Campbell & Henry Lincoln-Liberty Building
- CANTEY, S. B., JR.—Fort Worth, Tex. Cantey, Hanger & McMahon Burk Burnett Building
- CANTLIN, EDWARD F.—Philadelphia, Pa. Keystone Auto. Club Cas. & Ins. Co. Keystone Building
- CAREY, L. J.—Detroit, Mich. Michigan Mutual Liability Co. 163 Madison Avenue
- CARRY, WILLIAM D. P.—Hutchinson, Kans. Williams, Martindell, Carey & Brown 601 Wolcott Building
- CARIS, A. L.—Ravenna, Ohio Loomis & Caris
- 110 East Main Street
 CARLISLE, ROBERT M.—Spartanburg, S. C.
 Carlisle, Brown & Carlisle
 Merchants & Farmers Bank Building
- CARLSON, ALPHON N.—Brockton, Mass. 106 Main Street
- CARMAN, ROBERT R.—Baltimore, Md. Keech, Carman, Tucker & Anderson Maryland Trust Building

CARPENTER, JAMES D., JR.—Jersey City, N. J. McDermott, Enright & Carpenter 75 Montgomery Street

CARR, EDWARD E.—North Platte, Neb. Hoagland, Carr & Hoagland Tramp Building

CARR, J. O.—Wilmington, N. C. Merchison Building

CARRIGAN, LEO J.—Detroit, Mich. Eaton Tower

CARROLL, WALTER R.—Camden, N. J. S. W. Cor. Fourth & Market Streets CARSON, H. H.—Canton, Ohio

Burt, Kinnison, Carson & Shadrach Renkert Building

CARSTARPHEN, HARRY—Hannibal, Mo.
Hannibal Trust Company Building

CARVER, A. R.—Lakeland, Fla. Carver & Langston CARV, GEORGE H.—Detroit, Mich.

Cary & BeGole Ford Building Case, Clarence T.—St. Louis, Mo.

Case, Voyles & Stemmler Boatmen's Bank Building CASON, FRED W.—Miami, Fla.

Seybold Building CATHER, T. RUSSELL—Winchester, Va. 34 Rouse Avenue

CATLIN, FRANK D.—Los Angeles, Cal. Bicksler, Parke & Catlin 433 So. Spring Street

CATLIN, HENRY W.—Los Angeles, Cal. Bicksler, Parke & Catlin 433 So. Spring Street

CAVANAUGH, A. B.—Lake Charles, La. Cline, Thompson, Lawes & Cavanaugh Weber Building

CAVANAUGH, WILLIAM PETER—New York City 49 Wall Street

CAVERLY, RAYMOND N.—New York City Vice President, Fidelity & Casualty Company of New York 80 Maiden Lane

CHANDLER, CHARLES O.—Cleveland, Ohio Foote, Bushnell, Burgess & Chandler Terminal Tower Building

CHENEY, J. C.—Yakima, Wash. Cheney & Hutcheson Miller Building

CHERRINGTON, HENRY W.—Gallicolis, Ohio K. of P. Building

CHRESTMAN, M. N.—Dallas, Tex.
Chrestman, Brundidge, Fountain, Elliott &
Bateman

Republic Bank Building
CHRISTIAN, ANDREW D.—Richmond, Va.
Christian, Barton & Parker
Musical Building

Mutual Building CHRISTOVICH, ALVIN R.—New Orleans, La American Bank Building

CLAIBORNE, JAMES R.—St. Louis, Mo. Bank of Commerce Building
CLARK, CHARLES C.—Burlington, Iowa

CLARK, CHARLES C.—Burlington, Iowa Clark, Pryor, Hale & Plock Tama Building

CLARK, W. J.—Manitowoc, Wis. Nash & Nash Manitowoc Savings Bank Building CLARK, WALTER L.—Baltimore, Md. Baltimore Trust Building

CLAVERIE, LOUIS B.—New Orleans, La. Spencer, Phelps, Dunbar & Marks United Fruit Building

CLAYTON, E. A.—Gainesville, Fla. Baxter & Clayton Woolworth Building

CLEARY, G. J.—Omaha, Neb. Cleary, Horan & Skutt

Mutual Benefit Health & Accident Association

CLENNON, EUGENE M.—Boston, Mass.
Massachusetts Bonding & Insurance Company
14 Kilby Street

CLIFFORD, CLARK M.—St. Louis, Mo. Lashley, Lashley, Miller & Clifford 705 Olive Street

CLINE, EARL—Lincoln, Neb. Hall, Cline & Williams First National Bank Building

COBOURN, FRANK M.—Toledo, Ohio Welles, Kelsey, Cobourn & Harrington Ohio Building

COCKRILL, J. MITCHELL—Little Rock, Ark. Cockrill, Armistead & Rector P. O. Box 1579

Cody, Welborn B.—Atlanta, Ga. Hirsch & Smith Hurt Building

COEN, THOMAS M.—Chicago, Ill.
Vice President, Security Mutual Casualty Co.
506 South Wabash Avenue

Cole & Cole

Guarantee Trust Building
COLE, ROBERT L., Sr.—Houston, Tex.
Cole, Cole, Patterson & Lawler
Citizens State Bank Building

COLEMAN, FLETCHER B.—Bloomington, Ill. State Farm Mutual Insurance Co. State Farm Mutual Building

COLEMAN, JAMES E.—Milwaukee, Wis. Coleman & Barry Bankers Building

Colie, Frederic R.—Newark, N. J. Colie & Schenck 744 Broad Street

COLLINS, JOSEPH HOWLAND—New York City 1 Madison Avenue

Colmery, Harry W.—Topeka, Kas. National Bank of Topeka Building

COMBS, HUGH D.—Baltimore, Md.
United States Fidelity & Guaranty Co.

CONNERS, JOHN J., JR.—Albany, N. Y. Ainsworth & Sullivan State Bank Building

CONRAD, GEORGE DENHAM, Harrisonburg, Va. Conrad & Conrad First National Bank Building

CONWELL, JOSEPH S.—Philadelphia, Pa. Pepper, Bodine, Stokes & Schoch Land Title Building

COOK, ROBERT A. B.—Boston, Mass. Phipps, Durgin & Cook 75 Federal Street

Cooley, Arthur E.—San Francisco, Cal. Cooley, Crowley & Supple 206 Sansome Street

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- COOPER, THOMAS D.—Burlington, N. C. Cooper, Curlee & Sanders Security National Bank Building
- COPE, KENNETH B.—Canton, Ohio Lynch, Day, Pontius & Lynch First National Bank Building
- CORBITT, JAMES H.—Suffolk, Va.
 National Bank of Suffolk Building
- CORETTE, ROBERT D.—Butte, Mont. Corette & Corette Hennessy Building
- CORNELIUS, CHARLES L.—Nashville, Tenn. Cornelius, McKinney & Gilbert Nashville Trust Building
- COTTER, RICHARD J.—Boston, Mass. Warner, Stackpole & Bradloe 84 State Street
- Coult, Joseph—Newark, N. J. Coult, Satz & Tomlinson 60 Park Place
- COULTER, CLARK C.—Detroit, Mich. Penobscot Building
- Cox, Berkeley—Hartford, Conn. Aetna Life Insurance Company
- Cox, Gordon V.—Bismarck, N. D. O'Hare, Cox & Cox Little Building
- Cox, L. C.—New York City Great American Indemnity Company 1 Liberty Street
- Cox, WILLIAM H. D.—Newark, N. J. Cox & Walburg 60 Park Place
- Coyne, Eugene F.—La Moure, N. D.
- Craige, Kerr—Salisbury, N. C. Craige & Craige
- Crane, LLOYD T.—Saginaw, Mich. Crane & Crane Second National Bank Building
- Crane, William E.—Saginaw, Mich.
 Crane & Crane
 Second National Bank Building
- CRAWFORD, MILO H.—Detroit, Mich.
 Lightner, Crawford, Sweeny, Dodd & Mayer
- Dime Savings Bank Building CRENSHAW, FILES—Montgomery, Ala. First National Bank Building
- Crenshaw, Jack—Montgomery, Ala. Carmichael & Crenshaw First National Bank Building
- CRIDER, JOE, JR.—Los Angeles, Cal. 650 S. Spring Street
- CRITES, E. D.—Chadron, Neb. E. D. & F. A. Crites
- Lock Box 1276

 CROSSMAN, RAYMOND M.—Omaha, Neb.
 Crossman, Munger & Barton
 First National Bank Building
- Crowe, V. P.—Oklahoma City, Okla. Embry, Johnson, Crowe & Tolbert First National Bank Building
- CRUM, B. P.—Montgomery, Ala. Steiner, Crum & Weil First National Bank Building
- CRYAN, HARRY E.—Boston, Mass. Cryan, Shaw & Bradley 33 Broad Street

- CULBERTSON, JAMES A.—Cincinnati, Ohio Pogue, Hoffheimer & Pogue First National Bank Building
- CULL, Frank X.—Cleveland, Ohio Bulkley, Hauxhurst, Inglis & Sharp Bulkley Building
- CUMMINS, RAY E.—St. Paul, Minn. Cummins & Cummins Minnesota Building
- CURL, JOSEPH R.—Wheeling, W. Va. Erskine, Palmer & Curl Riley Law Building
- Curren, Ray W.—Kansas City, Mo. R. A. Long Building
- CURRIE, GEORGE W.—Hattiesburg, Miss. Ross Building
- CURTIS, CHARLES E.—Leroy, Ohio Ohio Farmers Insurance Company
- CURTIS, HENRY B.—New Orleans, La. Curtis, Hall & Foster Marine Building
- CURTIS, L. R.—Louisville, Ky.
 Marion E. Taylor Building
 CURTNER, CLIFFORD R.—Dayton, O
- CURTNER, CLIFFORD R.—Dayton, Ohio Third National Building

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- Dabney, F. Y.—Vicksburg, Miss.
 Dabney & Dabney
 Merchants National Bank Building
- DAGGETT, C. E.—Marianna, Ark.
 Daggett & Daggett
- Daggett Building
 Dalton, Carter—High Point, N. C.
 Professional Building
- Dalton, John M.—Kennett, Mo. Cotton Exchange Bank Building
- Dalzell, R. D.—Pittsburgh, Pa. Dalzell, McFall & Pringle 450 Fourth Avenue
- DAMMANN, J. FRANCIS—Chicago, Ill. Wilson & McIlvaine 120 West Adams Street
- 120 West Adams Street

 Daniel, C. Erskine—Spartanburg, S. C.
 Lyles & Daniel
- Montgomery Building DANIEL, TODD—Philadelphia 1420 Walnut Street
- DAVENPORT, LEROY BENJAMIN—Cleveland, Ohio McKeehan, Merrick, Arter & Stewart Terminal Tower
- DAVIDSON, W. C., K. C.—Toronto, Ont., Can Lumsden Building
- Davis, Leonard H.—Norfolk, Virginia White, Guy & Davis
- Citizens Bank Building
 DAVIS, LINDSEY M.—Nashville, Tenn.
 Trabue, Hume & Armistead
 American Trust Building
- DAVIS, RONALD L.—Monroe, La. Theus, Grisham, Davis & Leigh Bernhardt Building
- Davis, Stephen T.—Winchester, Ky. Benton & Davis
- Dawson, Charles I.—Louisville, Ky. Woodward, Dawson & Hobson Kentucky Home Life Building

DAWSON, JOHN G.—Kinston, N. C.
Branch Banking & Trust Co. Building
DEAL, ROY LINNEY—Winston-Salem, N. C.

Parrish & Deal

Washovia Bank Building
DEJARNETTE, H. REID—Miami, Fla.
McKay, Dixon & DeJarnette
First National Bank Building

DeLacy, G. L.—Omaha, Neb. Kennedy, Holland, DeLacy & Svoboda City National Bank Building

DEMPSEY, PETER E.—Columbus, Ohio Knepper, White & Dempsey 5 East Long Street

DEMPSEY, RAY C.—Oshkosh, Wis. Bouck, Hilton, Kluwin & Dempsey First National Bank Building

Denmead, Garner W.—Baltimore, Md.
General Counsel, New Amsterdam Casualty
Company

Denson, N. D.—Opelika, Ala. Denson & Denson

Dent, Louis L.—Chicago, Ill. Dent, Weichelt & Hampton 209 South LaSalle Street

Dent, Louis L., Jr.—Chicago, Ill.
Dent, Weichelt & Hampton
209 South LaSalle Street
Dent, Robert L.—Vicksburg, Miss.

Dent, Robinson & Ward
Merchants National Bank Building
Detweiler. George H.—Philadelphia, Pa.

Lewis Tower
DEUTSCH, FREDERICK M.—Norfolk, Neb.

O119 South Fourth Street

Devine, Maurice F.—Manchester, N. H.

Devine & Tobin

Bell Building
DEVOE, ROBERT W.—Lincoln, Neb.
Peterson & Devoe
Penkers Life Building

Bankers Life Building
Dew, W. Braxton—Hartford, Conn.
Aetna Casualty & Surety Co.

Devo, Martin W.—Binghamton, N. Y. Jenkins, Deyo & Hitchcock Security Mutual Building

DICKIE, J. Roy—Pittsburgh, Pa. Dickie, Robinson & McCamey Grant Building

DIEHM, ELLIS RAYMOND—Cleveland, Ohio Klein & Diehm Union Trust Building

DINKELSPIEL, MARTIN J.—San Francisco, Cal Dinkelspiel & Dinkelspiel 333 Montgomery Street

DIVELBESS, HAROLD L.—Phoenix, Ariz.
Gust, Rosenfeld, Divelbess, Robinette, & Coolidge
Professional Building

Dix, Floyd E.—Terre Haute, Ind. Dix & Dix

Sycamore Building
Dixon, James A.—Miami, Fla.
McKay, Dixon & DeJarnette
First National Bank Building

Dobbins, R. F.—Champaign, Ill.

Dobbins, Dobbins, Barr & Thomas

First National Bank Building

Dodd, Lester P.—Detroit, Mich.
Lightner, Crawford, Sweeney, Dodd & Mayer
Dime Bank Building

Doran, M. Edward—South Bend, Ind. Doran, Manion & Dempsey Union Trust Building

DORSETT, J. DEWEY—New York City Manager Casualty Dept. Association of Casualty & Surety Executives 60 John Street

DORTCH, WM. B.—Gadsden, Ala. Dortch, Allen & Dortch DOTEN, ROGER D.—Chicago, Ill.

Dent, Weichelt & Hampton 209 South LaSalle Street

DOUGHERTY, GLENN R.—Milwaukee, Wis. Empire Building

DOUGHERTY, JOHN E.—York, Neb. Kirkpatrick, Good & Dougherty First National Bank. Building DOUGLAS, RICHARD L.—St. Joseph, Mo.

Brown, Douglas & Brown
Tootle-Lacy Bank Building
Downs, John W.—Boston, Mass.

Downs, John W.—Boston, Mass.
Insurance Federation of Massachusetts
11 Beacon Street

Downs, Walter W.—Hartford, Conn. Hartford Accident & Indemnity Co.

DOYLE, LEWIS R.—Lincoln, Neb. Sharp Building

DOYLE, LOUIS C.—Boston, Mass. Badger, Pratt, Doyle & Badger 53 State Street

Drake, Hervey J.—New York City Counsel, Association of Casualty and Surety Executives

60 John Street
DRIEMEYER, HENRY—East St. Louis, Ill.
Pope & Driemeyer
24 North Main Street

Dudiey, J. B.—Oklahoma City, Okla. Dudley, Hyde, Duvall & Dudley Ramsey Tower

Duke & Duke Court Square Building

Dully, Frank E.—Hartford, Conn. Travelers Insurance Company 700 Main Street

DuMoulin, L. St. M.—Vancouver. B C., Canada Russell, Russell, DuMoulin & DuMoulin 850 Hastings Street, West

DUNHAM, JOHN M.—Grand Rapids, Mich.
Grand Rapids National Bank Building
DUNN, RALPH P.—Washington, D. C.

Woodward Building
DUNN, RICHARD JOSEPH—Boston, Mass.
Dunn, Scannell & Roberts
260 Tremont Street

Duque, Henry—Los Angeles, Cal. Walker, Adams, Duque & Smith 440 I. N. Van Nuys Bldg.

Durfee, Carlisle—Chicago, Ill. New Century Casualty Company 175 West Jackson Blvd.

Durham, F. H.—Minneapolis, Minn. Durham & Swanson Northwestern Bank Building

DUTTON, W. L.—Cedar Rapids, Iowa Iowa Mutual Liability Ins. Co. 512 Second Avenue, East

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- DYER, DAVID W.—Miami, Fla. Batchelor & Dyer Ingraham Building
- Dysard & Dysard Second National Bank Bldg.

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- EAGER, HENRY I.—Kansas City, Mo.
 Michaels, Blackmar, Newkirk, Eager & Swanson
 Commerce Building
- EAGER, PAT H., JR.—Jackson, Miss. Watkins & Eager Standard Life Building
- EARNEST, ROBERT L.—West Palm Beach, Fla.
 Earnest & Lewis
 Guaranty Building
- EATON, WILLIAM R.—Denver, Colo. First National Bank Building
- EBLEN, BIGHAM D.—Detroit, Mich. Clark, Klein, Brucker & Waples Penobscot Building
- EDWORDS, GUY—Philadelphia, Penn. Compensation Counsel, General Accident Fire & Life Assur. Corp., Ltd. 414 Walnut Street
- Eggerman, D. G.—Seattle, Wash. Eggerman & Rosling Exchange Building
- EIGEL, GEORGE—St. Louis, Mo. 208 North Broadway
- EKERN, HERMAN L.—Chicago, Ill. 1 LaSalle Street
- ELLIOTT, BYRON K.—Boston, Mass.
 Vice President & General Counsel, John Hancock
 Mutual Life Insurance Company
- ELY, WAYNE—St. Louis, Mo. Leahy, Walther, Hecker & Ely Bank of Commerce Building
- Embry, Johns—Oklahoma City, Okla. Embry, Johnson, Crowe & Tolbert First National Bank Building
- EMERY, NORMAN A.—Youngstown, Ohio Harrington, Huxley & Smith Mahoning Bank Building
- EMISON, EWING—Vincennes, Ind.
- Oliphant Building
 EMMERT, DUDLEY O'NEAL—Antigo, Wisc.
 Old Fidelity Bank Building
- ESTABROOK, HUBERT A.—Dayton, Ohio Estabrook, Finn & McKee Mutual Home Building
- Mutual Home Building
 EVANS, THOS. A.—Memphis, Tenn.
 EVANS, EVANS & Creson
 Bank of Commerce Building
- Evans, Walter G.—New York City Evans & Rees 220 Broadway
- EYSTER, CHAS. H.—Decatur, Ala. Eyster & Eyster Eyster Building

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FAIRHURST, CHARLES—Greenfield, Mass. Garden Theatre Building

- FARABAUGH, GALLITZEN A.—South Bend, Ind. Farabaugh, Pettengill & Chapleau
- Union Trust Building
 FARBER, JOHN A.—Omaha, Neb.
 Service Life Insurance Company
- FARR, DONALD L.—Eau Claire, Wis.
 Drummond Building
- FAULKNER, PHILIP H—Keene, N. H. General Counsel National Grange Mutual Lia. Ins. Co. 5 St. James Street
- Fennemore, H. M.—Phoenix, Ariz. Fennemore, Craig, Allen & Bledsoe Phoenix National Bank Building
- FENNER, CHARLES PAYNE—New Orleans, La. Montgomery & Montgomery Canal Bank Building
- Fenton, Walter S.—Rutland, Vt. Fenton, Wing, Morse & Jeffords Mead Building
- Ferguson, Chester H.—Tampa, Fla. McKay, Macfarlane, Jackson & Ramsey Maas Office Building
- FERGUSON, D. NEIL—Ocala, Fla. Professional Building FIELD, ELIAS—Boston, Mass.
- Brown, Field & McCarthy
 15 State Street
- FIELD, RICHARD H.—Boston, Mass. Brown, Field & McCarthy 15 State Street
- FIELDS, ERNEST W.—New York City Asst. Gen. Counsel, U. S. Guarantee Co. 90 John Street
- FINN, WILLIAM A.—Toledo, Ohio Edison Building
- FINNEY, J. A.—Xenia, Ohio Miller & Finney
- Allen Building
 FISHER, CLETUS A.—New Philadelphia, Ohio
 Wilkin, Fisher & Limbach
 The Ohio Savings & Trust Building
- FISHER, WILLIAM—Pensacola, Fla.
 Fisher & Fisher
 American National Bank Buildi
- American National Bank Building FISHER, WILLIAM, JR.—Pensacola, Fla. Fisher & Fisher American National Bank Building
- FITCH, CHESTER P.—Portsmouth, Ohio Miller, Searl & Fitch Masonic Temple Building
- FITZGERALD, EDMUND—Ogdensburg, N. Y.
 305 State Street
- FITZGERALD, GERALD—Clarksdale, Miss. Maynard, FitzGerald & Maynard McWilliams Building
- FITZHUGH, SCOTT—Memphis, Tenn.
 Columbian Mutual Insurance Co.
 Columbian Mutual Tower
- FLETCHER, A. J.—Raleigh, N. C. Security Bank Building
- FLYNN, JAMES F.—Sandusky, Ohio King, Flynn & Frohman Masonic Temple
- Foley, Gerald T.—Newark, N. J. Foley & Francis 1172 Raymond Boulevard

- FOLEY, MICHAEL A.—Philadelphia, Pa. Girard Trust Building
- Folts, Aubrey F.—Chattanooga, Tenn. Thomas, Folts & Brown James Building
- FORD, BYRON EDWARD—Columbus, Ohio Vorys, Sater, Seymour & Pease 52 East Gay Street FOSTER, JOHN E.—Columbus, Ohio
- Farm Bureau Mutual Auto Ins. Co. 246 N. High Street
- Fowler, Rex H.—Des Moines, Iowa Bradshaw, Fowler, Proctor & Fairgrave Crocker Building
- Fox, Edward J., Jr.—Easton, Pa. Fox & Fox Easton Trust Building
- Fox, Wilmer T.—Jeffersonville, Ind. Fox & Fox
- Citizens Trust Building
 FOYNES, THOMAS NIXON—Lynn, Mass.
 7 Willow Street
- FRAIZER, C. C.—Aurora, Neb. Craft, Edgerton & Fraizer
- Francis, John J.—Newark, N. J.
 Foley & Francis
 1172 Raymond Boulevard
- Francis, Marshall H.—Steubenville, Ohio Smith, Francis & Irvine Sinclair Building
- Franklin, Blake—Los Angeles, Cal. Vice President and Asst. General Counsel Pacific Mutual Life Insurance Company
- Franklin, J. A.—Fort Myers, Fla. Henderson & Franklin Collier Building
- Fraser, William C.—Omaha, Neb. Crofoot, Fraser, Connolly & Stryker Omaha National Bank Building
- Frater, George E.—Columbus, Ohio Vorys, Sater, Seymour & Pease 52 E. Gay Street
- Frazer, James N.—Atlanta, Ga.
 Powell, Goldstein, Frazer & Murphy
 Citizens & Southern National Bank Bldg.
- FREEMAN, JOHN H.—Houston, Tex. Fulbright, Crocker & Freeman State National Bank Building
- FREEMAN, MAHLON A.—New York City Hamilton & Freeman 100 Broadway
- FREEMAN, WM. H.—Minneapolis, Minn. Freeman & King
- Northwestern Bank Building FRIERSON, CHAS. D.—Jonesboro, Ark. Frierson & Frierson Frierson Building
- FROST, NORMAN—Washington, D. C. Frost, Myers & Towers Hibbs Building
- FRY, W. WALLACE—Mexico, Mo.
 123 East Jackson Street
- FULCHER, EDWIN DENT—Augusta, Ga.
 Bussey & Fulcher
 Southern Finance Building
- Fuller, Fred E.—Toledo, Ohio Welles, Kelsey, Cobourn & Harrington Ohio Building

- Funkhouser, S. King-Roanoke, Va. Funkhouser & Whittle
- 6 Kirk Avenue, West FURLONG, WM. H.—Windsor, Ont., Canada Furlong, Furlong, Awrey & St. Aubin 425 Ouellette Avenue

c

- GADBOIS, EMILIEN, K. C.—Montreal, Que., Canada Beaubein, Gadbois & Dufresne 84 Notre Dame Street, West
- GALBRAITH, JAMES W.—Mansfield, Ohio Farmers Bank Building
- GALLAGHER, DONALD-Albany, N. Y. Brown & Gallagher
- 11 North Pearl Street
 GALLAGHER, LASHER BARRINGTON—Los Angeles, Cal
 458 South Spring Street
- GAMBRELL, E. SMYTHE—Atlanta, Ga. Haas, Gambrell & Gardner Haas-Howell Building
- GANTNER, GEORGE—St. Louis, Mo.
 Asst. General Counsel, Utilities Insurance Co.
 407 N. Eighth Street
- GARRISON, MAYNARD—Los Angeles, Calif.
 Betts & Garrison
- 433 S. Spring Street
 GARRITY, STANLEY—Kansas City, Mo.
 McCune, Caldwell & Downing
- Fidelity Building GARVEY, JOSEPH M.—St. Joseph, Mo. Stringfellow & Garvey
- 11 Donnell Court
 GATES, CASSIUS E.—Seattle, Wash.
 Bogle, Bogle & Gates
- Central Building
 GAVIN, T. AUSTIN—Tulsa, Okla.
- Hagan & Gavin
 National Bank of Tulsa Building
- Genrich, Fred W.—Wausau, Wis. Genrich & Genrich P. O. Box 295
- George, Herman N.—Youngstown, Ohio Mahoning Bank Building
- GERNARD, FRED B.—Allentown, Penn. 502 Hamilton Street
- Gilbert, Carl H.—Sante Fe, N. M. Gilbert & Hamilton A. B. Renehan Building
- GILBRIDE, JAMES H.—Lowell, Mass. Kerwin & Gilbride Appleton Bank Building
- GILLESPIE, LOUIS F.—Springfield, Ill.
 Gillespie, Burke & Gillespie
 Reisch Building
- GILLETTE, ALBERT C.—Duluth, Minn. Alworth Building
- GINSBERG, GEORGE J.—Alexandria, La. Commercial Bank Building
- Gist & Thornton
 Guaranty Bank Building
- GLEASON, GAY—Boston, Mass. 33 Broad Street
- Gleysteen, J. C.—Sioux City, Iowa Gleysteen, Harper & Sinclair 17 Trimble Block

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- GLOVER, CLARENCE W.—Chicago, Ill. American Mutual Alliance
- GLOVER, ROY H.—Great Falls, Mont.
 Cooper, Stephenson & Glover
 First National Bank Building
 GOLDSMITH, KARL—Pierre, S. D.
- GOLDSMITH, KARL—Pierre, S. D.
 Martens & Goldsmith
 Pierre National Bank Building
- GOLDSMITH, M. H.—Austin, Tex.
 Smith, Brownlee, Goldsmith & Bagby
 Littlefield Building
- GOLDSTEIN, MAX F.—Atlanta, Ga.
 Powell, Goldstein, Frazer & Murphy
 Citizens & Southern National Bank Bldg.
- GOODALE, CHARLES F.—Boston, Mass. Asst. to General Counsel, American Mutual Liab. Insurance Co. 142 Berkeley Street
- GOODHUE, EDWIN L.—Gadsden, Ala.
 Goodhue & Lusk
 First National Bank Building
- GOODPASTURE, HENRY—Nashville, Tenn. Goodpasture & Carpenter Stahlman Building
- GORDON, GURDON W.—Springfield, Mass. 31 Elm Street
- GORDON, GEORGE L.—Kansas City, Mo. Harzfeld, Beach, Steeper & Gordon Fidelity Building
- GORTON, VICTOR C.—Chicago,, Ill.
 General Counsel, Allstate Insurance Co.
 20 North Wacker Drive
- 20 North Wacker Drive Goshorn, H. Rook—Philadelphia, Pa. 12 South 12th Street
- Gott, Henry V.—Wichita, Kas. Vermilion, Evans, Carey & Lilleston First National Bank Building
- Gover, CHARLES H.—Charlotte, N. C. Gover & Covington Law Building
- Grant, Charles H., K. C.—Edmonton, Alberta, Can Grant & Stewart McLeod Building
- GRAVES, R. B.—Wisconsin Rapids, Wis. Goggins, Brazeau & Graves Mead-Witter Building
- GRAY, HARRY T.—Jacksonville, Fla. Marks, Marks, Holt, Gray & Yates Graham Building
- GREAVES, P. D.—Gulfort, Miss. Leathers, Wallace & Greaves Hewes Building
- GREEN, ALFRED A.—Daytona Beach, Fla Green & West
- 220 South Beach Street
 GREEN, CHARLES W.—Rochester, N. Y.
 Mann, Strang, Bodine & Wright
 Power Building
- Powers Building Greer, George L.—Los Angeles, Calif. Fidelity Building
- Grelle, Robert C.—Madison, Wisc. Grelle & Schlotthauer 105 Monona Avenue
- GRESHAM, NEWTON—Houston, Texas Wood & Morrow Shell Building
- GRIMM, J. M.—Cedar Rapids, Iowa Grimm, Elliott, Shuttleworth & Ingersoll Merchants National Bank Building

- GRISSOM, PINKEY—Dallas, Texas
 Thompson, Knight, Baker, Harris & Wright
 Republic Bank Building
- GROCE, JOSH H.—San Antonio, Texas Eskridge & Groce Smith-Young Tower
- GROESBEECK, HENRY SMYTHE—San Antonio, Tex Houston Building
- GROOMS, HOBART—Birmingham, Ala. Coleman, Spain, Stewart & Davies Massey Building
- GRUBB, KENNETH P.—Milwaukee, Wis. Quar'es, Spence & Quar'es 828 North Broadway
- GUESMER, ARNOLD L.—Minneapolis, Minn. Guesmer, Carson & MacGregor Roanoke Building
- GUIHER, JAMES M.—Clarksburg (also Charleston)
 W. Va.
 - Steptoe & Johnson
 Union Bank Building
- Guilfoil, Paul H.—Newark, N. J. 15 Washington Street
- GUINTHER, ROBERT—Akron, Ohio Slabaugh, Sieberling, Huber & Guinther Second National Building
- Gunby, George—Monroe, La. Sholars & Gunby Bernhardt Building
- GUTHRIE, THOMAS J.—Des Moines, Iowa Parrish, Guthrie, Watters, Colflesh & O'Brien Register and Tribune Building
- Guy, Louis Lee—Norfolk, Va. White, Guy & Davis Citizens Bank Building
- GUY, ROBERT D.—K. C., Winnipeg, Man., Canada. Guy, Chappell, Duvall & McCrea Electric Railway Building

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- HAAS, LEONARD—Atlanta, Ga. Haas, Gambrell & Gardner Haas-Howell Building
- HABERMAN, PHILLIP W., JR.—New York City Trosk & Haberman
- 40 Wall Street
 HACKETT, F. W.—Montreal, Que., Canada
 Hackett, Mulvena, Foster, Hackett & Hannen
- 507 Place d'Armes
 HAGA, OLIVER O.—Boise, Idaho
 Richards & Haga
- Idaho Building
 HAIRE, J. RUSSELL—Newport, R. I.
 Sheffield & Harvey
- 223 Thames Street
 HALL, ALBERT B.—Dallas, Tex.
 Mercantile Building
- HALL, ALBERT L.—Waukegan, Ill. Hall & Hulse 5 North Genesee Street
- Hall, Robert E.—Hartford, Conn.
 The Aetna Casualty & Surety Co.
 151 Farmington Avenue
- Hall & Dusher
- Hall & Dusher
 Rockford National Bank Building
- HAMILTON, E. BENTLEY—Peoria, Ill. Hamilton, Black & Klatt Alliance Life Building

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HAMMETT, H. L.—New Orleans, La. Whitney Building

HAMMOND, J. TEDFORD—Benton Harbor, Mich. Robinson Building

HAMPTON, JOHN P.—Chicago, Ill. Dent, Weichelt & Hampton 209 South LaSalle Street

HAMRICK, FRED D.—Rutherfordton, N. C. Quinn, Hamrick & Hamrick

Hanson, Russell E.—Fond du Lac, Wis. Duffy, Duffy & Hanson Commercial National Bank Building

HARDIE, THORNTON—El Paso, Tex.

Jones, Hardie, Grambling & Howell

Bassett Tower

HARDIN, CALVIN EVANS, JR.—Baton Rouge, La.
Durett & Hardin
Louisiana National Bank Bldg.

HARGRAVE, HERBERT W. J.—New York, N. Y. 68 William Street

HARLIN, MAX B .- Bowling Green, Ky. Tenth Street

HARRIS, GEORGE B.—Cleveland, Ohio Halle, Harris, Haber & Berick Union Commerce Building

HARRIS, RUSSELL A.—Sacramento, Cal. Butler, Van Dyke & Harris Capital National Bank Building

HARRIS, WALTER W.—Scranton, Pa. O'Malley, Hill, Harris & Harris Scranton Electric Building

HARRISON, HARVEY T.—Little Rock Ark. Buzbee, Harrison, Buzbee & Wright Pyramid Building

Harrison, Julian P.—El Paso, Texas Harrison, Scott & Rasberry First National Bank Building

Harrison, Walter V.—Baltimore, Md. Harrison & France 100 St. Paul Street

HARTMAN, CHARLES C.—Baltimore, Md. New Amsterdam Casualty Co. 227 St. Paul Street

Hartshorn, Edwin S.—Asheville, N. C. Heazel, Shuford & Hartshorn Jackson Building

HASSETT, WM. D.—Buffalo, N. Y. Rann, Brown, Sturtevant & Kelly M & T Building

HAVIGHURST, JAMES W.—Cleveland, Ohio Thompson, Hine & Flory Guardian Building

HAWKINS, KENNETH B.—Chicago, Ill. Cassels, Potter & Bentley The Rookery

HAWXHURST, RALPH R.—Chicago, Ill. Adams, Hawxhurst, Hawley & White 1 North LaSalle Street

HAYES, GERALD P.—Milwaukee, Wis. Bendinger, Hayes, Kluwin & Schlosser 735 North (Water Street

Hayes & Hayes
Bankers Building

HAYMOND, FRANK C.—Fairmont, W. Va. Haymond & Haymond Haymond Building HAYNSWORTH, H. J.—Greenville, S. C. Haynsworth & Haynsworth Chamber of Commerce Building

HEARD, MANNING W.—Hartford, Conn. 690 Asylum Avenue

HEBERT, FELIX-Providence, R. I. Turks Head Building

HECKER, HAROLD F.—St. Louis, Mo. Leahy, Walther, Hecker & Ely National Bank of Commerce Building

HEDRICK, HENRY GRADY—Durham, N. C. Hedrick & Hall Geer Building

Heidelberg & Roberts

Heidelberg & Roberts

Citizens Bank Building
HEILMAN, FERDINAND D.—Saginaw, Mich.
Heilman & Purcell
Bearingmuth Building

Heineke, Paul H.—Chicago, Ill. Schuyler & Hennessy Continental Illinois Bank Building

Heiss, Harold C.—Cleveland, Ohio Keith Building

HEMRY, LESLIE P.—Boston, Mass. American Mutual Lia. Ins. Co. 142 Berkeley Street

Henderson, Joseph W.—Philadelphia, Pa.
Rawle & Henderson
Packard Building

HENEGHAN, GEORGE E.—St. Louis, Mo. Bishop & Claiborne

418 Olive Street
Henley, William S.—Hazlehurst, Miss.
Henley & Woodliff

Hennessy, Edward J.—Chicago, Ill. Schuyler & Hennessy Continental Illinois Bank Building

Continental Illinois Bank Building Henninger, Zeno F.—Butler, Penn. Henninger and Ehrman

6 W. Diamond Street
HENRY, DOUGLAS—Nashville, Tenn.
Tyne, Peebles, Henry & Tyne
National Ruilding

National Building HENRY, E. A.—Little Rock, Ark. Barber & Henry

Donaghey Building
HENRY, JOHN A.—Utica, N. Y.
Utica Mutual Insurance Co.
First National Bank Building

HENRY, J. PORTER—St. Louis, Mo. Green, Henry & Green Boatmen's Bank Building

HENSEL, EUGENE L.—Bexley (Columbus), Ohio. 2416 Brentwood Road

Hester, Clyde L.—Jackson, Miss. Flowers, Brown & Hester Capital National Bank Building

HEYL, CLARENCE W.—Peoria, Ill. Central National Bank Building

HIGBEE, JESSE E.—La Crosse, Wis. Higbee & Higbee Linker Building

HIGHTOWER, H. G.—Cincinnati, Ohio Hightower & O'Brien Fourth National Bank Building

HILDEBRAND, RAYMOND—Glendive, Mont. Hildebrand & Warren

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HILL, HAROLD W.—Alexandria, La. Commercial Bank Building

HINSHAW, JOSEPH—Chicago, Ill. Hinshaw & Culbertson 1 LaSalle Street

HITCH, ROBERT M.—Savannah, Ga. Hitch, Denmark & Lovett 17 Drayton Street

HITESHEW, H. O.—Parkersburg, W. Va. Russell, Hiteshew, Adams & Randolph Box 510

Hosson, J. P., Jr.—Pikeville, Ky. Harman, Francis & Hobson First National Bank Building

Hobson, Robert P.—Louisville, Ky. Woodward, Dawson & Hobson Kentucky Home Life Building Hocker, F. R.—Ocala, Fla.

HOCKER, LON, JR.—St. Louis, Mo. Jones, Hocker, Gladney & Grand 407 N. 8th Street

Hocker, Lon O.—St. Louis, Mo. Jones. Hocker, Gladney & Grand 407 N. 8th Street

Hodges, Earl S.—Springfield, Ill. Hodges & Tragethon Ridgely Bank Building

Ridgely Bank Building
HODGMAN, GEORGE A.—St. Louis, Mo.
Pierce Building

Hoey, James Francis—Martinez, Calif. Hoey, Hamilton & Turner Sharkey Building

Hogsett, William S.—Kansas City, Mo. Hogsett, Murray, Trippe, Deeping & Houts

HOLLAND, FRED N.—Denver, Col. Berman & Holland University Building

HOLLAND, ROBERT B.—Dallas, Texas Touchstone, Wight, Gormley & Price Magnolia Building

HOLLINGSWORTH, JAMES A.—Keokuk, Iowa Hollingsworth & Hollingsworth 11 North Fifth Street

HOLMAN, B. E.—Fayetteville, Tenn.
Northeast Corner Public Square

HOLMES, ARTHUR C.—Baltimore, Md. U. S. Fidelity & Guaranty Company

Holmes, George Maynard—Aberdeen, Miss. McFarland & Holmes 133 Commerce Street

HOLSCHER, HERBERT F.—Columbus, Ohio State Mutual Automobile Ins. Co. 518 E. Broad Street

Holt, Francis M.—Jacksonville, Fla. Marks, Marks, Holt, Gray & Yates Graham Building

Hoopes & Sanders 127½ West Fifth Street HOPPE, H. H.—Warren, Ohio

Hoppe, Lea, Day & Ford Second National Bank Building

Horn, Clinton M.—Cleveland, Ohio McKeehan, Merrick, Arter & Stewart Terminal Tower

HORNER, J. M. JR.—Asheville, N. C. Jordan & Horner Jackson Building

Howell, Charles Cook—Jacksonville, Fla. 408 Consolidated Bldg.

Howell, Charles M.—Kansas City, Mo. Howell & Jacobs Commerce Building

Howell, Edward—Oklahoma City, Okla.

Abernathy & Howell

First National Bank Building

Howell, William D.—Cleveland, Ohio Howell, Roberts & Duncan Guardian Building

Hubbard, Moses G., Jr.—Utica, N. Y. Fuller, Brown, Hubbard & Felt First National Bank Building

Hubbell, James F.—Utica, N. Y. Miller, Hubbell & Evans Mayro Building

Hudson, Douglas—Fort Scott, Kas.
Marble Building

HUDSON, ROBERTS P.—Saulte Ste. Marie, Mich. Hudson & Boates Adams Building

Hughes, James W.—Los Angeles, Calif. Farmers Automobile Ins. Exchange 4680 Wilshire Blvd.

Hughes, John H.—Syracuse, N. Y.
MacKenzie, Smith & Michell
Onondaga County Savings Bank Bldg.

Hughston, Richard L.—Dallas, Tex. Mercantile Building Hugus, Wright—Wheeling, W. Va.

Schmidt, Hugus & Laas Central Union Trust Building Hull, James M., Jr.—Augusta, Ga. Hull, Barrett & Willingham

Hull, Barrett & Willingham Southern Finance Building HULL, OSCAR C.—Detroit, Mich. Oxtoby, Robinson & Hull Dime Bank Building

Hunt, Charles L.—Concordia, Kas. Hunt & Baldwin 2021/2 West Sixth

HUNT, ROLLO F.—Duluth, Minn. Hunt & Palmer

Lonsdale Building
HUNTER, JAY T.—Peoria, Ill.
Hunter, Kavanagh & McLaughlin
Commercial Bank Building

Hutchins, Fred S.—Winston-Salem, N. C. Hutchins & Parker Wachovia Bank Building

HUTSON, CHAS. T.—Seattle, Wash. Reynolds, Ballinger, Hutson & Boldt Exchange Building

HUTTON, WILLIAM E.—Denver, Col.
Capitol Life Building

HUXLEY, JARED P.—Youngstown, Ohio Harrington, Huxley & Smith Mahoning Bank Building

HYMAN, WILLIAM A.—New York City 100 William Street

HYNES, JOHN F.—Des Moines, Iowa Employers Mutual Casualty Company 210 7th Street

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Ingamells, Dwight D.—St. Louis, Mo. Security Building
Ingle, John J.—Winston-Salem, N. C.

Ingle & Rucker Wachovia Bank Building

IreLAND, F. A. W.—New York City Ireland & Cohen 150 William Street

IRVINE, JOHN E.—Steubenville, Ohio Smith, Francis & Irvine Sinclair Building

J

Jackson, H. Clair—Kalamazoo, Mich. Jackson, Fitzgerald & Dalm Hanselman Building

Jackson, J. Kirkman—Birmingham, Ala. Smith, Windham, Jackson & Rives Massey Building

Jackson, Thomas B.—Charleston, W. Va Brown, Jackson & Knight Kanawha Valley Building

JACKSON, WALTER S.—Lima, Ohio Cook Tower

JACKSON, WILLIAM H.—Tampa, Fla. McKay, Macfarlane, Jackson & Ramsey P. O. Box 1531

JACOBSON, HOWARD H.—Toledo, Ohio Openlander & Jacobson Bell Building

Jainsen, Wilson C.—Hartford, Conn. Hartford Acc. & Ind. Co. 690 Asylum Street

JAMES, CHARLES V.—Norwich, Conn. Brown & James Thayer Building

James, J. B.—Greenville, N. C. 109 W. Third Street

JAMES, MURRAY G.—Wilmington, N. C.
Murchison Building

Jameson, W. J.—Billings, Mont. Johnston, Coleman & Jameson Electric Building

Jamison, Robert H.—Cleveland, Ohio Bulkley Building

JANUARY, SAMUEL M.—Denver, Colo. Blount, January & Yegge Equitable Building

JENIFER, H. COURTENAY—Towson, Maryland Jenifer & Jenifer Jenifer Building

Jennings, Clayton F.—Lansing, Mich. Shields, Ballard, Jennings & Tabor Olds Tower

JENNINGS, DALE C.—Pittsburgh, Penn. Berger Building

JOHNSON, CHARLES EDWARD—Oklahoma City, Okla Embry, Johnson, Crowe & Tolbert First National Bank Building

JOHNSON, CLAY W.—Minneapolis, Minn. Fowler, Youngquist, Furber, Taney & Johnson Northwestern Bank Building

JOHNSON, E. M.—Lumberton, N. C. Johnson & Timberlake Box 1097

JOHNSON, F. CARTER, JR.—New Orleans, La. Porteous, Johnson & Humphrey American Bank Building

JOHNSON, LOWELL R.—Kansas City, Mo. Johnson & Davis Commerce Building JOHNSON, RUSSELL V.—Oklahoma City, Okla. Miley, Hoffman, Williams, France & Johnson First National Building

Johnson, T. G.—Ardmore, Okla. Johnson, McGill & Johnson 200½ West Main Street

Johnson, Thomas L.—Asheville, N. C. Johnson, Rollins & Uzzell Jackson Building

JOHNSTON, JOHN E.—Greenville, S. C. Hicks & Johnston Chamber of Commerce Building

JONES, ALBERT P.—Houston, Texas Baker, Botts, Andrews & Wharton Esperson Building

Jones, C. Baxter—Macon, Ga. Jones, Russell & Sparks Georgia Casualty Building

Jones, DeVane King—Tuscaloosa, Ala. Jones & Dominick Alston Building

JONES, JOSEPH MERRICK—New Orleans, La. Canal Bank Building

Jones, L. Barrett—Jackson, Miss. Lamar Building

JOUETT, BEVERLY R.—Winchester, Ky. Jouett & Metcalf McEldowney Building

K

KADYK, DAVID J.—Chicago, Ill. Lord, Bissell & Kadyk 135 South LaSalle Street

Kahin, George—Seattle, Wash. Central Building

KAHLE, JAMES S.—Bluefield, W. V. P. O. Box 21

KAMMER, ALFRED CHARLES—New Orleans, La Rosen, Kammer, Wolff & Farrar Hibernia Bank Building

Karr, Day—Seattle, Wash. Karr & Gregory Exchange Building

KARR, PAYNE—Seattle, Wash. Karr & Gregory Exchange Building

Kearney, J. L.—Los Angeles, Calif. Black Building

KEARNEY, WILLIAM JAMES, JR.—New Orleans, La. Christovich & Kearney

American Bank Building
KEEFE, ARTHUR T.—New London, Conn.
Geary, Davis & Keefe

Mercer Building
KEEN, J. VELMA—Tallahassee, Fla.

Keen & Allen
Rose Printing Company Bldg.

KEENAN, THOMAS W.—Shenandoah, Iowa Keenan, Clovis & Sar

KEFAUVER, ESTES—Chattanooga, Tenn. Sizer, Chambliss & Kefauver Provident Building

Keller, A. B.—Pittsburg, Kas. Keller, Malcolm & Burnett National Bank Building

Keller, Paul E.—Chicago, Ill.
Benefit Association of Railway Employees
901 Montrose Avenue

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Kelley, Dean W.—Lansing, Mich. Kelley, Sessions, Warner & Eger Mutual Building

Kelley, James E.—St. Paul, Minn. Bundlie, Kelley & Finley Hamm Building

Kelly, Ambrose B.—Chicago, Ill. American Mutual Alliance 919 North Michigan Avenue Kelly, F. M.—Kingsport, Tenn.

Kelly, Penn & Hunter Kelly, Fred H.—Mattoon, Ill.

Craig & Craig
1803 Broadway Avenue

Kelly, William A.—Akron, Ohio Waters, Andress, Wise, Roetzel & Maxon First Central Tower

Kemper, W. L.—Houston, Tex. Kemper, Hicks & Cramer Shell Building

Kenline, H. C.—Dubuque, Iowa Kenline, Roedell & Hoffmann Bank & Insurance Building

KENNEDY, FRANK H.—Charlotte, N. C. Law Building

Kennedy, M. B.—Chicago, Ill. Kennedy & Fisher 10 South LaSalle Street

Kernan, Warnick J.—Utica, N. Y. Kernan & Kernan Devereux Block

Kerr, Ivin E.—Detroit, Mich. Kerr, Lacey & Scroggie Dime Bank Building

Kerwin, James J.—Lowell, Mass. Kerwin & Gilbride Appleton Bank Building

Appleton Bank Building
Ketterer, John G.—Canton, Ohio
Lynch, Day, Pontius & Lynch
First National Bank Building

Kieffner, George E.—Baltimore, Md. Pearre, Kieffner & Jacobs Calvert Building

KILMER, A. E.—Madison, Wis. Stephens, Sletteland & Cannon First Central Building

King Alvin Olin—Lake Charles, La. McCoy & King

KING, BERT—Wichita Falls, Tex. Bonner, King & Dawson City National Bank Building

City National Bank Building King, Earl.—Memphis, Tenn. King & King

1st National Bank Building
KING, OLIVER K.—White Plains, N. Y.
King, Dart & Hood
Bar Building

KINGSLEY, CLIFFORD A.—Providence, R. I.
Turks Head Building

KINSINGER, J. W.—Lincoln, Neb. 1339 O Street

KIPLINGER, JOHN H.—Rushville, Ind. American National Bank Building

Kirk, A. D.—Owensboro, Ky. Cary, Miller & Kirk Kiser, H. J.—Wise, Va.

First National Bank Building KISSAM, LEO T.—New York City 50 Broadway KISTNER, JOHN R.—Cleveland, Ohio Leader Building

KITTRELL, R. G.—Henderson, N. C. Perry & Kittrell Law Building

KIZER, B. H.—Spokane, Wash. Graves, Kizer & Graves Old National Bank Building

KLAW, ABEL—Wilmington, Del. DuPont Building

1616 Walnut Street, Philadelphia, Pa KLEIN, RICHARD HENRY—Sunbury, Pa.

440 Market Street
KLINE, M. A.—Cheyenne, Wyo.
Majestic Building

KLUWIN, JOHN A.—Milwaukee, Wis. Bendinger, Hayes, Kluwin & Schlosser 735 N. Water Street

KNEPPER, RUSSELL M.—Columbus, Ohio Knepper, White & Dempsey 5 East Long Street

KNEPPER, WILLIAM E.—Columbus, Ohio Knepper, White & Dempsey 5 East Long Street

KNICHT, DEWEY—Miami, Fla. Blackwell & Knight Ingraham Building

KNIGHT, HARRY S.—Sunbury, Pa. Knight & Kivko Sunbury Trust Building

KNIGHT, WILLIAM D.—Rockford, Ill.
Forest City National Bank Building

Knowles, William F.—Kansas City, Mo. Sprinkle & Knowles Dierks Building

KNUDSON, BENNETT O.—Albert Lea, Minn. Meighen, Knudson & Sturtz First National Bank Building

Koch, Roscoe R.—Philadelphia, Pa. Asst. Gen. Counsel, Insurance Co. of N. A. 1600 Arch Street

Koenig, Fred G., Sr.—Birmingham, Ala. London & Yancey Massey Building

KOONTZ, PAUL G.—Kansas City, Mo. Harris & Koontz Commerce Building

Kottgen, Hector—New York City General Reinsurance Corporation 90 John Street

Kraws, A. Walter-Baltimore, Md. American Building

KRISTELLER, LIONEL P.—Newark, N. J. Kristeller & Zuker 744 Broad Street

Kuhns, Barton H.—Omaha, Neb. First National Bank Building

T

LaBrum, J. Harry—Philadelphia, Pa. Conlen, LaBrum & Beechwood Packard Building

LACEY, RALPH B.—Detroit, Mich. Kerr, Lacey & Scroggie

Dime Bank Building

Lacoste, Roger—Montreal, Canada

Lacoste & Lacoste

221 St. James Street, West

LAFOLLETTE, CHARLES M .- Evansville, Ind. LaFollette, Little & McCray

Citizens Bank Building

LAMFROM, LEON B .- Milwaukee, Wis. Lamfrom, Tighe, Engelhard & Peck Bankers Building

LAMKIN, E. T .- Monroe, La. McHenry, Montgomery, Lamkin & Lamkin Bernhardt Building

LANDIS, M. L .- Van Wert, Ohio Counsel, Central Manufacturers' Mutual Ins. Co. 800 S. Washington St.

LANG, SYLVAN-San Antonio, Texas Alamo National Building LANGE, R. L .- Birmingham, Ala.

Lange, Simpson & Brantley Frank Nelson Building

LATHROP, JOHN H.-Kansas City, Mo. Lathrop, Crane, Reynolds, Sawyer & Mesereau Fidelity Bank Building LATIMER, J. WILMER-Washington, D. C.

Clephane, Latimer & Hall Investment Building

LAWS, ARTHUR H .- Denver, Col. Bartels, Blood & Bancroft University Building

LAWTHER, HARRY P .- Dallas, Tex. Lawther & Cramer Tower Petroleum Building

LAWTON JAMES F .- Boston, Mass. Dunn, Scannell & Roberts 260 Tremont Street

LAYMAN, J. R.—Elizabethtown, Ky. LAZONBY, J. LANCE-Gainesville, Fla. Hampton, Jordan & Lazonby

134 W. University Avenue LEACHMAN, NETH L.-Dallas, Tex. Robertson, Leachman. Payne, Gardere & Lancaster

Republic Bank Building LEAHY, JOHN S .- St. Louis, Mo. Leahy, Walther, Hecker & Ely

Bank of Commerce Building LEE, DAVID F.-Binghamton (also Norwich). N Y Lee, Levene, O'Brien & Kramer Security Mutual Building

LEE, PAUL W .- Denver, Col. Lee, Shaw & McCreery First National Bank Building

LEEDOM, BOYD-Rapid City, S. D. Philip & Leedom First National Bank Building

LEES, PAUL E.—Cleveland, Ohio Williamson Building

LEFTWICH, CHARLES W .- Columbus, Ohio Farm Bureau Mutual Auto Ins. Co. 246 N. High Street

LEGRAND, JOHN Q .- Wilmington, N. C. Murchison Building

LESEMANN, RALPH F .- East St. Louis, Ill. Baker, Lesemann, Kagy & Wagner Murphy Building

LEVI, CLYDE R .- Ashland, Ky. Gaylord Building

LEVIN, HARRY O.-Baltimore, Md. Union Trust Building LEVIN, SAMUEL-Chicago, Ill. 105 South LaSalle Street

LEVINESS, CHARLES T., III-Baltimore, Md. Hargest, LeViness, Duckett & McGlannan Munsey Building

LEVIT, BERT W .- San Francisco, Calif. Long & Levit Merchants Exchange

LEVY, ADRIAN F .- Galveston, Tex. Levy & Levy United States National Bank Building

Lewis, I. K .- Duluth, Minn. Lewis, Grannis & Underhill First National Bank Building

LEWIS, I. K .- Minneapolis, Minn. Rand Tower

Lewis, R. K.—West Palm Beach, Fla. Earnest & Lewis Guaranty Building

LEWIS, SETH-Opelousas, La. Lewis & Lewis Shute Building

LIGHTFOOT, JEWEL P.-Fort Worth, Tex. Lightfoot, Robertson, Saunders & Gano W. T. Waggoner Building

LILLY, A. J .- Baltimore, Md.

Maryland Casualty Company
LIMBACH, ARTHUR L.—New Philadelphia, Ohio Wilkin, Fisher & Limbach The Ohio Savings & Trust Building

LIPSCOMB, THOMAS E .- Cleveland, Ohio Thompson, Hine & Flory

Guardian Building LIPSCOMB, WILLIAM-Dallas, Texas Malone, Lipscomb, White & Seay Southland Building

Lттоwich, В. I.—Salina, Kas. Burch, Litowich & Royce United Life Building

LITTLE, WILLIAM F.—Evansville, Ind. LaFollette, Little & McCray Citizens Bank Building

LIVINGSTON, DAVID-San Francisco, Cal. Livingston & Livingston Russ Building

LLOYD, FRANK T., JR .- Camden, N. J. Starr, Summerill & Lloyd 4th & Market Streets

LLOYD, L. DUNCAN-Chicago, Ill. Lord, Bissell & Kadyk 135 South LaSalle Street

Locke, C. H., K. C.—Vancouver, B. C. Locke, Lane & Nicholson Rogers Building

LOCKE, HERBERT E .- Augusta, Maine Locke, Campbell & Reid Depositors Trust Building

LOEB, EDWIN J .- Los Angeles, Cal. Loeb & Loeb Pacific Mutual Building

LOGAN, GEORGE B .- St. Louis, Mo. Cobbs, Logan, Ross & Armstrong 506 Olive Street London, J. L.—St. Louis, Mo.

Leahy, Walther, Hecker & Ely National Bank of Commerce Building

LOOMIS, OLIVER M .- South Bend, Ind. Loomis & Hartzer Odd Fellows Building

Loose, J. C.—Mauch Chunk, Pa. J. C. & A. S. Loose 3 Broadway

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- LOUCKS, PERRY F.—Watertown, S. D. Perry F. Loucks & Alan L. Austin Way-Penny Building
- Lowe, R. E.—Spokane, Wash. Danson, Lowe & Danson Paulson Building
- Lowry, Edward G., Jr.—Baltimore, Md. Maryland Casualty Co.
- 701 West 40th Street
 LUCIER, ALVIN A.—Nashua, N. H.
 Second National Bank Bldg.
- LUHN, JOHN A.—Baltimore, Md. Fidelity & Deposit Co. of Maryland
- LUMPKIN, ALVA M.—Co'umbia, S. C.
 Thomas, Lumpkin & Cain
 Central Union Building
- Lusk, John A., Jr.—Gadsden, Ala. Goodhue & Lusk
- First National Bank Building Lyon, Clifford S.—Holyoke, Mass.
- Green, Bennett & Lyon
 56 Suffolk Street

M

- MACCARTER, WILLIAM J., JR.—Chester, Penn. Crozer Building
- MACNAMARA, H. S.—Chicago, Ill. Federal Life Insurance Company 168 North Michigan Avenue
- MADDIN, JOHN KEITH—Nashville, Tenn. Maddin & Maddin
- American National Bank Building MADISON, GEORGE T.—Bastrop, La. Madison, Modison & Files
- P. O. Box 308

 MADISON, J. G.—Tuscaloosa, Ala.

 Foster, Rice and Foster
- MAGUIRE, RAYMER F.—Orlando, Fla. Maguire & Voorhis Florida Bank Building
- MAHER, JOHN F.—Greenville, Ohio 529 Broadway
- MAHONEY, WILLIAM B.—Portland, Maine 120 Exchange Street
- Manier, Miller—Nashville, Tenn. Manier & Crouch Baxter Building
- Mann, Frank C.—Springfield, Mo. Mann & Mann
- Landers Building

 Mann, Sam H., Jr.—St. Petersburg, Fla.

 Bussey, Mann & Barton
- Bussey, Mann & Barton Southern National Bank Building MARBLE, HARRY E.—Cincinnati, Ohio
- Marble & Vordenberg
 Union Central Building
 Marchal, Vernon L.—Greenville, Ohio
 Maher & Marchal
- 529½ Broadway MARKEL, EDWIN C. Philadelphia, Pa. Gen. Atty. Gen Acc. Fire & Life Assur. Corp.
- 414 Walnut Street
 Marker, H. E.—Greensburg, Penn.
 Marker & Rial
- Huff Building
 MARKLEY, EDWARD A.—Jersey City, N. J.
 1 Exchange Place

- MARKS, SAM R.—Jacksonville, Fla. Marks, Marks, Holt, Gray & Yates Graham Building
- MARKS, SUMTER D.—New Orleans, La. Spencer, Phelps, Dunbar & Marks United Fruit Company Building
- MARRINER, RUFUS S.—Washington, Pa.
 Marriner & Wiley
 Washington Trust Building
- MARRYOTT, FRANKLIN J.—Boston, Mass.
 Liberty Mutual Insurance Company
 175 Berkeley Street
- Marsh, R. T.—Érie, Pa.

 Marsh, Spaeder, Himebaugh & Baur

 Ariel Building
- MARSHALL, E. A.—Huntington, W. Va.
 Fitzpatrick, Brown & Davis
 Fitzpatrick, Brown & Davis
- First Huntington National Bank Building MARTIN, CLARENCE E.—Martinsburg, W. Va. Martin, Seibert & Beall
- The Peoples Trust Building
 MARTIN, FRANK J.—Gadsden, Ala.
 Hood, Inzer, Martin & Suttle
 American National Bank Bldg.
- MARTIN, GEORGE D.—Canton, Ohio
 Lynch, Day, Pontius & Lynch
 First National Bank Building
- MARTIN, JOHN B.—Philadelphia, Pa.
 Duane, Morris & Heckscher
- Land Title Building
 Martin, Rav—Toledo, Ohio
 Martin & Martin
 Spitzer Building
- MARVIN, HOBART R.—New York City Standard Surety & Cas. Co. of New York 80 John Street
- Mason, Stevens T.—Detroit, Mich.
 Mason, Davidson & Mansfield
- National Bank Building
 Mathes, Wm. C.—Los Angeles, Cal.
 Mathes & Sheppard
- 458 South Spring Street

 MATTHEWS, WM. M.—Dayton, Ohio
 Matthews & Matthews
- 25 North Main Street
 MATZ, EDMUND L.—Bellaire, Ohio
 First National Bank Building
- First National Bank Building
 MAURICE, STEWART—New York City
 149 Broadway
- MAY, ALBERT E.—Omaha, Neb. Swarr, May & Royce Keeline Building
- May, James B.—New York City American Surety Company 100 Broadway
- MAY, JOHN G., JR.—Richmond, Va. Sinnott & May
- Richmond Trust Bldg.

 MAYER, CHARLES L.—Shreveport, La.
 Jackson & Mayer
- Giddens Lane Building
 MAYNARD, WILLIAM C.—Schenectady, N. Y.
 Naylon, Maynard, Smith & Peters
 505 State Street
- MAYNE, WALTER R.—St. Louis, Mo. Fordyce, White, Mayne, Williams & Hartman 506 Olive Street
- MEHIGAN, IRVING PATRICK—Milwaukee, Wisc. Burns, Mehigan & Schoen 208 E. Wisconsin Avenue

MELSON, GARTH B.—Indianapolis, Ind. Robinson, Symmes & Melson 613 State Life Building

Merley, K. L.—Chicago, Ill. Federal Life Ins. Co. 168 N. Michigan Ave.

Merrell, C. F.—Indianapolis, Ind. Slaymaker, Merrell & Locke Consolidated Building

Merrill, Edward F —Skewhegen, Maine Merrill & Merrill Merrill Block

Merrill, Hugh D.—Anniston, Ala. Merrill, Jones & Merrill Commercial National Bank Building Merrimon, James G.—Asheville, N. C.

15 Church Street
Merritt, Richard H.—Pensacola, Fla.
American National Bank Building

Mershon, M. L.—Miami, Fla.
Evans, Mershon & Sawyer
First National Bank Building
Messer, Frank F.—Iowa City, Iowa
Messer & Cahill

Johnson County Bank Building METCALF, JOHN T.—Winchester, Ky.

Jouett & Metcalf McEldowney Building

METCALF, WILLIAM P.—Memphis, Tenn. Exchange Building

Merley, K. L.—Chicago, Ill. Federal Life Insurance Company 168 North Michigan Avenue

Meyer, EDWARD R.—Zanesville, Ohio Meyer, Johnson & Kincaid Citizens National Bank Building

MEYERS, ALLEN—Topeka, Kan. Baker & Meyers Columbian Building MICHAEL, MAX—Athens, Ga.

Green & Michael Southern Mutual Building

MICHAELS, WILLIAM C.—Kansas City, Mo.
Michaels, Blackmar, Newkirk, Eager & Swanson
Commerce Building

MIDDLEBROOKS, GROVER—Atlanta, Ga.
Bryan, Middlebrooks & Carter
Citizens & Southern Bank Building

MILAM, ARTHUR Y.—Jacksonville, Fla. Milam, McIlvaine & Milam Greenleaf Building

MILLER, CHARLES CARROLL—Meridian, Miss. Wilbourn, Miller & Wilbourn Citizens National Bank Building

Miller, Jesse A.—Des Moines, Iowa Miller, Huebner & Miller Equitable Building

MILLER, J. WESTON—Springfield, Mo. Landers Building

Miller, Vaughn—Chattanooga, Tenn. Miller, Miller & Martin Volunteer Life Building

MILLS, BALLINGER—Galveston, Tex. Terry, Cavin & Mills Union Station Building

MILLS, EARL C.—Des Moines, Iowa Southern Surety Building MILTON, CHARLES C.—Worcester, Mass.

340 Main Street

MINNICH, G. A.—Carroll, Iowa Helmer & Minnich

MITCHELL, JAMES E.—Bangor, Maine Eastern Trust Building

Meyers, Allen—Topeka, Kan. Baker & Meyers Columbian Building

Moist, Ronald F.—Clarksburg, W. Va. Empire Building

MONNET, J. C., Jr.—Oklahoma City, Okla. Ames, Cochran, Monnet, Hayes & Ames First National Building

MONTGOMERY, RICHARD B., JR.—New Orleans, La Montgomery & Montgomery Canal Bank Building

Moore & Mouzon
One Broad Street

Moore, Harry Franklin—Washington, Penn Moore & Gourley Washington Trust Building

MOORE, JOHN W. D.—Columbus, Ohio 2910 A. I. U. Building

MOREHEAD, CHARLES A.—Miami, Fla. Hawthorne & Morehead Ingraham Bui'ding

Moreno, Arthur A.—New Orleans, La. Lemle, Moreno & Lemle Hibernia Bank Building

MORFORD, JAMES R.—Wilmington, Del. Marvel, Morford, Ward & Logan Delaware Trust Building

Morgan, B. L.—Amarillo, Tex. Morgan, Culton, Morgan & Britain Oliver Eakle Building

Morris, Charles W.—Louisville, Ky. Marion E. Taylor Building Morris, Larry W.—Houston, Texas Sewell, Taylor, Morris & Garwood

Sewell, Taylor, Morris & Garwood Second National Bank Building Morris, Leslie W.—Frankfort, Ky.

Farmers Deposit Bank Building Morris, Stanley C.—Charleston, W. Va., and Clarksburg, W. Va.

Steptoe & Johnson
MORROW, CHESTER F.—Baltimore, Md.
Niles, Barton, Morrow & Yost
Baltimore Life Building

Morse, Rupert G.—Kansas City, Mo. Insurance Exchange Building

MORTON, R. A. D.—El Paso, Tex.
First National Bank Building

Moseman, Edward—Detroit, Mich. 640 Temple Avenue

Moser, Henry S.—Chicago, Ill.
Sonnenschein, Berkson, Lautmann, Levinson &
Morse

77 W. Washington Street
Moser, W. Edwin—St. Louis, Mo.
Moser, Marsalek & Dearing
Pierce Building

Moses, Henry C.—New York City Moses, Nehrbas & Tyler 20 Pine Street

20 Pine Street
Mosman, O. C.—Kansas City, Mo.
Bryant Building

MOUNT, THOMAS F.—Philadelphia, Pa. Rawle & Henderson Packard Building Moyse, Herman—Baton Rouge, La. Laycock & Moyse Triad Building

MUDD, J. P.—Birmingham, Ala. Massey Building

MULLEN, LLOYD J.—Oklahoma City, Okla. Braniff Building

Mungall, Daniel—Philadelphia, Pa. General Accident Fire & Life Assur. Corp., Ltd. 414 Walnut Street

MURPHY, DAVID A.—Kansas City, Mo. Harding, Murphy & Tucker Scarritt Building

MURPHY, JAMES R. (RAY)—New York City Association of Casualty & Surety Executives 60 John Street

MURPHY, JOSEPH B.—Syracuse, N. Y. Murphy, Mawhinney & Young State Tower Building

MURPHY, KENNETH J.—Los Angeles, Cal. 1033 South Hope Street

Murray, Clapham, Jr.—Baltimore, Md. Maryland Casualty Co.

MURRAY, GEORGE C.—Sheldon, Iowa Security Investment Building

MURRAY, JAMES L.—Indianapolis, Ind.
Murray & Mannon
Insurance Building

Muse, Leonard G.—Roanoke, Va. Woods, Chitwood, Coxe & Rogers Boxley Building

Boxley Building
MYERS, S. P.—Racine, Wis.
Thompson, Myers & Helm
526 Monument Square

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McAlister, David I.—Washington, Pa. Hughes. McAlister & Zelt 63 S. Main Street

McAllister, Frank W.—Kansas City, Mo.
McAllister, Humphrey, Pew & Broaddus
Rialto Building

McAvoy, Malcolm-Cincinnati, Ohio Gwynne Building

McCall, Harry—New Orleans, La. Denegre, Leovy & Chaffe Whitney Building

McCamey, Harold E.—Pittsburgh, Pa. Dickie, Robinson & McCamey Grant Building

McCary, Joe T.—Nashville, Tenn. Gullette & McCary Harry Nichol Building

McCaslin, Wm. R.—Grand Rapids, Mich. Alexander, McCaslin & Cholette First National Bank Building

McClatchey, Devereaux F.—Atlanta, Ga. Hirsch & Smith

McComas, Charles H.—Baltimore, Md. Fidelity & Deposit Co. of Maryland Fidelity Building McComb, Edgar—Denver, Col.

First National Bank Building
McConnell, D. H.—Pittsburgh, Pa.
Law & Finance Building

McCormick, Grover N.—Memphis, Tenn. Exchange Building

McCormick, Robert M.—New York City McCormick & Eckel 55 Liberty Street

McCowen, Harry S.—Atlanta, Ga. Hurt Building

McCoy, Charles A.—Lake Charles, La. McCoy & King Weber Building

McCray, Herman L.—Evansville, Ind. LaFollette, Little & McCray Citizens Bank Building

McCreery, Donald C.—Denver, Col. Lee, Shaw & McCreery First National Bank Building

McDonald, W. Percy—Memphis, Tenn. McDonald & McDonald Commerce Title Building

McElraevy, John, Jr.—Brooklyn, N. Y. 50 Court Street

McFall, John M.—Baltimore, Md. U. S. Fidelity & Guaranty Co. McGinn, Denis—Escanaba, Mich.

McGinn & Kueber 1103 Ludington Street

McGough, Paul J.—Minneapolis, Minn. Cobb, Hoke, Benson, Krause & Faegre Northwestern National Bank Building

McGugin, Dan E., Jr.—Nashville, Tenn. Aust, McGugin & Cochran American Trust Building

McHaney, Powell R.—St. Louis, Mo. Syndicate Trust Building

McIlvaine, Eugene T.—Jacksonville, Fla. Milam, McIlvaine & Milam Greenleaf Building

McKay, John G.—Miami, Fla. McKay, Dixon & DeJarnette First National Bank Building

McKelvey, W. R.—Seattle, Wash. Skeel, McKelvy, Henke, Evenson & Uhlmann Insurance Building

McKinley, William—Chicago, Ill.
McKinley, Price & Quindry
33 North LaSalle Street

McLaughlin, Chas. F.—Omaha, Neb. Gaines, McGilton, McLaughlin & Gaines City National Bank Building

McLaurin, Colin Campbell—Calgary, Alb. Can. Fenerty & McLaurin Insurance Exchange Building

McLean, Dickson—Lumberton, N. C. McLean & Stacy National Bank of Lumberton Building

McLendon, L. P.—Greensboro, N. C. Brooks, McLendon & Holderness Security National Bank Bldg.

McLeod, William—Mobile, Ala. McCorvey, McLeod, Turner & Rogers Merchants National Bank Building

McLoughlin, James J.—New York City
111 Broadway

McNally, L. P.—Minneapolis, Minn. Stinchfield, Mackall, Crounse, McNally & Moore First National-Soo Line Building

McNamara, William F.—Chicago, Ill. Fidelity & Casualty Company 135 So. LaSalle Street Mo

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- McNeal, Harley J .- Cleveland, Ohio John H. McNeal and Harley J. McNeal Auditorium Building
- McNeal, John H.—Cleveland, Ohio 1367 East 6th Street
- McNett, Walter-Ottumwa, Iowa McNett, Kuhns & Brown 106 North Market Street
- McVay, Don-Leroy, Ohio
- General Counsel, Ohio Farmers Ins. Co. McVey, Edmund H.—Kansas City, Mo. Commerce Building

- NAMAN, W. W .- Waco, Tex.
 - Naman & Howell Professional Building
- NANGLE, JOHN J .- St. Louis, Mo. 407 N. 8th Street
- NASH, FRANCIS M .- Bradford, Penn. Nash & Mutzabaugh
- City Hall NAUGHT, GEO. L .- New York City
- General Counsel, American Surety Co. & New York Casualty Co. 100 Broadway
- NAUS, GEORGE M .- San Francisco, Cal. Alexander Building
- NAVE, FREDERIC G .- Tucson, Ariz. Valley National Bank Bldg.
- NEALE, BEN M .- Springfield, Mo. Neale, Newman & Turner
- Woodruff Building NEELY, ROBERT D .- Omaha, Neb. Dressler & Neely
- Brandeis Theater Building NELSON, ARTHUR E .- St. Paul, Minn. Nelson, Mohan & Levy
- Pioneer Building Nelson, P. H.-Columbia, S. C. Nelson, Mullins & Grier Central Union Building
- NELSON, ROBERT M .- Memphis, Tenn. Columbian Mutual Tower
- NESBIT, FRANK F .- Washington, D. C. Nesbit, Pledger & Egerton
- Metropolitan Bank Building NESBITT, FRANK W .-- Wheeling, W. Va. Nesbitt & Nesbitt
- Riley Law Building NESBITT, RUSSELL G .- Wheeling, W. Va. Nesbitt & Nesbitt
- Riley Law Building NEW, JACOB S .- Baltimore, Md. Fidelity Building
- NEWMAN, HARRISS-Wilmington, N. C. Murchison Building
- NICHOLS, HENRY W .- New York City Vice-President and General Counsel, National Surety Corporation 4 Albany Street
- NICHOLSON, ROBERT J .- Youngstown, Ohio Mahoning Bank Building
- NIEHAUS, JOHN M., JR.—Peoria, Ill. Shurtleff & Niehaus Central National Bank Building

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NILLES, HERBERT G .- Fargo, N. D. Nilles, Oehlert & Nilles New Black Building

- NIX, ABIT-Athens, Ga. Erwin & Nix
- Southern Mutual Building NOLAN, HENRY G .- Calgary, Alberta, Canada
- Bennett, Hannah & Sanford
- Lancaster Building NOLL, ROBERT M .- Marietta, Ohio Peoples Bank Building
- NOONE, CHARLES A .- Chattanooga, Tenn.
- First National Bank Building NORMANN, FRANK S.—New Orleans, La.
- Normann & McMahon Hibernia Bank Bldg.
- NOTNAGEL, LELAND H.—Toledo, Ohio Marshall, Melhorn, Davies, Wall & Bloch Spitzer Building
- NUGENT, JAMES E.-Kansas City, Mo. Morrison, Nugent, Byers & Johns Bryant Building
- NULTON, P. E.-Pittsburg, Kas. Nulton & Letton First National Bank Building

- O'BRIEN, MATTHEW J .- Chicago, Ill. O'Brien & Hanrahan
- 141 West Jackson Boulevard ODOM, H. TALBOT-Greenwood, Miss.
- O'FARRELL, WILLIAM T .- Charleston, W. Va. Brown, Jackson & Knight
- Kanawaka Valley Building O'KEEFE, ARTHUR B.—New Haven, Conn. 153 Court Street
- OLIVER, ALLEN-Cape Girardeau, Mo.
- Oliver & Oliver Himmelberger-Harrison Building
- OMAN, RALPH-Topeka, Kansas Stone, McClure, Webb, Johnson & Oman National Reserve Building
- O'NEILL, EDWARD T .- Fond du Lac, Wisc. Duffy, Duffy & Hanson 104 S. Main Street
- ORLANDO, SAMUEL P .- Camden, N. J. West Jersey Trust Building
- ORR, CHARLES N .- St. Paul, Minn. Orr, Stark & Kidder Minnesota Building
- OSBORNE, H. P .- Jacksonville, Fla . Knight, Adair, Cooper & Osborne Box 537
- O'Sullivan, J. Francis-Kansas City, Mo. Gloyd Building
- OWENS, GROVER T.—Little Rock, Ark. Exchange Bank Building
- OXTOBY, JAMES V.-Detroit, Mich. Oxtoby, Robison & Hull Dime Savings Bank Building

- PALMER, RAY G .- Duluth, Minn. Hunt & Palmer
- Lonsdale Building PARKER, ALEX W .- Richmond, Va. Christian, Barton & Parker
- Mutual Building PARKER, LEO B .- Kansas City, Mo. Parker & Knipmeyer 900 Waltower Bldg.

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PARRY, R. P .- Twin Falls, Idaho Walters, Parry & Thoman First National Bank Building

PATTERSON, GILES J.—Jacksonville, Fla. Florida National Bank Building

PATTERSON, J. B.-Wichita, Kan. Hershberger, Patterson & Hook Union National Bank Building

PATTERSON, W. E.-Prescott, Ariz. Norris and Patterson Valley Bank Building

PAYNE, ROBERT G .- Dallas, Tex. Robertson, Leachman, Payne, Gardere & Lan-

Republic Bank Building PEEBLES, JAMES McADEN—Nashville, Tenn. Tyne, Peebles, Henry & Tyne National Building

PELGRIFT, DELANCEY-Hartford, Conn. Pelgrift & Blumenfeld 49 Pearl Street

PENDER, WM. C .- Norfolk, Va. Foreman, Pender & Dyer

Law Building Pentecost, F. J.-Henderson, Kv.

Pentecost & Dorsey Ohio Valley Banking & Trust Building PERRY, BEN STT H.—Henderson, N. C.

Perry & Kitrell Law Building

PERRY, EUGENE D .- Des Moines, Iowa Stipp, Perry, Bannister & Starzinger Bankers Trust Building

PETRINI, JAMES-Bakersfield, Calif. Borton, Petrini, Conron & Borton Professional Building

PETTUS, E. W.-Selma, Ala. Pettus & Fuller

PFAU, WILLIAM E.-Youngstown, Ohio Union National Bank Building

PHELAN, THOMAS N.-Toronto, Ontario, Canada Phelan & Richardson Federal Building

PICKENS, OWEN-Indianapolis, Ind. Pickens, Gause, Gilliom & Pickens Fletcher Trust Building

PICKREL, WM. G .- Dayton, Ohio Pickrel, Schaeffer & Eberling Union Trust Building

PIERCE, CLAYTON B .- Oklahoma City, Okla. Pierce & Rucker First National Bank Building

PIERSON, WELCOME D.-Oklahoma City, Okla. Short & Pierson First National Building

PIKE, MILES N.-Reno, Nev. Ayres, Gardiner & Pike P. O. Box 2465

PIRNIE, NELSON R.-Albany, N. Y. Ainsworth & Sullivan State Bank Building

PITTS, J. L.-Alexandria, La. Hawthorn, Stafford & Pitts Guaranty Bank Building

PITTS, WILLIAM McLEAN-Selma, Ala. Pitts & Pitts 10081/2 Water Avenue

PLATZ, HENRY A .- Lansing, Mich. Wolverine Insurance Company

PLAUCHE, S. W .- Lake Charles, La. Plauche & Plauche Weber Building

Poisson, Louis J.-Wilmington, N. C. Poisson & Campbell Tide Water Building

POMERENE, WARNER M .- Coshocton, Ohio Pomerene, Pomerene & Burns Coshocton National Bank Building

POND, PHILIP-New Haven, Conn. Pond, Morgan & Morse 39 Church Street

PONTIUS, HUBERT C .- Canton, Ohio Lynch, Day, Pontius & Lynch First National Bank Building

POORE, HARRY T .- Knoxville, Tenn. Poore, Kramer & Testerman Fidelity Bankers Building

Pope, Frederick A .- Somerville, N. J. Pope Building

POPPER, JOSEPH W .- Macon, Ga. Georgia Casualty Building

Porteous, WM. A., JR.-New Orleans, La. Porteous, Johnson & Humphrey American Bank Building

POTTER, RALPH F .- Chicago, Ill. Cassels, Potter & Bentley The Rookery

POWELL, ARTHUR G .- Atlanta, Ga. Powell, Goldstein, Frazer & Murphy Citizens & Southern National Bank Bldg.

POWERS, E. CLEM-Atlanta, Ga. Jones, Powers & Williams Citizens & Southern National Bank Building

Powers, Leland-Boston, Mass. Powers & Hall 30 Federal Street

PRICE, PAUL E.-Chicago, Ill. McKinley, Price & Quindry 33 North LaSalle Street

PRICKETT, WILLIAM-Wilmington, Del. Delaware Trust Building

PRINGLE, SAMUEL W.-Pittsburgh, Penn. Dalzell, McFall & Pringle 450 Fourth Avenue

PROCTOR, CHARLES W .- Worcester, Mass. Proctor & Walker 390 Main Street

PRYOR, THOMAS BRADY, JR .- Fort Smith, Ark. Pryor & Pryor Merchants National Bank Building

PUCHNER, R. E.-Wausau, Wisc. Bird, Smith, Okoneski & Puchner Marathon Finance Building

PUTNAM, C. C .- Des Moines, Iowa D. M. Building

QUAY, EUGENE-Chicago, Ill. Bankers Building QUINLIVAN, RAY J .- St. Cloud, Minn.

Atwood & Quinlivan Western Union Building

QUINN, HENRY I .- Washington, D. C. . Woodward Building

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RALEY, DONALD W.—Canton, Ohio Lynch, Day, Pontius & Lynch First National Bank Building

RAMEY, T. B., JR.—Tyler, Tex. Ramey, Calhoun & Marsh Citizens National Bank Building RANDOLPH, C. A.—Kansas City, Mo.

Commerce Building

RAY, PAUL H.—Salt Lake City, Utah Bagley, Judd & Ray Kearns Building

REAVILL, R. B.—Duluth, Minn.
Baldwin, Holmes, Mayall & Reavill
Alworth Building

REDFORD, CARROLL M.—Glasgow, Ky. Richardson & Redford Farmers National Bank Building

REED, CLYDE—Fort Wayne, Ind.
Eggemon, Reed & Cleland
Old First Bank Building
REED, H. M.—Waterloo, Jowa

Reed, H. M.—Waterloo, Iowa Reed, Beers & Graham Black Building

Reed, Wm. L.—Miami, Fla. Kurtz & Reed Security Building

REEDER, P. E.—Kansas City, Mo. Winger, Reeder & Barker Waltower Building

REEDER, WM. O.—St. Louis, Mo. Sullivan, Reeder & Finley Ambassador Building

Reeves, G. L.—Tampa, Fla. P. O. Box 2111

Redy, Ben T.—Rock Island, Ill. Huber & Reidy Manufacturers Building

REINHART, PATRICK D.—Waynesburg, Penn. Kyle & Reinhart Peoples Bank Building

RHODES, FREDERICK ATLAS—Kansas City, Mo. Central Surety & Insurance Corporation P. O. Box 207

RIAL, WILLIAM S.—Greensburg, Penn. Marker & Rial Huff Building

RICE, ROBERT H.—Elyria, Ohio Elyria Savings Building

Elyria Savings Building RICH, ERNEST A.—Minneapolis, Minn. First National Soo-Line Bldg.

RICH, GUY V.—Bogalusa, La.
Rich & Richardson
Washington Bank & Trust Co. Bldg.

RICHARDSON, CHESTER D.—Kenosha, Wis. Dale Building

RICHARDSON, FORREST E.—Portland, Maine Robinson & Richardson 85 Exchange Street

RICHARDSON, JOHN E.—Glasgow, Ky. Richardson & Redford Farmers National Bank Building

RIVERS, GEORGE L. BUIST—Charleston, S. C. Hagood, Rivers & Young 28 Broad Street

Rives, Al. G.—Birmingham, Ala. Smith, Windham, Jackson & Rives Massey Building ROACH, J. GORDON-McCombs, Miss. Roach & Jones

ROAN, FRANK J.—Newark, N. J. Commercial Casualty Ins. Co. 10 Park Place

ROBERTS, E. A.—St. Paul, Minnesota The Minnesota Mutual Life Ins. Co. 156 East Sixth Street

ROBERTS, H. MELVIN—Cleveland, Ohio Howell, Roberts & Duncan Guardian Building

ROBERTS, M. M.—Hattiesburg, Miss. Heidelberg & Roberts Citizens Bank Building

Roberts, Melvin M.—Cleveland, Ohio Howell, Roberts & Duncan Guardian Building

ROBERTSON, D. CURTIS—New York City Gen. Counsel Guardian Life Ins. Co. of Am. 50 Union Square

Robertson, J. B.—Kansas City, Mo. Employers Reinsurance Corporation Insurance Exchange Building

ROBINETTE, IVAN—Phoenix, Ariz.

Gust, Rosenfeld, Divelbess, Robinette & Coolidge
Professional Building

Robinson, Clement F.—Portland, Maine Robinson & Richardson 85 Exchange Street

ROBINSON, HOWARD L.—Clarksburg, W. Va. Robinson & Stump Union Bank Building

ROCAP, JAMES E.—Indianapolis, Ind. Rocap & Rocap 129 East Market Street

RODEY, PEARCE CODDINGTON—Albuquerque, N. M. Rodey & Dickason
Box 422

RODGERS, HARRY E.—Grand Rapids, Mich. Gen. Counsel, Preferred Auto Ins. Co. Rodgers & Dunn Michigan Trust Building

RODGERS, R. W., Jr.—Texarkana, Ark. (also Texas) Rodgers & Rodgers Hart Building

RODGERS, R. W.—Texarkana, Ark. (also Texas) Rodgers & Rodgers Hart Building

ROGOSKI, ALEXIS J.—Muskegon, Mich. Hackley Union Bank Bldg.

Romanach, Guillermo Diaz—Havana, Cuba Obispo No. 53, The Trust Company Bldg.

Rose, George B.—Little Rock, Ark.
Rose, Loughborough, Dobyns & House
Box 1190

Roseberry, Clarence D.—Le Mars, Iowa Roseberry & Pitts 30½ Plymouth Street, S. W.

ROSEWATER, STANLEY M.—Omaha, Neb. Rosewater, Mecham, Shackelford & Stoebr City National Bank Building

ROTCHFORD, HUGH B.—Los Angeles, Calif. Fidelity Building

Rowe, Royce G.—Chicago, Ill.

Lumbermens Mutual Casualty Co.

4750 Sheridan Road

RUARK, ROBERT—Raleigh, N. C. Ruark & Ruark Lawyers Building

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- RUDOLPH, HAROLD W .- New York City 80 John Street
- RUNALS, CLARENCE R.-Niagara Falls, N. Y. Franchot. Runals, Cohen, Taylor & Rickert Gluck Building
- RUNKLE, CLARENCE B .- Los Angeles, Cal. 650 South Spring Street
- RUSSELL, DONALD-Spartanburg, S. C. Nicholls. Wyche & Russell
- Cleveland Law Building RUST, ADLAI H .- Bloomington, Ill. Gen. Counsel State Farm Mutual Auto Ins. Co. State Farm Mutual Building
- RYAN, JOHN E., JR.—Seattle, Wash. Ryan, Askren & Ryan
- Northern Life Tower RYAN, LEWIS C .- Syracuse, N. Y. Hancock, Dorr, Ryan & Shove Hills Building
- RYAN, WILLIAM A.—Chicago, Ill. Ryan, Condon & Livingston 231 S. LaSalle Street
- RYAN, WILLIAM M.—Houston, Texas Baker, Botts, Andrews & Wharton Esperson Building

- SALMON, DEL B .- Schenectady, N. Y. 521 State Street
- SAMPSON, WILLIAM—Harlan, Ky. SANTRY, WILLIAM F.—Oneida, N. Y. Coville & Santry
 - 112 Farrier Avenue
- SAPP, ARMISTEAD W .- Greensboro, N. C. Sapp & Sapp
- Dixie Building SARGENT, A. H.—Cedar Rapids, Iowa Deacon, Sargent & Spangler Merchants National Bank Building
- SAWYER, E. W.-New York City National Bureau of Casualty & Surety Underwriters
- 60 John Street Sawyer, Herbert S.—Miami, Fla. Evans, Mershon & Sawyer
- First National Bank Building SAXBY, RUSSELL G .- Columbus, Ohio
- A. I. U. Building SCHENCK, WILLIAM E .- New York City U. S. Guarantee Company 90 John Street
- SCHERER, L. L.-Beckley, W. Va. File, File & Scherer
- Bank of Raleigh Building SCHINDEL, JOHN R.-Cincinnati, Ohio Waite, Schindel & Bayless
- Union Central Life Building Schisler, J. Harry—Baltimore, Md. Fidelity & Deposit Co. of Maryland
- Fidelity Building SCHLIPF, ALBERT W.—Springfield, Ill. Brown, Hay & Stephens First National Bank Building
- SCHLOSSER, JOHN H.-Milwaukee, Wis. Bendinger, Hayes, Kluwin & Schlosser 735 N. Water Street
- SCHLOTTHAUER, GEORGE McD.-Madison, Wisc. Grelle & Schlotthauer 105 Monona Avenue

- SCHNEIDER, PHILIP J .-- Cincinnati, Ohio Waite, Schindel & Bayless Union Central Building
- Schoenborn, J. Urlin-Columbus, Ohio Knepper, White & Dempsey
- 5 East Long Street SCHROEDER, H. J.-Stevens Point. Wis. Hardware Mutual Casualty Company
- SCHWARTZ, MILTON H.-Los Angeles, Cal. Loeb & Loeb
- Pacific Mutual Building SCHWARTZ, WILBUR C .- St. Louis, Mo. 722 Chestnut
- SCOTT, PAUL W .- Huntington, W. Va. Scott, Graham & Wisewell
- First Huntington National Bank Building
- Scroggie, Lee J.—Detrcit, Mich. Kerr, Lacey & Scroggie Dime Bank Building
- SEARL, WILLIAM C .- Lansing, Mich. Vice-President and General Counsel, Auto-
- Owners Insurance Co. 615 North Capitol Avenue SEARS, BURTON P.—Evanston, Ill. Associate General Counsel
- Washington National Insurance Co. 610 Church Street
- SEDGWICK, C. C.—Bellaire, Ohio F. & M. National Bank Building SEILER, ROBERT E .- Joplin, Mo.
- Joplin National Bank Bldg.
 SELLERS, CHARLES W.—Cleveland, Ohio
- Thompson, Hine & Flory Guardian Building
- SELVIN, HERMAN F .- Los Angeles, Cal. Loeb & Loeb Pacific Mutual Building
- SEMPLE, HAROLD A.—Providence, R. I. Raymond & Semple Union Trust Building
- SEXTON, JOHN J .- St. Paul, Minn. Sexton, Morduant, Kennedy & Carroll Pioneer Building
- SHACKELFORD, GEO. S., JR.-Roanoke, Va. Cocke, Hazlegrove & Shackelford Colonial-National Bank Building
- SHACKLEFORD, R. W.—Tampa, Fla. Shackleford, Ivy, Farrier & Shannon Tampa Theater Building
- SHAFROTH, MORRISON-Denver, Col. Grant, Ellis, Shafroth & Toll Equitable Building
- SHANDS, J. W.-Jacksonville, Fla. L'Engle & Shands
- Law Exchange SHAPIRO, JOSEPH G .- Bridgeport, Conn. Shapiro, Goldstein & Brody 945 Main Street
- SHAYLOR, CLYDE L.—Ashtabula, Ohio National Bank Building
- SHELTON, CHARLES B.—Atlanta, Ga. Shelton, Pharr & Long First National Bank Building
- SHEPARD, NORMAN C .- Smithfield, N. C. Abell & Shepard Thornton Building
- SHEPHERD, WM. VASS-Raleigh, N. C. Shepherd & Shepherd Capital Club Building

Sheridan, Bernard L.—Paola, Kansas Sheridan, Sheridan & Bishop

Whitaker Building

SHERIDAN, FRANK T.—Syracuse, N. Y. Vann, Tuck, Sheridan & Sheridan Dillaye Memorial Building

SHERRIFF, JOHN C.—Pittsburgh, Pa.
Sherriff, Lindsay, Weis & Hutchinson
Law & Finance Building

SHERWOOD, HERBERT M.—Providence, R. I. Sherwood & Clifford Turks Head Building

SHIELDS, DAN B -Sa't Lake City, Utah Judge Building

SHIPMAN, F. L.—Troy, Ohio Shipman & Shipman

Peoples Building & Savings Building

Shohl, Walter M.—Cincinnati, Ohio Dinsmore, Shohl, Sawyer & Dinsmore Union Central Building

Shotwell, Alden T.—Monroe, La. Shotwell & Brown Ouachita National Bank Building

Ouachita National Bank Building
Shoyer, Frederick J.—Philadelphia, Pa.
Commercial Trust Building

Shugart, Henry M.—Kansas City, Mo. Shugart & Johnson

Commerce Building
SHULL, C. C.—Stroudsburg, Pa.
Shull & Shull

22 North Seventh Street
SHULL, DELOSS P.—Sioux City, Iowa
Shull & Stilwill

Davidson Building
SILIN, ISAAC J.—Erie, Pa.
Brooks, Curtze & Silin
Erie Trust Building

SIMPSON, ARCHER R.—Springfield, Mass. Simpson, Clason & Callahan 1200 Main Street

SIMPSON, J. A.—Birmingham, Ala. Lange, Simpson & Brantley Frank Nelson Building

Frank Nelson Building
Sinnort, S. L.—Richmond, Va.
Sinnott & May
Richmond Trust Building

Skeel, E. L.—Seatt'e. Wash.
Skeel, McKelvy, Henke, Evenson & Uhlmann
Insurance Building

Skeen, J. H.—Baltimore, Md. Emory, Beeuwkes, Skeen & Oppenheimer First National Bank Building

SLATON, JOHN M.—Atlanta, Ga.
22 Marietta St. Building

SLAVEN, LANT R.—Williamson, W. Va. Goodykoontz & Slaven P. O. Box 1350

SLOAN, MAURICE W.—Philadelphia, Pa. Sloan & Sloan 1420 Walnut Street

SMALL, HAROLD P.—Springfield, Mass. 1387 Main Street

SMALLWOOD, ROBERT L., JR.—Oxford, Miss. Smallwood & Darden

SMITH, ARTHUR T.—Boston, Mass. Elliott & Smith 10 Post Office Square

SMITH, CARL H.—Steubenville, Ohio Smith, Francis & Irvine Sinclair Building SMITH, CHARLES F.—Wausau, Wisc. Bird, Smith, Okoneski & Puchner Marathon Finance Building

SMITH, E. B.—Boise, Idaho Idaho Building

SMITH, EDWIN F.—Jersey City, N. J. Edwards, Smith & Dawson 1 Exchange Place

SMITH, FORREST S.—Jersey City, N. J. Edwards, Smith & Dawson 1 Exchange Place

SMITH, H. H.—Detroit, Mich. Beaumont, Smith & Harris Union Guardian Building

SMITH, H. L.—Tulsa, Okla. Smith & McMahon Kennedy Building

SMITH, HAROLD LEONARD—New York City Hughes, Richards, Hubbard & Ewing One Wall Street

SMITH, JIM C.—Birmingham, Ala. Smith, Windham, Jackson & Rives Massey Building

SMITH, JULIUS C.—Greensboro, N. C.
Gen. Counsel, Jefferson Standard Life Ins. Co.
Smith, Wharton & Hudgins
Jefferson Standard Building

SMITH, SIDNEY—Atlanta, Ga.
William-Oliver Building
SMITH, WILLIS—Raleigh, N. C.

Smith, Leach & Anderson Security Bank Building

SMITH, W. ERSKINE—Albemarle, N. C. R. L. Smith & Sons First National Bank Building

SNATTINGER, IRWIN—Topeka, Kas. Fisher & Snattinger National Bank of Topeka Building

Snow, C. B.—Jackson, Miss.
Butler & Snow
Deposit Guaranty Bank Building

Snow, Edward L.—Meridian, Miss.

Jacobson & Snow

Miazza Woods Building
SPAIN, FRANK E.—Birmingham, Ala.
Coleman, Spain, Stewart & Davies
Massey Building

SPANGLER, H. E.—Cedar Rapids, Iowa Deacon, Sargent & Spangler Merchants National Bank Building

Speer, J. W.—Great Falls, Mont. Speer & Hoffman First National Bank Building

Sprinkle, Paul C.—Kansas City, Mo.
Sprinkle & Knowles

Dierks Building
STAFFORD, HAROLD E.—Chippewa Falls, Wis
Stafford, Stafford and Norseng
First National Bank Building

St. CLAIR, EDWARD—Chicago, Ill. North American Accident Ins. Co. 209 South LaSalle Street

St. Laurent, Louis S., K. C.—Quebec, Canada St. Laurent, Gagne, Devlin & Taschereau 65 St. Anne Street

STAKELY, DAVIS F.—Montgomery, Ala. Weil, Stakely & Cater First National Bank Building

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- STANLEY, W. E.—Wichita, Kas.

 Long, Depew, Stanley, Weigand & Hook
 First National Bank Building
- Stant & Roberts
 Reynolds Arcade Building
- STEBBINS, L. A.—Chicago, Ill. 211 West Wacker Drive
- Steele, Gordon—Buffalo, N. Y. Steele & Schultz Ellicott Square Building
- Stephens, Oscar A.—Youngstown, Ohio Stephens & Young
- Mahoning Bank Building STERLING, PHILIP—Philadelphia, Pa. Sterling & Willing
- 1616 Walnut Street
 STERRY, PHILIP C.—Los Angeles, Cal.
 Gibson, Dunn & Crutcher
- 634 South Spring Street STEVENS, J. MORGAN—Jackson, Miss. Stevens & Stevens Standard Life Building
- Stevens, J. Morgan, Jr.—Jackson, Miss. Stevens & Stevens
- Standard Life Building
 STEWART, DON W.—Lincoln, Neb.
 Stewart, Stewart & Whitworth
 Sharp Building
- STEWART, RALPH T.—Salt Lake City, Utah Stewart, Stewart & Carter
- Continental National Building STICHTER, WAYNE E.—Toledo, Ohio Smith, Baker, Effler & Eastman Home Bank Building
- STICKEL, FRED G., JR.—Newark, N. J. Stickel & Stickel
- 11 Commerce Street
 Stilwill, C. F.—Sioux City, Iowa
 Shull & Stilwill
- Davidson Building
 Stinson, R. T.—Durant, Okla.
 Box 83
- STOCKWELL, E. L.—Los Angeles, Cal.
 Pacific Finance Building
- STONE, AYTCHMONDE P., JR.—Springfield, Mo. Woodruff Building
- STONE, ROBERT—Topeka, Kas.
 Stone, McClure, Webb, Johnson & Oman
 National Reserve Building
- STOVER, WALTER-Watertown, S. D. First Citizens National Bank Building
- STRITE EDWIN D.—Chambersburg, Pa.
 Chambersburg Trust Company Building
- SULLIVAN, CHARLES B.—Albany, N. Y.
 Ainsworth & Sullivan
 State Bank Building
- Sullivan, James W.—Lynn, Mass. 23 Central Avenue
- SULLIVAN, JOHN F.—Mandan, N. D. First National Bank Building SUMMERS, JOHN H.—Columbus, Ohio
- 21 East State Street
 SUTHERLAND, ROBERT J.—Madison, Wis.
 Schubring, Ryan, Peterson & Sutherland
 The Power & Light Building
- SUTTLE, ROGER C.—Gadsden, Ala. Hood, Inzer, Martin & Suttle American National Bank Bldg.

- Swainson, Clarence A.—Cheyenne, Wyo. Hynds Building
- SWARTZ, C. DONALD—Philadelphia, Pa. Swartz, Campbell & Henry Lincoln-Liberty Building
- Sweet, Joe G.—San Francisco, Cal. Hadsell, Sweet, Ingalls & Lamb Financial Center Building
- Sweitzer, J. Mearl—Wausau, Wis. Gen. Counsel Employers Mut. Liab. Ins. Co. 502 3rd Street
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 Swift, Pease & Davidson
 P. O. Roy, 1199
- P. O. Box 1199
 SWISHER, B. F.—Waterloo, Iowa
 Swisher, Swisher & Cohrt
 Waterloo Building
- SYKES, ROBERT H.—Durham, N. C. Geer Building

T

- TANGEMAN, CARL—Columbus, Ohio Vorys, Sater, Seymour & Pease 52 E. Gay Street
- TARRANT, JOHN E.—Louisville, Ky. Kentucky Home Life Building
- TAYLOR, EDWARD I.—Hartford, Conn. The Century Indemnity Co. 670 Main Street
- TAYLOR, J. HENRY—Jacksonville, Fla. Milam, McIlvaine & Milam Greenleaf Building
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 Thompson & Barwise
 Ft. Worth Club Building
- THOMPSON, GLENN—Chicago, Ill. 33 N. LaSalle Street
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 Thompson, Knight, Baker & Harris
 Republic Bank Building
- THORGRIMSON, O. B.—Seattle, Wash. Preston, Thorgrimson & Turner Northern Life Tower

- THORNBURY, P. L.—Columbus, Ohio Farm Bureau Mutual Auto Ins. Co. 246 N. High Street
- THURMAN, HAL C.—Oklahoma City, Okla. Thurman & Thurman Braniff Building
- THURMAN, HAROLD C.—Oklahoma City, Okla.
 Thurman & Thurman
 Braniff Building
- Tobias & Turner
 Carolina Life Building
- TODD, W. B.—Fort Worth, Texas Commercial Standard Insurance Co. TOEBAAS, OSCAR T.—Madison, Wisc.
- TOEBAAS, OSCAR T.—Madison, Wisc. Wilkie, Toebaas, Hart, Kraege & Jackson 111 Hamilton Street
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- Toler, John L.—New Orleans, La. Denegre, Leovy & Chaffe Whitney Building
- Toll, Henry W.—Denver, Col. Grant, Shafroth & Toll Equitable Building
- Tompkins, Oscar L.—Dothan, Ala. Tompkins & Ramsey Newberry Building
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 Dime Bank Building
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- Consolidated Building
 Townsend, Fred Blair—Phoenix, Ariz.
 Townsend, Jenckes & Wildman
 Luhrs Tower
- Townsend, Mark, Jr.—Jersey City, N. J. Townsend & Doyle 921 Bergen Avenue
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- TRIPLETT, ARTHUR FAIRFAX—Pine Bluff, Ark.
 Triplett & Williamson
 National Building
- TROSK, GEORGE—New York City Trosk & Haberman 40 Wall Street
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- Tucker, Warren C.—Utica, N. Y. P. O. Drawer 530
- Turner, Frank G.—Jersey City, N. J. Concourse Building

- Turner, Mark N.—Buffalo, N. Y. Rann, Brown, Sturtevant & Kelly M & T Building
- Tussing, L. Benton—Columbus, Ohio Tussing & Lane
- 16 E. Broad Street
 TYLER, MORRIS—New Haven, Conn.
 Watrous, Hewitt, Gumbart & Corbin
 205 Church Street

H

- UGHETTA, HENRY L.—New York City U. S. Guarantee Company 90 John Street
- ULRICH, LESLIE R.—Cleveland, Ohio Garfield, Cross, Daoust, Baldwin & Vrooman Midland Building
- Upson, J. Warren—Waterbury, Conn. Bronson, Lewis & Bronson 136 Grand Street
- Uzzell, T. A., Jr.—Asheville, N. C. Johnson & Uzzell Jackson Building

V

- Van Cleave, Thomas M.—Kansas City, Kas. McAnany, Alden & Van Cleave Commercial Building
- VANDERBILT, ARTHUR T.—Newark, N. J. 744 Broad Street
- VanDuzer, Ashley M.—Cleveland, Ohio McKeehan, Merrick, Arter & Stewart Terminal Tower
- Van Siclen, Wm. A.—Ancon, Canal Zone No. 1 Fourth of July Avenue
- VARNUM, LAURENT KIMBALL—Grand Rapids, Mich Travis, Merrick & Johnson
- Michigan Trust Building Veazey, George Ross—Baltimore, Md.
- First National Bank Building Vogel, Leslie H.—Chicago, Ill. Cassels, Potter & Bentley
- The Rookery
 VORYS, JOHN M.—Columbus, Ohio
 Vorys, Sater, Seymoor & Pease
- Vorys, Sater, Seymoor & Pease 52 East Gay Street
- VROOMAN, C. M.—Cleveland, Ohio Garfield, Cross, Daoust, Baldwin & Vrooman Midland Building

W

- Walburg, Harry E.—Newark, N. J. Cox and Walburg
- 60 Park Place
 WALKER, HENRY B.—Evansville, Ind.
 Walker & Walker
- Walker & Walker
 Old National Bank Building
- WALKER, WM. M.—Rock Island, Ill. (also Moline) Connelly, Walker, Searle & Hubbard State Bank Building
- Wall, Hugh V.—Brookhaven, Miss. First National Bank Building
- WALL, STUART S.—Toledo, Ohio Marshall, Melhorn, Davis, Wall & Bloch Nicholas Building

Waller, Curtis L.—Tallahassee, Fla. Waller & Meginniss Centennial Building

WALLER, T. S.—Paducah, Ky. Nunn & Waller City National Bank Building

Walsworth, Roscoe—Boston, Mass. 100 Milk Street

WALTERS, HENRY C.—Detroit, Mich. Ford Building

WALTON, KESTER—Asheville. N. C. Harkins, Van Winkle & Walton Jackson Building

WALTON, MILLER—Miami, Fla. Casey, Walton & Spain Congress Building

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WARING, J. WATTES—Charleston, S. C. Waring & Brockinton 35 Broad Street

WARNER, C. E.—Minneapolis, Minn. Andrus Building

WARNER, HENRY C.—Dixon, Ill. Warner & Warner

Warner, Milo J.—Toledo, Ohio Doyle & Lewis Nicholas Building

Warren, F. G.—Sioux Falls, S. D. Boyce, Warren & Fairbank

Boyce-Greeley Building
WARREN, THEODORE E.—Ashtabula, Ohio

Nettleton Building
WATKINS, THOMAS G.—Nashville, Tenn.
Stahlman Building

WATKINS, THOMAS H.—Jackson, Miss. Watkins & Eager

Standard Life Building WATKINS, W. H., JR.—Jackson, Miss. Deposit Guaranty Bank Building

WATKINS, WILLIAM H.—Jackson, Miss. Watkins & Eager Standard Life Building

WATROUS, CHARLES A.—New Haven, Conn. Watrous, Hewitt, Gumbart & Corbin 205 Church Street

Watson, Ernest E.—Minneapolis, Minn. Andrus Building

WATTAM, C. C.—Fargo, N. D. Richardson, Thorp & Wattam 55½ Broadway

WATTERS, THOMAS, JR.—Washington, D. C. Lyon, Cohen, Watters & Baldridge Shoreham Building

Warrs, OLIN E.—Jacksonville, Fla. Jennings & Watts Barnett National Bank Building

WAXMAN, LEO-Elmira, N. Y.
Mandeville, Waxman, Buck, Teeter & Harpending

Robinson Building
Webb, Robert L.—Topeka, Kas.
Stone, McClure, Webb, Johnson & Oman
National Reserve Building

Weber, John A.—Medina, Ohio Weech, C. Sewell.—Baltimore, Md. Atty. and V. P. New Amsterdam Cas. Co. 227 St. Paul Street WEEKS, J. BORTON—Chester, Pa. Keystone Auto Club Cas. Co. Broad & Vine Streets

WEERS, THOMAS N.—Waterville, Maine Perkins & Weeks First National Bank Building

First National Bank Building
WEICHELT, GEORGE M.—Chicago, Ill.
Dent, Weichelt & Hampton
Rookery Building

Weigand, Lawrence—Wich'ta Kas. Long, Depew, Stanley, Weigand & Hook First National Bank Building

Weinberg, Leonard—Baltimore, Md. Weinberg & Sweeten Baltimore Trust Building

Weiss, Sol—New Orleans, La.

Maison Blanche Building

Welch, W. S.—Laurel, Miss. Welch & Cooper Box 817

Welker, Web A.—St. Louis, Mo. Jones, Hocker, Gladney & Grand 407 N. 8th Street

Wells, Maxwell W.—Orlando, Fla. Maguire & Voorhis Florida Bank Building

Wells, Ralph O.—Hartford, Conn. Wells, Davis, Schaefer & Locke 750 Main Street

Wells, W. Calvin—Jackson, Miss. Wells, Wells & Lipscomb Lamar Life Building

Wells, W. Calvin, III—Jackson, Miss.
Wells, Wells & Lipscomb
Lamar Life Building
Werner, Victor Davis—New York City

Suite 2304-19 Rector Street
WHEELER, ALTON C.—Auburn, Maine

86 Main Street Wheeler, A. C.—Gainesville, Ga.

Wheeler & Kenyon
WHELCHEL, WILLIAM P.—Gainesville, Ga.
Jackson Building

WHITAKER, R. A.—Kinston, N. C. First-Citizens Bank Building

WHITE, ALBERT A.—Nashville, Tenn. White & Howard Nashville Trust Building

WHITE, ANDREW J., JR.—Columbus, Ohio Knepper, White & Dempsey 5 East Long Street

WHITE, EARL W.—Norfolk, Va.
Western Union Building

WHITE, HARVEY E.—Norfolk, Va. White, Guy & Davis Citizens Bank Building

WHITE, JACOB S.—Indianapolis, Ind.
White, Wright & Boleman
Merchants Bank Building

WHITE, LOWELL—Denver, Col.
Equitable Building

WHITE, MORRIS E.—Tampa, Fla.
Mabry, Reaves, Carlton & White
First National Bank Building

WHITE, THOMAS E.—New York City Fidelity & Deposit Co. of Maryland 99 John Street

WHITE, W. H.—Gulfport, Miss. White & Morse Wic

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WHITEHOUSE, BROOKS—Portland, Maine Verrill, Hale, Dana & Walker 57 Exchange Street

Wicker, John J. Jr.—Richmond, Va. Mutual Building

WICKHAM, ARTHUR—Milwaukee, Wis. Quarles, Spence & Quarles 828 North Broadway

Wilbourn, James Cox—Meridian, Miss. Wilbourn, Miller & Wilbourn Citizens National Bank Building

WILBOURN, R. E.—Meridian, Miss. Wilbourn, Miller & Wilbourn Citizens National Bank Building

Wilbur, R. W.—Portland, Ore.
Wilbur, Beckett, Howell & Oppenheimer
Board of Trade Building

WILCOX, MARSHALL E.—Columbus, Ohio State Auto Mutual Ins. Co. 518 East Broad Street

WILKIN, ROBERT NUGEN—New Philadelphia, Ohio Wilkin, Fisher & Limbach The Ohio Savings & Trust Building

The Ohio Savings & Trust Building
Wilkison, Martin S.—Youngstown, Ohio
Manchester, Ford, Bennett & Powers
Union Bank Building

WILLARD, RALPH H.—Boston, Mass. Willard, Allen & Mulkern 100 Milk Street

WILLIAMS, ALGER A.—Buffalo, N. Y. 664 Ellicott Square

WILLIAMS, E. K., K. C.—Winnipeg, Man., Canada Aikins, Loftus, Aikins, Williams & MacAuley Somerset Block

WILLIAMS, IRA J.—Philadelphia, Pa. Brown & Williams 1421 Chestnut Street

WILLIAMS, LEIGH D.—Norfolk, Va. Williams, Loyall & Taylor Citizens Bank Building

WILLIAMS, ROBERT RANSOM—Asheville, N. C. Williams & Cocke Jackson Building

WILLIS, SIMEON S.—Ashland, Ky. Second National Bank Building

Willson, George C.—St. Louis, Mo. Taylor, Chasnoff & Willson Boatmen's Bank Building

WILMER, G. W. A.—Middletown, Ohio Middletown Deposit Building

Wilson, Francis C.—Santa Fe, N. M. Sena Plaza

Wilson, Geo. H.—Quincy, Ill. Wilson & Schmiedeskamp Mercantile Building

WINANS, WILLIAM M.—Brooklyn, N. Y. G. W. & W. M. Winans 124 Montague Street

WINDHAM, WHIT—Birmingham, Ala. Smith, Windham, Jackson & Rives Massey Building

WINDOLPH, F. LYMAN—Lancaster, Pa. Windolph & Mueller 121 East King Street

WINGER, MAURICE H.—Kansas City, Mo. Winger, Reeder & Barker Waltower Building Winkler, John H.—Columbus, Ohio Farm Bureau Mutual Auto Ins. Co. 246 N. High Street

WINSLOW, FRANCIS E.—Rocky Mount, N. C. Battle & Winslow Box 652

WINSOR, CARL I.—Wichita, Kas. Wall, Winsor & Boyer Wheeler-Kelly-Hagny Building

Wise, CHESTER G.—Akron, Ohio Waters, Andress, Wise, Roetzel & Maxon First-Central Tower

Wisecarver, R. P.—San Francisco, Calif. 315 Montgomery Street

WOMBLE, B. S.—Winston-Salem, N. C. Manly, Hendren & Womble Wachovia Bank Building

Wood, A. C.—Houston, Tex. King, Wood & Morrow Post-Dispatch Building

Wood, Borden—Portland, Oregon McCamant, Thompson, King & Wood American Bank Building

Wood, Edward L.—Denver, Col. University Building

Wood, Sydney—Edmonton, Alberta, Canada Wood, Buchanan & MacDonald McLeod Building

Wooden, Glenn W.—Dunkirk, N. Y. 409 Central Avenue

WOODLAND, FRANK H.—Omaha, Neb. Omaha National Bank Building

Woods, M. T.—Sioux Falls, S. D. Bailey, Voorhees, Woods & Bottum

Woodward, Ernest—Louisville, Ky. Woodward, Dawson & Hobson Kentucky Home Life Building

Woodward, Fielden—Louisville, Ky. Woodward, Dawson & Hobson Kentucky Home Life Building

Woolsey, Robert A.—Galesburg, Ill. Woolsey, Stickney & Lucas Weinberg Arcade

WOOTTON, W. H.—Hot Springs, Ark. Martin, Wootton & Martin Arkansas National Bank Building

WRIGHT, BARRY-Rome, Ga.

WRIGHT, BURRELL—Indianapolis, Ind. White, Wright & Boleman Merchants Bank Building

WRIGHT, CLIVE L.—Jamestown, N. Y. Jamestown Mutual Insurance Co. Fenton Building

WRIGHT, EDWARD L.—Little Rock, Ark. Buzbee, Harrison, Buzbee & Wright Pyramid Building

Wright, Graham—Rome, Ga. Wright & Covington National City Bank Building

WRIGHT, ISAAC C.—Wilmington, N. C. Security National Bank Building

Wright, James B.—Knoxville, Tenn. East Tennessee National Bank Building

WRIGHT, KERNS—Van Wert, Ohio Hoke & Wright Kauke Building

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- WYMAN, LOUIS ELIOT-Manchester, N. H. Wyman, Starr, Booth, Wadleigh & Langdell 45 Market Street
- WYNN, W. T .- Greenville, Miss. Wynn, Hafter & Lake

- YANCEY, BENJAMIN W.-New Orleans, La. Terriberry, Young, Rault & Carroll Whitney Building
- YANCEY, GEORGE W .- Birmingham, Ala. London & Yancey
- Massey Building YANCEY, WILLIAM-Birmingham, Ala.
- London & Yancey Massey Building
- YEGGE, RONALD V .- Denver, Colo. Blount, January & Yegge
- Equitable Building YONT, ALONZO E.-Boston, Mass. Yont & Yont Park Square Building

- YOST, RUSSELL R.-Johnstown, Pa. Graham, Yost & Meyers Johnstown Trust Building
- Young, Clyde L.—Bismarck, N. D. First National Bank Building
- Young, Fred J.—Cleveland, Ohio Davis & Young Cuyahoga Building
- Young, RAYMOND G .- Omaha, Neb. Young & Williams
- Omaha National Bank Bldg. Young, Robert F .- Dayton, Ohio Pickrel, Schaeffer & Ebeling Gas & Electric Building

- ZELT, WRAY G., JR.-Washington, Penn. Hughes, McAlister & Zelt 63 S. Main Street
- ZURETT, MELVIN H .- Rochester, N. Y. Brown & Zurett Reynolds Arcade Building

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Eyster, Chas. H.

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Texarkana

Arnold, Richard Lewis Rodgers, R. W., Jr. Rodgers, R. W.

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Bakersfield Petrini, James

Los Angeles

Barnes, Stanley N. Bauder, Reginald I. Belcher, Frank B. Betts, Forrest Arthur Catlin, Frank D. Catlin, Henry W. Crider, Joe, Jr. Duque, Henry Franklin, Blake Gallagher, Lasher Barrington Garrison, Maynard Greer, George L. Hughes, James W. Kearney, J. L. Loeb, Edwin J Mathes, Wm. C. Murphy, Kenneth J. Rotchford, Hugh B. Runkle, Clarence B. Schwartz, Milton H. Selvin, Herman F. Sterry, Philip C. Stockwell, E. L.

Martinez

Hoey, James Francis

Sacramento

Harris, Russell A.

San Francisco

Alexander, Jewell Bronson, E. D., Jr. Cooley, Arthur E. Dinkelspiel, Martin J. Levit, Bert W. Livingston, David Naus, George M. Sweet, Joe G. Wisecarver, R. P.

CANADA

Calgary, Alberta McLaurin, Colin Campbell Nolan, Henry G.

Edmonton, Alberta Grant, Charles H., K. C.

Wood, Sydney Halifax

Burchell, Charles J., K. C.

Montreal

Brais, F. Phillippe, K. C. Gadbois, Emilien, K. C. Hackett, F. W.

Lacoste, Roger

Quebec

St. Laurent, Louis S., K. C.

Toronto, Ontario Agar, Thomas J., K. C. Davidson, W. C., K. C. Phelan, Thomas N.

Vancouver, B. C.

DuMoulin, L. St. M. Locke, C. H., K. C.

Windsor, Ontario Furlong, Wm. H.

Winnipeg, Manitoba

Aikins, G. H., K. C.

Guy, Robert D.

Williams, E. K., K. C.

COLORADO

Denver

Bannister, L. Ward Bannister, Wayne Berman, H. Blount, G. Dexter Bryans, William A., III Eaton, William R. Holland, Fred N. Hutton, William E. January, Samuel M. Laws, Arthur H. Lee, Paul W. McComb, Edgar McCreery, Donald C. Shafroth, Morrison Toll, Henry W. White, Lowell Wood, Edward L. Yegge, Ronald V.

CONNECTICUT

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Shapiro, Joseph G.

Hartford

Beckwith, Oliver R. Brosmith, Allan E. Cox, Berkeley Dew, W. Braxton Downs, Walter W. Dully, Frank E. Hall, Robert E. Heard, Manning W. Jainsen, Wilson C. Pelgrift, DeLancey Taylor, Edward I. Wells, Ralph O.

New Haven

O'Keefe, Arthur B. Pond, Philip Tyler, Morris Watrous, Charles A.

New London

Keefe, Arthur T.

Norwich

James, Charles V.

Waterbury

Upson, J. Warren

A

B

C

Dix

Eas

Eva

Gal

CUBA

Havana

Romanach, Dr. Guillemo Diaz

DELAWARE

Wilmington

Klaw, Abel Morford, James R. Prickett, William

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Fort Lauderdale Baxter, Maxwell

Fort Myers

Franklin, J. A. Gainesville

Lazonby, J. Lance

Jacksonville

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Miami

Blackwell, T. J.
Brown, C. L.
Carver, A. R.
Cason, Fred W.
DeJarnette, H. Reid
Dixon, James A.
Dyer, David W.
Knight, Dewey
McKay, John G.
Mershon, M. L.
Morehead, Charles A.
Reed, Wm. L.

Ocala

Ferguson, D. Niel Hocker, F. R.

Orlando

Maguire, Raymer F. Wells, Maxwell W.

Sawyer, Herbert S.

Pensacola

Fisher, William, Jr. Fisher, William Merritt, Richard H.

St. Petersburg

Askew, Erle B. Barton, McKinney Mann, Sam H., Jr.

Tallahassee

Keen, J. Velma Waller, Curtis L.

Tampa

Ferguson, Chester H. Jackson, William H. Reeves, G. L. Shackleford, R. W. White, Morris E.

West Palm Beach

Earnest, Robert L. Lewis, R. K.

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Athens

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Atlanta

Bryan, William L.
Cody, Welborn B.
Frazer, James N.
Gambrell, E. Smythe
Goldstein, Max F.
Haas, Leonard
McClatchey, Devereaux F.
McCowen, Harry S.
Middlebrooks, Grover
Powell, Arthur G.
Powers, E. Clem
Shelton, Charles B.
Slaton, John M.
Smith, Sidney

Augusta

Bussey, James S. Fulcher, Edwin Dent Hull, James M.

Columbus

Swift, H. H.

Gainesville

Wheeler, A. C. Whelchel, William P.

Macor

Anderson, R. Lanier, Jr. Jones, C. Baxter Popper, Joseph W.

Rome

Wright, Barry Wright, Graham

Savannah

Abrahams, Edmund H. Adams, A. Pratt Bright, O. E. Hitch, Robert M.

Waycross

Barnes, Mack

IDAHO

Boise

Haga, Oliver O. Smith, E. B.

Twin Falls Parry, R. P.

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Champaign Dobbins, R. F.

Bloom, Herbert L. Bourland, William L. Breen, John M. Brown, Garfield W. Bunge, George C. Coen, Thomas M. Dammann, J. Francis Dent Louis L. Dent, Louis L., Jr. Doten, Roger D. Durfee, Carlisle Ekern, Herman L. Glover, Clarence W. Gorton, Victor C. Hampton, John P. Hawkins, Kenneth B. Hawxhurst, Ralph R. Heineke, Paul H.

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Lloyd, L. Duncan McKinley. William McNamara, H. S. McNamara, William F. Merley, K. L. Moser, Henry S. O'Brien, Matthew J.

Potter, Ralph F. Price, Paul E. Quay, Eugene

Rowe, Royce G. Ryan, William A. St. Clair, Edward Stebbins, L. A.

Thompson, Glenn Vogel, Leslie H. Weichelt, George M.

Warner, Henry C.

East St. Louis Baker, Harold G. Driemeyer, Henry Lesemann, Ralph F.

Evanston Sears, Burton P.

Galesbury Woolsey, Robert A. Macomb

Berry, Leonard C.

Mattoon

Kelly, Fred H.

Moline

Walker, Wm. M.

Peoria

Barnes, George Z. Hamilton, E. Bentley Heyl, Clarence W. Hunter, Jay T. Niehaus, John M., Jr.

Quincy

Wilson, Geo. H.

Rockford

Hall, Roy F. Knight, William D.

Rock Island Reidy, Ben T. Walker, Wm. M.

Springfield Gillespie, Louis F. Hodges, Earl S. Schlipf, Albert W.

Waukegan Hall, Albert L.

INDIANA

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Aiken, Arthur L. Baird, R. F. Reed, Clyde

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Adams, Robert A. Bingham, James E. Boleman, Edward J. Melson, Garth B. Merrell, C. F. Murray, James L. Pickens, Owen Rocap, James E. White, Jacob S. Wright, Burrell

Ieffersonville Fox, Wilmer T.

Marion Browne, John R.

Rushville Kiplinger, John H.

South Bend Doran, M. Edward Farabaugh, Gallitzen A. Loomis, Oliver M.

Terre Haute Beasley, John H. Dix, Floyd E.

Vincennes

Emison, Ewing

A

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Balt

IOWA

Burlington Clark, Charles C.

Carroll

Minnich, G. A.

Cedar Rapids

Dutton, W. L. Grimm, J. M.

Sargent, A. H.

Spangler, H. E.

Des Moines

Fowler, Rex H.

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Shull, Deloss P. Stilwill, C. F.

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Reed, H. M.

Swisher, B. F.

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Hunt, Charles L.

Fort Scott Hudson, Douglas

Hutchinson

Carey, William D. P.

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Keller, A. B.

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Litowich, B. I.

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Colmery, Harry W.

Meyers, Allen

Oman, Ralph

Snattinger, Irwin

Stone, Robert

Webb, Robert L.

Wichita

Gott, Henry V.

Patterson, J. B. Stanley, W. E.

Weigand, Lawrence

Winsor, Carl I.

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Ashland

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Levi, Clyde R. Willis, Simeon S.

Bowling Green Bell, Charles R.

Harlin, Max B.

Elizabethtown

Layman, J. R.

Frankfort

Morris, Leslie W.

Glasgow

Redford, Carroll M. Richardson, John E.

Harlan

Sampson, William

Henderson

Pentecost, F. J.

Lexington

Thompson, Grover C.

Louisville

Boehl, Herbert F.

Curtis, L. R.

Dawson, Charles I. Hobson, Robert P.

Morris, Charles W.

Tarrant, John E.

Woodward, Ernest

Woodward, Fielden

Owensboro Anderson, E. B.

Kirk, A. D.

Paducah

Waller, T. S.

Pikeville

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Winchester Davis, Stephen T.

Jouett, Beverly R.

Metcalf, John T.

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Ginsberg, George J.

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Pitts, J. L.

Bastrop

Madison, George T.

Baton Rouge

Albritton, William Louis

Brooks, L. W.

Hardin, Calvin Evans, Jr. Moyse, Herman

Bogalusa

Rich, Guy V.

Lake Charles

Cavanaugh, A. B. King, Alvin Olin McCoy, Charles A. Plauche, S. W.

Monroe

Brown, Clyde R. Davis, Ronald L. Gunby, George Lamkin, E. T. Shotwell, Alden T.

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Adams, St. Clair Adams, St. Clair, Jr. Beard, Leslie P. Bethea, Theodore W. Burke, Gibbons Christovich, Alvin R. Claverie, Louis B. Curtis, Henry B. Fenner, Charles Payne Hammett, H. L. Johnson, F. Carter, Jr. Jones, Joseph Merrick Kammer, Alfred Charles Kearney, William J., Jr. Marks, Sumter D. McCall, Harry Montgomery, Richard B., Jr. Moreno, Arthur A. Normann, Frank S. Porteous, Wm. A., Jr. Toler, John L. Weiss, Sol

Yancey, Benjamin W. **Opelousas** Lewis, Seth

Shreveport Browne, Percy N. Mayer, Charles L.

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Wheeler, Alton C.

Augusta

Locke, Herbert E.

Bangor

Mitchell, James E.

Bridgham, Edward W. Portland

Berman, Jacob H. Mahoney, William B. Richardson, Forrest E. Robinson, Clement F. Whitehouse, Brooks

Skowhegan

Merrill, Edward F.

Waterville

Weeks, Thomas N.

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Denmead, Garner W. Harrison, Walter V. Hartman, Charles C. Holmes, Arthur C. Kieffner, George E. Kraus, A. Walter Levin, Harry O. LeViness, Charles T., III

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Luhn, John A. McComas, Charles H.

McFall, John M. Morrow, Chester F. Murray, Clapham, Jr.

New, Jacob S. Schisler, J. Harry Skeen, J. H.

Tschudi, Harold Veazey, George Ross

Weech, C. Sewell Weinberg, Leonard

Towson

Jenifer, H. Courtenay

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Hemry, Leslie P. Lawton, James F. Marryott, Franklin J.

Powers, Leland Smith, Arthur T. Walsworth, Roscoe

Willard, Ralph H. Yont, Alonzo E.

Brockton

Carlson, Alphon N. Greenfield

Fairhurst, Charles

Holyoke

Lyon, Clifford S.

Gilbride, James H. Kerwin, James J.

Foynes, Thomas Nixon Sullivan, James W.

Springfield

Gordon, Gurdon W. Simpson, Archer R. Small, Harold P.

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Worcester

Milton, Charles C Proctor, Charles W.

MICHIGAN

Benton Harbor

Hammond, J. Tedford

Alexander, E. Dean BeGole, Ari M. Brown, Howard D. Brucker, Wilber M. Cary, George H. Carey, L. J. Carrigan, Leo J. Coulter, Clark C. Crawford, Milo H. Dodd, Lester P. Eblen, Bigham D. Hull, Oscar C. Kerr, Irvin E. Lacey, Ralph B. Mason, Stevens T. Moseman, Edward Oxtoby, James V. Scroggie, Lee J. Smith, H. H. Toohy, Clifford M. Walters, Henry C.

Escanaba

McGinn, Denis

Grand Rapids

Dunham, John M. McCaslin, W. R. Rodgers, Harry E. Varnum, Laurent Kimball

Kalamazoo

Jackson, H. Clair

Lansing

Jennings, Clayton F. Kelley. Dean W. Platz, Henry A. Searl, William C.

Muskegon

Rogoski, Alexis J.

Saginaw

Crane, Lloyd T. Crane, William E.

Heilman, Ferdinand D. Saulte Ste. Marie Hudson, Roberts P.

MINNESOTA

Knudson, Bennett O.

Duluth

Albert Lea

Gillette, Albert C. Hunt, Rollo F. Lewis, I. K. Palmer, Ray G. Reavill, R. B.

Minneapolis

Durham, F. H. Freeman, Wm. H. Guesmer, Arnold L. Johnson, Clay W.

Lewis, I. K.

McGough, Paul J. McNally, L. P. Rich, Ernest A. Warner, C. E.

Watson, Ernest E. St. Cloud Quinlivan, Ray J.

St. Paul

Cummins, Ray E. Kelley, James E. Nelson, Arthur E. Orr, Charles N. Roberts, E. A. Sexton, John J.

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Aberdeen

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Brookhaven

Wall, Hugh V.

Clarksdale

Brewer, Edward C. FitzGerald, Gerald

Greenville

Wynn, W. T.

Greenwood

Odom, H. Talbot

Gulfport

Greaves, P. D. White, W. H.

Hattiesburg

Currie, George W. Heidelberg, R. W. Roberts, M. M.

Hazlehurst

Henley, William S.

Jackson

Eager, Pat H., Jr. Hester, Clyde L. Jones, L. Barrett
Snow, C. B.
Stevens, J. Morgan
Stevens, John Morgan, Jr. Watkins, Thomas H. Watkins, William H. Watkins, W. H., Jr. Wells, W. Calvin

Wells, W. Calvin, III Laurel

Welch, W. S.

McComb

Roach, J. Gordon

Meridian

Miller, Charles Carroll Snow, Edward L. Wilbourn, James Cox Wilbourn, R. E.

Oxford

Smallwood, Robert L.

Tupelo

Anderson, John R.

Vicksburg

Brunini, John B. Dabney, F. Y. Dent, Robert L.

West Point Tubb, Thomas Jefferson

MISSOURI

Cape Girardeau Oliver, Allen Hannibal Carstarphen, Harry

Jefferson City

Blair, James T., Jr.
Joplin

Seiler, Robert E.

Kansas City
Ahlvin, Robert E.
Bellemere, Fred
Buck, Henry W.
Curran, Ray W.
Eager, Henry I.
Garrity, Stanley
Gordon, George L.
Hogsett, William S.
Howell, Charles M.
Johnson, Lowell R.

Johnson, Lowell R. Knowles, William F. Koontz, Paul G. Lathrop, John H. McAllister, Frank W.

McVey, Edmund H. Michaels, William C. Miller, J. Weston

Morse, Rupert G. Mosman, O. C. Murphy, David A. Nugent, James E.

O'Sullivan, J. Francis Parker, Leo B.

Randolph, C. A. Reeder, P. E. Robertson, J. B.

Rhodes, Frederick Atlas Shughart, Henry M. Sprinkle, Paul C.

Terrell, Frank H. Tucker, R. C. Winger, Maurice H.

Kennet Dalton, John M.

Mexico Fry, W. Wallace

New Madrid Baynes, R. F.

St. Joseph
Brown, H. Templeton
Brown, Robert A., Jr.
Douglas, Richard L.
Garvey, Joseph M.

St. Louis
Anderson, Lyon
Anderson, Roscoe
Case, Clarence T.
Claiborne, James R.
Clifford, Clark M.
Eigel, George
Ely, Wayne
Gantner, George
Hecker, Harold F.

Heneghan, George E.
Henry, J. Porter
Hocker, Lon O.
Hocker, Lon, Jr.
Hodgman, George A.
Ingamells, Dwight D.
Leahy, John S.
Logan, George B.
London, J. L.
Mayne, Walter R.
McHaney, Powell B.
Moser, W. Edwin
Nangle, John J.
Reeder, Wm. O.
Schwartz, Wilbur C.
Welker, Web A.
Willson, George C.

Springfield
Allen, Arthur W.
Mann, Frank C.
Neale, Ben M.

Stone, Aytchmonde P., Jr.

MONTANA

Billings Jameson, W. J.

Butte

Corette, Robert D. Glendive

Hildebrand, Raymond Great Falls Glover, Roy H. Speer, J. W.

NEBRASKA

Aurora Frazier, C. C.

Chadron

Crites, E. D. Lincoln

Baylor, F. B.
Devoe, Robert W.
Doyle, Lewis R.
Cline, Earl
Kinsinger, J. W.

Stewart, Don W.
Norfolk
Deutsch, Frederick M.

North Platte Carr, Edgar E.

Omaha Barton John J

Barton, John L.
Cleary, G. J.
Crossman, Raymond M.
DeLacy, G. L.
Farber, John A.
Fraser, William C.
Kuhns, Barton H.
May, Albert E.
McLaughlin, Chas. F.
Neely, Robert D.
Rosewater, Stanley M.
Woodland, Frank H.
Young, Raymond G.

York Dougherty, John E.

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NEVADA

Reno

Ayres, Albert D. Pike, Miles N.

NEW HAMPSHIRE

Faulkner, Phillip H. Manchester Devine, Maurice F. Wyman, Louis Eliot

NEW JERSEY

Atlantic City

Cole, Maurice Y. Bolte, G. Arthur

Camden

Burling, Albert E. Carroll, Walter R. Lloyd, Frank T., Jr. Orlando, Samuel P.

Jersey City

Carpenter, James D., Jr. Markley, Edward A. Smith, Edwin F. Smith, Forrest S. Townsend, Mark, Jr. Turner, Frank C.

Nashau

Lucier, Alvin A.

Newark

Colie, Frederic R. Coult, Joseph Cox, William H. D. Foley, Gerald T. Francis, John J. Guilfoil, Paul H. Kristeller, Lionel P. Roan, Frank J. Stickel, Fred G., Jr. Vanderbilt, Arthur T. Walburg, Harry E. Somerville

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Albuquerque Rodey, Pearce Coddington

Santa Fe

Gilbert, Carl H. Wilson, Francis C.

Pope, Frederick A.

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Binghamton

Deyo, Martin W. Lee, David F.

Brooklyn

McElraevy, John, Jr. Winans, William M.

Buffalo

Adams, Harold J. Baier, Milton L. Barth, Philip C. Brown, Edmund S. Brown, Franklin R. Hassett, William D. Steele, Gordon Thomas, Ulysses S.

Turner, Mark N. Williams, Alger A.

Dunkirk

Woodin, Glenn W.

Elmira

Waxman, Leo

Glenn Falls

Thomas, Sylvanus M.

Tamestown

Wright, Clive L. New York City

Beha', James A. Barker, Wendell P. Blanchet, George Arthur Bruce, Anthony Butler, William Cavanaugh, William Peter

Caverly, Raymond N. Collins, Joseph Howland

Cox, L. C. Dorsett, J. Dewey Drake, Hervey J. Evans, Walter G. Fields, Ernest W.

Freeman, Mahlon A. Haberman, Phillip W., Jr. Hargrave, Herbert W. J. Hyman, William A.

Ireland, F. A. W. Kissam, Leo T. Kottgen, Hector Marvin, Hobart R. Maurice, Stewart May, James B.

Murphy, James R. (Ray) McCormick, Robert M. McLoughlin, James J. Naught, Geo. L. Nichols, Henry W.

Robertson, D. Curtis Rudolph, Harold W. Sawyer, E. W.

Schenck, William E. Smith, Harold Leonard Ten Eyck, Barent Topping, Price H. Trosk. George

Ughetta, Henry L. Werner, Victor Davis White, Thomas E. Niagara Falls

Runals, Clarence R. Norwich

Lee, David F. Ogdensburg

Fitzgerald, Edmund

Santry, William F. Rochester

Block, Wilton A. Burns, George Green, Charles W. Zurett, Melvin H.

Schenectady Maynard, William C. Salmon, Del B.

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Bond, George H. Brown, Oscar J. Hughes, John H. Murphy, Joseph B. Rvan, Lewis C. Sheridan, Frank T.

White Plains King, Oliver K.

Utica

Burns, Edward J., Jr. Henry, John A. Hubbard, Moses G., Jr. Hubbell, James F. Kernan, Warnick J. Tucker, Warren C.

NORTH CAROLINA

Albermarle

Smith, W. Erskine

Asheville

Bernard, Silas G. Hartshorn, Edwin S. Horner, J. M., Jr. Johnson, Thomas L. Merrimon, James G. Uzzell, T. A., Jr. Walton, Kester Williams, Robert Ransom

Burlington

Cooper, Thomas D.

Charlotte

Gover, Charles H. Kennedy, Frank H.

Durham

Hedrick, Henry Grady Sykes, Robert H.

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Boren, Norman A. McLendon, L. P. Sapp, Armistead W. Smith, Julius C.

Greenville

James, J. B.

Henderson

Bridgers, J. H. Kittrell, R. G. Perry, Bennett H.

Hickory

Bagby, Charles W.

High Point

Dalton, Carter

Dawson, John G. Whitaker, R. A.

Lumberton

Johnson, E. M. McLean, Dickson

Madison

Brown, Junius C.

New Bern

Ward, D. L.

Raleigh

Allen, Murray Anderson, John H., Jr. Biggs, I. Crawford Broughton, J. Melville Fletcher, A. J. Ruark, Robert Shepherd, William Vass Smith, Willis

Reidsville

Brown, Junius C.

Rockingham

Bynum, Fred W. Rocky Mount Battle, Kemp D. Winslow, Francis E.

Rutherfordton Hamrick, Fred D.

Salisbury

Craige, Kerr

Smithfield

Shepard, Norman C.

Wilmington

Carr, J. O. James, Murray G. LeGrand, John Q. Newman, Harriss Poisson, Louis J. Wright, Isaac C.

Winston-Salem

Deal, Roy Linney Hutchins, Fred S. Ingle, John J. Womble, B. S.

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Bismarck

Cox, Gordon V. Young, Clyde L. Devils Lake

Traynor, Mack V.

Bergesen, A. R. Nilles, Herbert G. Wattam, C. C.

Grand Forks

Bangs, Philip R. Burtness, O. B.

Jamestown

Buck, C. S., Jr.

La Moure

Coyne, Eugene F.

Mandan

Sullivan, John F.

OHIO

Akron

Buckingham, Lisle M. Guinther, Robert Kelly, William A. Wise, Chester G.

Ashtabula

Carson, H. H. Shaylor, Clyde L. Warren, Theodore E.

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Portl:

Ancor

Allent

Bellaire

Matz, Edmund L. Sedgwick, C. C.

Canton

Cope, Kenneth B. Ketterer, John G. Martin, George D. Pontius, Hubert C. Raley, Donald W.

Cincinnati

Culbertson, James A. Hightower, H. G. Marble, Harry E. McAvoy, Malcolm Schindel, John R. Schneider, Philip J. Shohl, Walter M.

Cleveland

Baldwin, A. D. Beall, Neil P. Butler, James A. Chandler, Charles O. Cull, Frank X. Davenport, Leroy Benjamin Diehm, Ellis Raymond Harris, Geo. B. Havighurst, James W. Heiss, Harold C. Horn, Clinton M. Howell, William D. Jamison, Robert H. Kistner, John R. Lees, Paul E. Lipscomb, Thomas E. McNeal, Harley J. McNeal, John H. Roberts, H. Melvin Roberts, Melvin M. Sellers, Charles W Thomas, William H. Ulrich, Leslie R. VanDuzer, Ashley M. Vrooman, C. M. Young, Fred J.

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Bennett, Hugh M. Benoy, Wilbur E. Bridge, B. B. Dempsey, Peter E. Ford, Byron Edward Frater, George E. Foster, John E. Hensel, Eugene L. Holscher, Herbert F. Knepper, Russell M. Knepper, William E. Leftwich, Charles W. Schoenborn, J. Urlin Summers, John H. Moore, John W. D. Saxby, Russell G. Tangeman, Carl Thornbury, P. L. Tussing, L. Benton Vorys, John M. White, Andrew J., Jr. Wilcox, Marshall E. Winkler, John H.

Coshocton Pomerene, Warner M.

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Curtner, Clifford R.
Estabrook, Hubert A.
Matthews, Wm. M.
Pickrel, Wm. G.
Young, Robert F.

Elyria Rice, Robert H.

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Cherrington, Henry W.
Greenville
Maher, John F.

Marchal, Vernon L.

Hamilton

Andrews, John D. Leroy Curtis, Charles E.

McVay, Don Lima

Cable, C. M. Jackson, Walter S.

Mansfield Galbraith, James W. Marietta

Noll, Robert M.

Marysville
Hoopes, C. A.

Medina Weber, John A.

Middletown Wilmer, G. W. A.

New Philadelphia
Fisher, Cletus A.
Limbach, Arthur L.
Wilkin, Robert Nugen

Portsmouth Fitch, Chester P.

Ravenna Caris, A. L.

Sandusky Flynn, James F.

Shelby Anderson, James Alonzo Steubenville

Allebaugh, Carl F. Francis, Marshall H. Irvine, John E. Smith, Carl H.

Toledo

Boesel, Milton C.
Boxell, Earl F.
Cobourn, Frank M.
Finn, William A.
Fuller, Fred E.
Jacobson, Howard H.
Martin, Ray
Notnagel, Leland H.
Stichter, Wayne E.
Wall, Stuart S.

Warner, Milo J.

Troy Shipman, F. L.

Van Wert Landis, M. L. Wright, Kerns

Warren Hoppe, H. H.

Xenia Finney, J. A.

Youngstown

Emery, Norman A.
George, Hermon N.
Huxley, Jared P.
Nicholson, Robert J.
Pfau, William E.
Stephens, Oscar A.
Willian, Martin S.

Zanesville Meyer, Edward R.

Zenia Miller, W. L.

OKLAHOMA

Ardmore
Johnson, T. G.
Durant
Stinson, R. T.

McAlester
Arnote, Walter J.
Muskogee

Ambrister, C. A.
Oklahoma City
Bowman, Byrne A.
Butler, John F.
Crowe, V. P.

Crowe, V. P.
Dudley, J. D.
Embry, John
Howell, Edward
Johnson, Charles Edward
Johnson, Russell V.
Mullen, Lloyd J.
Monnet, J. C., Jr.
Pierce, Clayton B.
Pierson, Welcome D.
Thurman, Hal C.
Thurman, Harold C.
Tolbert, Raymond A.

Ponca City Armstrong, C. L.

Shawnee Abernathy, Geo. C. Abernathy, Kenneth

Tulsa Gavin, T. Austin Smith, H. L.

OREGON

Portland Wilbur, R. W. Wood, Borden

PANAMA CANAL ZONE

Ancon Van Siclen, Wm. A.

PENNSYLVANIA

Allentown Gernard, Fred B. Bradford Nash, Francis M.

Butler
Brandon, J. Campbell
Henninger, Zeno F.

Chambersburg Strite, Edwin D.

Chester MacCarter, William J., Jr.

Weeks, J. Borton Doylestown Achey, Webster S.

Easton Fox, Edward J., Jr.

Erie Marsh, R. T. Silin, Isaac J.

Greensburg
Best, R. E.
Marker, H. E.
Rial, William S.

Johnstown Yost, Russell R.

Lancaster Windolph, F. Lyman

Mauch Chunk
Loose, J. C.
Philadelphia
Ambler, Harry S., Jr.
Beechwood, George Eugene
Blewett, George F
Bunting, Charles T.
Burke, Patrick F.
Campbell, Wm. T.
Cantlin, Edward F.
Conwell, Joseph S.
Daniel, Todd

Cantill, Joseph S.
Conwell, Joseph S.
Daniel, Todd
Detweiler, George H.
Edwords, Guy
Foley, Michael A.
Goshorn, H. Rook
Henderson, Joseph W.
Klaw, Abel
Koch, Roscoe R.
LaBrum, J. Harry
Markel, Edwin C.
Martin, John B.
Mount, Thomas F.
Mungall, Daniel
Shoyer, Frederick J.
Sloan, Maurice W.
Sterling, Philip
Swartz, C. Donald
Williams, Ira Jewell

Pittsburgh
Barron, Alexander J.
Dalzell, R. D.
Dickie, J. Roy
Jennings, Dale C.
McCamey, Harold E.
McConnell, D. H.
Pringle, Samuel W.
Sheriff, John C.

Scranton Harris, Walter W.

F

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Bris

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Rich

Roar

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N

- Stroudsburg Shull, C. C.
- Sunbury Klien, Richard Henry Knight, Harry S.
- Washington
 Marriner, Rufus S.
 McAlister, David I.
 Moore, Harry Franklin
 Zelt, Wray G., Jr.
- Waynesburg Reinhart, Patrick D.

RHODE ISLAND

Newport
Haire, J. Russell
Providence
Andrews, Harold A.
Boss, Henry M., Jr.
Hebert, Felix
Kingsley, Clifford A.
Semple, Harold R.

SOUTH CAROLINA

Charleston
Buist, George L.
Moore, Benjamin Allston
Rivers, George L. Buist
Waring, J. Waties
Columbia

Sherwood, Herbert M.

- Cain, Pinckney L. Lumpkin, Alva M. Nelson, P. H. Tobias, Ashley C.
- Greenville
 Haynsworth, H. J.
 Johnston, John E.
 Spartanburg
 Carlisle, Robert M.
- Carlisle, Robert M.
 Daniel, C. Erskine
 Russell, Donald

SOUTH DAKOTA

- Aberdeen
 Agor, Hugh
 Pierre
 Goldsmith, Karl
 Rapid City
 Leedom, Boyd
- Sioux Falls
 Bailey, T. M.
 Warren, F. G.
 Woods, M. T.
- Watertown Loucks, Perry F. Stover, Walter

TENNESSEE

Chattanooga
Folts, Aubrey F.
Kefauver, Estes
Miller, Vaughn
Noone, Charles A.
Fayettville

Holman, B. E.

- Johnson City
 Bowman, Adam B.
 Kingsport
 Kelly, F. M.
 Knoxville
 Poore, H. T.
 Wright, James B.
- Memphis
 Armstrong, W. P.
 Braden, Emmett W.
 Evans, Thos. A.
 Fitzhugh, Scott
 King, Earl
 Metcalf, William P.
 McCormick, Grover N.
 McDonald, W. Percy
 Nelson, Robert M.
 Taylor, Lowell
- Nashville
 Cornelius, Charles L.
 Davis, Lindsey M.
 Goodpasture, Henry
 Henry, Douglas
 Maddin, John Keith
 Manier, Miller
 McCary, Joe T.
 McGugin, Dan E., Jr.
 Peebles, James M.
 Watkins, Thomas G.
 White, Albert A.

TEXAS

- Amarillo Bralley, F. M., Jr. Morgan, B. L.
- Morgan, B. L.

 Austin

 Goldsmith, M. H.

 Graves, Ireland
- Beaumont
 Bell, Major T.
- Dallas

 Brundidge, Oscar D.
 Chrestman, M. N.
 Grissom, Pinkney
 Hall, Albert B.
 Holland, Robert B.
 Hughston, Richard L.
 Lawther, Harry P.
 Leachman, Neth L.
 Lipscomb, William
 Payne, Robert G.
 Thompson, William
 Thompson, William
- El Paso
 Brown, Volney M.
 Hardie, Thornton
 Harrison, Julian P.
 Morton, R. A. D.
- Fort Worth
 Cantey, S. B., Jr.
 Lightfoot, Jewel P.
 Thompson, B. V.
 Todd, W. B.
- Galveston
 Levy, Adrian F.
 Mills, Ballinger

Houston

Arnold, W. N., Jr. Burns, Richard F. Cole, Robert L., Sr. Freeman, John H. Gresham, Newton Jones, Albert P. Kemper, W. L. Morris, Larry W.

Ryan, William M. Wood, A. C.

San Antonio Birkhead, Claude V. Groce, Josh H. Groesbeeck, Henry Smythe Lang, Sylvan

Texarkana

Arnold, Richard L. Arnold, William H. Rodgers, R. W. Rodgers, R. W., Jr.

Ramey, T. B., Jr.

Naman, W. W. Wichita Falls King, Bert

UTAH

Salt Lake City Ray, Paul H. Shields, Dan B. Stewart, Ralph T.

VERMONT

Montpelier Theriault, William N. Rutland Fenton, Walter S.

VIRGINIA

Bristol Stant, Donald T. Charlottesville Duke, W. E. Harrisonburg

Conrad, George Denham

Norfolk Black, Barron F. Davis, Leonard H. Guy, Louis Lee Pender, Wm. C. White, Earl W. White, Harvey E. Williams, Leigh D.

Richmond Beverley, William Welby Christian, Andrew D. May, John G., Jr. Parker, Alex W. Sinnott, S. L. Wicker, John J., Jr.

Roanoke Apperson, Harvey B. Funkhouser, S. King Muse, Leonard G. Shackelford, Geo. S., Jr. Suffolk

Corbitt, James H.

Winchester

Cather, T. Russell

Wise

Kiser, H. J.

WASHINGTON

Seattle

Bamford, John F. Brethorst, Stephen W. Eggerman, D. G. Gates, Cassius E. Hutson, Chas. T. Kahin, George Karr, Day Karr, Payne McKelvey, W. R. Ryan, John E., Jr. Skeel, E. L. Thorgrimson, O. B.

Spokane

Kizer, B. H. Lowe, R. E.

Yakima

Cheney, J. C.

WEST VIRGINIA

Beckley Scherer, L. L. Bluefield Kahle, James S.

Charleston

Guiher, James M. Jackson, Thomas B. Morris, Stanley C. O'Farrell, William T.

Clarksburg
Guiher, James M.
Moist, Donald F. Morris, Stanley C. Robinson, Howard L.

Elkins

Arnold, D. H. Hill

Fairmont

Haymond, Frank C.

Huntington Marshall, E. A.

Scott, Paul W. Martinsburg

Martin, Clarence E.

Parkersburg Ambler, Mason G. Hiteshew, H. O.

Spencer Bell, S. P.

Wheeling

Curl, Joseph R. Hugus, Wright Nesbitt, Frank W. Nesbitt, Russell G.

Williamson Slaven, Lant R.

WISCONSIN

Antigo

Emmert, Dudley O'Neal

Appleton

Bosser, Alfred C.

Beloit

Adams, H. W.

Chilton

Arps, Helmuth F.

Chippewa Falls

Stafford, Harold E.

Eau Claire

Farr, Donald L. Fond du Lac

Hanson, Russell E. O'Neill, Edward T.

Green Bay

Bie, Walter T.

Kenosha

Richardson, Chester D.

LaCrosse

Higbee, Jesse E.

Madison

Grelle, Robert C.

Kilmer, A. E. Schlotthauer, George McD.

Sutherland, Robert J.

Toebaas, Oscar T.

Manitowoc

Clark, W. J.

Milwaukee

Borgelt, E. H.

Coleman, James E.

Dougherty, Glenn R.

Grubb, Kenneth P.

Hayes, Gerald P. Hayes, William A. Kluwin, John A.

Lamfrom, Leon B.

Mehigan, Irving Patrick Schlosser, John H.

Wickham, Arthur

Oshkosh

Dempsey, Ray C.

Racine

Myers, S. P.

Stevens Point

Schroeder, H. J.

Wausau

Genrich, Fred W. Puchner, R. E.

Smith, Charles F. Sweitzer, J. Mearl

Wisconsin Rapids

Graves, R. B.

WYOMING

Cheyenne

Kline, M. A. Swainson, Clarence A.